

# WORKSHEET & INSTRUCTIONS

FOR USE IN PREPARING THE ONLINE FORM FMC-18

APPLICATION TO BECOME AN OCEAN TRANSPORTATION INTERMEDIARY (OTI)

(OCEAN FREIGHT FORWARDER AND/OR NON-VESSEL OPERATING COMMON CARRIER)

**DO NOT SUBMIT THIS WORKSHEET TO THE FMC**  
**THE ONLINE FORM FMC-18 MUST BE COMPLETED & SUBMITTED**



**FEDERAL MARITIME COMMISSION**

## PRIVACY ACT AND PAPERWORK REDUCTION ACT NOTICE

**General--**The information contained in this notice is required to be provided pursuant to Public Law 93-579 (Privacy Act of 1974) 5 U.S.C. 552a, as amended, for individuals completing Form FMC-18 Rev. "Application For A License as an Ocean Transportation Intermediary."

**Authority--**Sections 15, 17, and 19 of the Shipping Act of 1984, as amended by the Ocean Shipping Reform Act of 1998 and the Coast Guard Authorization Act of 1998 (46 U.S.C. app. 1714, 1716 and 1718), and section 4 of the Administrative Procedure Act (5 U.S.C. 553) authorize and direct the Federal Maritime Commission to make rules and regulations affecting licensing, activities, obligations and responsibilities of ocean transportation intermediaries engaged in carrying on the business of a transportation intermediary in oceanborne foreign commerce of the United States. Pursuant to that authority, the Commission has published in 46 CFR Part 515, regulations and forms to implement section 19 of the Shipping Act of 1984, as amended by the Ocean Shipping Reform Act, with respect to the eligibility and procedure for licensing an ocean transportation intermediary. To obtain a license pursuant to 46 CFR Part 515, the information required by Form FMC-18 Rev. must be provided.

**Principal Purpose -** The primary purpose for the information requested in Form FMC-18 Rev., is to assist in determining whether an applicant for a license as an ocean transportation intermediary meets the necessary qualifications set forth in 46 CFR Part 515 to be eligible for such a license. After a license is granted, this information is also needed for the purpose of monitoring the activities and status of licensees to ensure they are in compliance with statutory requirements and Commission regulations.

**Routine Use -** All of the information in Form FMC-18 Rev. may be disclosed for routine use by the agency, as provided in System of Records FMC-7, 72 FR 30009. Where there is an indication of a violation, or potential violation of law, or regulatory requirements, the Agency may also disclose information to the appropriate federal, state or local Agencies.

**Disclosure of the requested information including the Social Security number ("SSN") is voluntary.** The SSN will be used as an identifier in conducting a background investigation. Failure to provide any or all of the information requested may result in the FMC's inability to conduct the background investigation as required prior to the issuance of a license.

### THE TIME IT TAKES TO PREPARE YOUR APPLICATION

According to the Paperwork Reduction Act of 1995, as amended, persons are not required to respond to a collection of information unless it displays a valid OMB control number. The valid control number for this information collection is 3072-0018. The time required to complete this information collection is estimated to average 2 hours per response, including the time to review instructions, research existing data resources, gather the data needed, and complete and review the information collection.

## FILING INFORMATION

### I. BEFORE PROCEEDING

You should familiarize yourself with the rules and regulations pertaining to ocean transportation intermediaries ("OTI"). These rules and regulations are contained in section 19 of the Shipping Act of 1984, as amended by the Ocean Shipping Reform Act of 1998 and the Coast Guard Authorization Act of 1998, and 46 C.F.R. Part 515 of the Commission's regulations that explains the Licensing and Financial Responsibility Requirements. The section also explains the General Duties for OTIs. Copies of these documents may be obtained from the FMC's Bureau of Certification and Licensing ("BCL") or can be found on the Commission's website [www.fmc.gov](http://www.fmc.gov).

Failure to comply with these rules and regulations may result in denial, revocation or suspension of an ocean transportation intermediary license. Persons operating without the proper license may be subject to civil penalties not to exceed \$6,000 for each violation. If the violation is willfully and knowingly committed, in which case the amount of the civil penalty may increase to \$30,000 for each violation.

#### Where To Get Forms

The Online Form FMC-18 ("Application") can be found at the Commission's website, [www.fmc.gov](http://www.fmc.gov). All applications are to be filed electronically unless a waiver is granted to file in paper form. A waiver request must be submitted in writing to the Director, Bureau of Certification and Licensing, 800 North Capitol Street N.W., Washington, D.C. 20573-0001. You may also telephone BCL, Office of Transportation Intermediaries, at (202) 523-5843 or email at [oti@fmc.gov](mailto:oti@fmc.gov).

#### Where To Get Help

You may contact BCL any time during normal working hours (8:30 am - 5 pm, EST) by telephone at (202) 523-5843 (Office of Transportation Intermediaries) or by email at [oti@fmc.gov](mailto:oti@fmc.gov).

### II. COMPLETING THE FORM

The Online Form FMC-18, including any attachments, must be submitted online with all applicable Parts completed. If a question within a Part is not applicable, write "N/A". Incomplete applications will not be processed.

ALL APPLICATIONS REQUIRE THE COMPLETION OF PARTS A AND G. Other Parts of the FMC-18 must be completed depending on the particular transaction as follows:

| <u>Application for</u>                          | <u>Parts</u> |
|---|--------------|
| Initial application for a license               | A B D E F G  |
| License transfer                                | A B C E F G  |
| Business structure change                       | A B E F G    |
| Name Change                                     | A C G        |
| Replacement or additional qualifying individual | A D E G      |
| Addition of NVOCC or OFF License                | A F G        |
| Addition or Removal of Trade Name               | A C G        |

## PART A - NAME AND ADDRESS

The complete legal name of the applicant must be shown in this section. If this is an application for a name change or license transfer, please enter the name of the applicant and complete the section C titled Name Change/License Transfer to indicate old name or transferor. A document supporting the legal business name must be attached to the Form FMC-18 with the initial application. Documentation is also required for applications seeking approval of a change in business structure, license transfer, name change, or addition of a trade name, See Part B. All applications must contain a street address indicating the principal place of business where OTI activity will take place (must be the physical address of applicant). Post office boxes are not acceptable as a business address, but may be used for receipt of mail.

A license number should be provided only by those persons who are already licensed. An applicant that previously held an OTI license that was revoked or surrendered, must complete Question No. 3, Part B.

### Line By Line Instructions

## PART B - BUSINESS INFORMATION

1. Check the appropriate box that applies to the applicant. For corporations, the Articles of Incorporation and minutes of a meeting appointing officers (or other documentation that lists all appointed officers) must be submitted with the application. A "Certificate of Good Standing", issued within 6 months from the date of application, is also needed for any corporation that has been in existence for more than one year. Documentation supporting the use of a trade name must be submitted with an initial application or where the application seeks a change in business structure, license transfer, or name change. For use of more than one trade name, documentation is needed stating which name will be used with the Ocean Freight Forwarder ("OFF") and Non-Vessel-Operating Common Carrier ("NVOCC") licenses.
2. If the applicant is going to conduct OTI business through branch offices in the US or open up a US branch office, this question must be answered in the affirmative and the number of branch offices indicated. If you answered in the affirmative, complete Part F.
3. If the applicant ever held a license as an ocean transportation intermediary (OFF or NVOCC), or if this is an application for a license transfer, this question must be completed. (For license transfers, the information will be that of the transferring licensee.)
4. Describe applicant's current business activities, e.g. export shipper, steamship agent, air freight forwarder, NVOCC, etc. If applicant is currently licensed as an ocean freight forwarder or an NVOCC, please include your license and bond numbers.
5. If applicant intends to share office space or is currently sharing space with another person or firm, please identify the person/firm and explain the relationship, e.g. parent company, no affiliation-paying rent, sister company with common stock ownership, etc.
6. Identify any person or entity (other than a bank or finance company) who is providing financial assistance to the applicant including anyone who is providing collateral for the surety bond.
7. Check all the boxes that apply. If the response to any question is yes, please attach an explanation.

**PART C - NAME CHANGE / LICENSE TRANSFER**

8. If you are changing the name of your existing company, the new name of the company should appear here. If you are changing your existing corporation’s business structure do not fill out this section. An official document supporting the legal name shall be attached to the Form FMC-18. For corporations, an Amended Articles of Incorporation is needed. For LLPs and LLCs, an Amended Partner Membership Agreement can be used.

If you are changing your trade name or adding a trade name, you must attach the appropriate documentation supporting that name (e.g. A Fictitious Name Statement). If you are deleting a trade name, clearly specify the name being deleted.

If you are transferring a license, state the name of the existing company whose license is being transferred from (“transferor”) and identify the company which will receive the license (“transferee”). State if all or part of the company is being transferred (if only part is being transferred list the parts). Provide an explanation of the business practices of both companies. If the transferor will no longer operate as a business provide dissolution papers.

**PART D - QUALIFYING INDIVIDUAL**

9. Identify the name and title of the proposed qualifying individual for the applicant. Only the following individuals may be a qualifying individual:

| <u>Business Structure</u> | <u>Qualifying Individual</u> |
|---------------------------|------------------------------|
| Sole proprietor           | Applicant                    |
| Partnership               | Active managing partner      |
| Corporation               | Active corporate officer     |
| Limited Liability Company | Active partner or officer    |

If applicant is proposing more than one qualifying individual complete Part D for each individual. Use a different letter for each qualifying individual (i.e., A5, A6, A7, B5, B6, B7, etc...).

10. Check all the boxes that apply. If replacing a qualifying individual, list the name of the individual being replaced.

11. Check the box that applies. If the qualifying individual is a corporate officer or partner, attach documentation that will verify that fact, e.g. a copy of the corporate minutes electing the qualifying individual or the partnership agreement.

12. Show the total number of years and months of ocean transportation intermediary experience that the qualifying individual is submitting for consideration. The qualifying individual must have a minimum of three years experience in the ocean transportation intermediary business in the United States in order to be approved. (See 46 C.F.R. §§ 515.2(i), 515.2(l), and 515.11(a).)

13. Check the boxes that apply. If the response to any question is yes, please attach an explanation.

14. Show the employment history of the qualifying individual only as it relates to those jobs where experience was gained in the ocean transportation intermediary business in U.S. foreign commerce. (Qualifying Individuals for NVOCC’s not in the US may submit proof of OTI experience obtained outside the US.) To insure that those work experiences qualify, it is suggested that you review 46 C.F.R. §§ 515.2(i) and (l) of the Commission's rules. Examples of work experience that are not considered acceptable include experience gained overseas (import) as an ocean freight forwarder, or in air freight forwarding, custom house brokerage, or motor freight forwarding.

15. Identify three persons, unrelated to the qualifying individual or applicant, who can verify the duties performed by the qualifying individual. The Commission may contact these persons to verify the information set forth on the Form FMC-18.

## PART E - OWNERSHIP AND AFFILIATIONS

16. Sole proprietorships must show the name of the owner. Partnerships or similar entities must list the name of the partners or members. Corporations must list the name and title of each officer, director, or stockholder and the percentage of ownership.

17. Identify whether applicant, qualifying individual, other officer, director, partner, member, stockholder, parent or holding company will have a beneficial interest in shipments moving in the United States commerce as defined in 46 C.F.R. §§ 515.2(b).

18. Please list any organization or entity of any type whether in the United States or abroad that is affiliated with the applicant. An affiliation is deemed to exist if any person listed in Question 16 is an officer, director, partner, member, owner, stockholder, parent or holding company, or an employee of any other firm in the United States or abroad. Indicate all entities of any type whether in the United States or abroad that is related to the applicant in any other way (e.g., where the applicant holds stock in another entity).

Applicants that are members of large organization or are affiliated with international conglomerates must submit a list of all subsidiaries and affiliations printed in the group's annual report. Holding company's identify affiliations that are involved with foreign water borne commerce.

## PART F - BRANCH OFFICES

19. Identify all US branch offices of the applicant that perform OTI services. Incorporated branch offices must be separately licensed. If you need additional space, enter the information on supplemental pages.

If the applicant is an NVOCC not in the US, it needs to establish a qualifying office in the US. This office is to be listed in Part F. Branch offices outside the US are not required to be listed.

## PART G - CERTIFICATIONS

20. The Form FMC-18 is not considered a valid application unless it is signed. Print Part G of the worksheet, sign, and upload a signed copy as an attachment to the online application. The application must include the title of the individual signing the application and the date of execution. Sole proprietors should also complete the Certification at the top of Page 10 pertaining to the distribution or possession of a controlled substance.

### Online Application Fees

Following is a list of the online application fees required to be submitted with various types of applications:

|   |        |
|---|--------|
| New license                                     | \$ 250 |
| License transfer                                | 125    |
| Business structure change                       | 125    |
| Name Change                                     | 125    |
| Replacement or additional qualifying individual | 125    |
| Addition of NVOCC or OFF license                | 125    |

Payments can be made online from [www.fmc.gov](http://www.fmc.gov) or by money order, certified check, cashier's check, or personal check made payable to the "Federal Maritime Commission." Please include the online filing ID of your application and the name of the applicant (company). Please do not send cash. Failure to include the proper fee with your application will cause it to be returned without processing. It should be noted that fees will not be returned in any instance where the application has been processed in whole or part.

## Before Filing Your Application

Please check the application to make certain that all applicable parts have been completed and all questions answered or noted "N/A" within those Parts. Attach all supporting documentation (e.g. proof of legal name) and include the proper fee. Should you have any questions, please call BCL, Office of Transportation Intermediaries at (202) 523-5843 before filing your application.

## Where To File

All applications are to be filed electronically unless a waiver is granted to file in paper form. A waiver request must be submitted in writing to the Federal Maritime Commission, Bureau of Certification and Licensing, 800 North Capitol Street N.W., Washington, D.C. 20573-0001, and must demonstrate that electronic filing imposes an undue burden on the applicant. The director, or designee, will render a decision on the request and notify the requestor within two business days of receiving the request. If the waiver request is denied, a statement of reasons for the denial will be provided. If a waiver is granted the filing fee for a new license application via paper filing is \$1,055 and the fee for other types of applications, as listed under the online application fees section, filed via paper filing is \$735.

## Change In Facts

Any change in the facts contained in the Form FMC-18 must be reported to the Commission within 30 days of the change. If this is an initial application for a license, the change should be reported as soon as possible to preclude any processing delay that may occur due to the change. There is no fee for filing changes to pending applications.

## III. WHAT TO EXPECT

Generally, you can expect to receive notification that your application has been processed and a decision made within 60 days from receipt of the application, assuming the application is complete and our investigation does not reveal any circumstances that would preclude licensing. Incomplete applications will usually be returned within a week. You can also expect the Commission to contact the references for the qualifying individual(s).

## Proof of Financial Responsibility

The applicant must obtain proof of financial responsibility upon notification by the Commission that the application for a license as an ocean transportation intermediary has been approved. A license will be issued after the Commission has received acceptable proof of financial responsibility in the form and amount prescribed in 46 C.F.R. § 515.21 of the Commission's ocean transportation intermediary regulations. The name of the principal on the proof of financial responsibility must match exactly the legal name of the applicant including abbreviations and punctuation.

If more than 120 days lapse between the date of notification of approval of an application and receipt of the proof of financial responsibility, the Commission will consider the application to be void.

Form **FMC-18**

Federal Maritime  
Commission

**PART A**

**OTI LICENSE APPLICATION WORKSHEET**

**GENERAL  
TO BE COMPLETED BY ALL APPLICANTS**

**APPLICATION MUST BE TYPED**

a. Name of corporation, partnership or sole proprietorship: \_\_\_\_\_ |License No. (if any)

b. Trade name(s):

Trade name used for NVOCC services only

Trade name used for OFF services only

Trade name used for both services

c. Principal Place of Business Address: number, street, and room or suite number:

d. City or town, state, ZIP code, and country:

e. (Area code)telephone number:

(Area code)fax number:

f. E-Mail address/URL of Contact Person or QI:

g. Is this a new address?  Yes  No

h. Mailing address if different from principal place of business (P.O. Boxes may be used):

City or town, state, Zip code, and country:

i. Application for (check as many as applicable and complete the designated Parts for the boxes checked):

- new license to operate as an ocean freight forwarder (Parts A, B, D, E, F, G)
- new license to operate as a non-vessel-operating common carrier (Parts A, B, D, E, F, G)
- new license to operate as both an ocean freight forwarder and a non-vessel-operating common carrier (Parts A, B, D, E, F, G)
- name change (Parts A, C, G)
- addition / removal of trade name(s) (A, C, G)
- replacement/additional qualifying individual (Parts A, D, E, G)
- business structure change (Parts A, B, E, F, G)
- license transfer (Parts A, B, C, E, F, G) Current name \_\_\_\_\_  
to \_\_\_\_\_
- adding NVOCC services to active OFF license (A, F, G)
- adding OFF services to active NVOCC license (A, F, G)

All questions within applicable parts must be answered or noted "N/A."



**PART B****BUSINESS INFORMATION**

TO BE COMPLETED BY APPLICANTS FOR AN OCEAN TRANSPORTATION INTERMEDIARY LICENSE, BUSINESS STRUCTURE CHANGE, LICENSE TRANSFER, OR ADDITION OF OFF OR NVOCC SERVICE

1. Applicant is:

- A Sole Proprietorship  A Partnership
- A Limited Liability Partnership (LLP): State of Formation \_\_\_\_\_
- A Limited Liability Company or Corporation: State of Formation \_\_\_\_\_
- A Corporation: Date of Incorporation \_\_\_\_/\_\_\_\_/\_\_\_\_ State of Incorporation \_\_\_\_\_  
Mo. Da. Yr.

Applicant's Taxpayer Identification Number (TIN) or Employer Identification Number (EIN) \_\_\_\_\_

Provide proof of legal name. All Corporations must attach a copy of their Articles of Incorporation. If the corporation is more than a year old, a "Certificate of Good Standing" issued within 6 months from date of application must be attached. LLPs must attach Partnership Agreements. LLCs must attach Articles of Formation. If applicant uses a trade name(s), attach "Certificate of Registration for Trade Name(s)" or other official proof of trade name.

2. Will applicant conduct ocean transportation intermediary services through branch office(s) in the U.S.?  Yes  No  
If "Yes," how many branch offices? \_\_\_\_\_ (If "Yes," please complete Part F.)

3. Has applicant previously held an ocean transportation intermediary license (ocean freight forwarder or NVOCC) issued by the Federal Maritime Commission?  Yes  No (If "Yes" complete items a, b, and c.)

Or Is this application for a license transfer?  Yes  No (If "Yes," complete items a, b and c on behalf of the company being transferred.)

| a. License No.: | b. Date Issued:               | c. Name Under Which Issued: |
|-----------------|-------------------------------|-----------------------------|
| _____           | ____/____/____<br>Mo. Da. Yr. | _____                       |

4. Describe the current business activities of the applicant and list any related licenses (including license numbers) and certificates (for example, customhouse broker, NVOCC, air freight forwarder, etc.). If business is not currently conducting any activities, check here .

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5. Does applicant now share or intend to share office space or expenses with any other person or entity?  Yes  No  
(If "Yes," please identify that person or entity and explain the applicant's relationship with this person or entity.)

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6. Is any person or entity, other than the applicant or its principals, providing financial assistance to the applicant, such as advancing funds or collateral for the surety bond?  Yes  No If the answer is yes, please identify the person or entity and explain the applicant's relationship with this person or entity.

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7. Has applicant or any of applicant's partners, officers, directors, or stockholders ever:

- |   |                              |
|---|------------------------------|
| (1) been found in violation of any shipping act?<br>or paid penalty in settlement of?   | [ ]Yes [ ]No<br>[ ]Yes [ ]No |
| (2) filed or been involved in a bankruptcy proceeding, other than as a claimant,<br>been declared bankrupt, been subject to a tax lien, or had legal judgment<br>rendered for a debt?   | [ ]Yes [ ]No                 |
| (3) been ARRESTED, CHARGED, CONVICTED OF, OR FORFEITED COLLATERAL<br>for any FELONY, MISDEMEANOR, OR OTHER VIOLATION?<br>(Omit: 1. traffic violations for which a fine of \$250 or less was paid;<br>2. any incident which happened before each persons 21 <sup>st</sup> birthday.) | [ ]Yes [ ]No                 |

If the response to any part of this question is "Yes," please attach an explanation. For bankruptcy, please include order of discharge. For tax lien, please provide release of lien. For judgment, please provide satisfaction of civil judgment.



**PART D****QUALIFYING INDIVIDUAL**

TO BE COMPLETED BY APPLICANTS FOR AN OCEAN TRANSPORTATION INTERMEDIARY LICENSE  
AND REPLACEMENT/ADDITIONAL QUALIFYING INDIVIDUALS

9. Name of proposed qualifying individual: \_\_\_\_\_ Title: \_\_\_\_\_  
 Business address: number, street, and room or suite number, city, state, zip code, country (If different from principal address)  
 \_\_\_\_\_  
 S. S. Number: \_\_\_\_\_ DOB \_\_\_\_\_ Place of Birth: \_\_\_\_\_ US  
 Citizen or Resident Alien: \_\_\_\_\_ city, state, county  
 (If Resident Alien provide No.)

10. Is the proposed qualifying individual a (an):

Initial Qualifying Individual [ ]  
 Additional Qualifying Individual [ ]  
 Replacement Qualifying Individual [ ] (Name of individual being replaced: \_\_\_\_\_)

11. Position the qualifying individual holds as a corporate officer, member, or active partner: \_\_\_\_\_  
 (Attach proof of position held i.e., minutes from meeting electing the officers)

12. Length of qualifying ocean transportation intermediary experience (years/months): \_\_\_\_\_

13. Has the proposed qualifying individual(s) ever:

- (1) been submitted as the qualifying individual for another company? [ ] Yes [ ] No  
 (2) been found in violation of any shipping act? [ ] Yes [ ] No  
 or paid penalty in settlement of? [ ] Yes [ ] No  
 (3) filed or been involved in a bankruptcy proceeding, other than as a claimant,  
 been declared bankrupt, been subject to a tax lien, or had legal judgment  
 rendered for a debt? [ ] Yes [ ] No  
 (4) been ARRESTED, CHARGED, CONVICTED OF, OR FORFEITED COLLATERAL  
 for any FELONY, MISDEMEANOR, OR OTHER VIOLATION? [ ] Yes [ ] No  
 (Omit: 1. traffic violations for which a fine of \$250 or less was paid;  
 2. any incident which happened before each persons 21<sup>st</sup> birthday.)

If the response to any part of this question is "Yes," please attach an explanation. For bankruptcy, please include order of discharge. For tax lien, please provide release of lien. For judgment, please provide satisfaction of civil judgment.

14. Employment history of qualifying individual demonstrating experience in ocean transportation intermediary services (attach separate sheet, if necessary):

(a) Employer's name: \_\_\_\_\_ Dates employed:(Month/Year)  
 \_\_\_\_\_  
 to  
 Number, street, and room or suite number: \_\_\_\_\_ FMC License No. (If applicable): \_\_\_\_\_  
 City or town, state, and ZIP code: \_\_\_\_\_  
 Area code/telephone number: \_\_\_\_\_ Area code/fax number: \_\_\_\_\_ Email address: \_\_\_\_\_  
 Name of Supervisor: \_\_\_\_\_ Type of business: \_\_\_\_\_  
 Description of ocean transportation intermediary duties performed:  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_



(b) Name: \_\_\_\_\_ Title: \_\_\_\_\_

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Employer's name: \_\_\_\_\_

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Number, street, and room or suite number: \_\_\_\_\_

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City or town, state, and ZIP code: \_\_\_\_\_

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Area code/telephone number: \_\_\_\_\_ Area code/fax number: \_\_\_\_\_ Email address: \_\_\_\_\_

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Time period when person named above had knowledge of qualifying individual's experience. \_\_\_\_\_

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Nature of business relationship through which person gained first-hand knowledge of the qualifying individual's ocean freight forwarding experience. \_\_\_\_\_

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(c) Name: \_\_\_\_\_ Title: \_\_\_\_\_

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Employer's name: \_\_\_\_\_

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Number, street, and room or suite number: \_\_\_\_\_

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City or town, state, and ZIP code: \_\_\_\_\_

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Area code/telephone number: \_\_\_\_\_ Area code/fax number: \_\_\_\_\_ Email address: \_\_\_\_\_

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Time period when person named above had knowledge of qualifying individual's experience. \_\_\_\_\_

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Nature of business relationship through which person gained first-hand knowledge of the qualifying individual's ocean freight forwarding experience. \_\_\_\_\_

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**PART E**

**OWNERSHIP AND AFFILIATIONS**

TO BE COMPLETED BY APPLICANTS FOR AN OCEAN TRANSPORTATION INTERMEDIARY LICENSE, AND TO REPORT OWNERSHIP CHANGES, BUSINESS STRUCTURE CHANGE, LICENSE TRANSFER, AND IF APPLICABLE, CHANGES RESULTING FROM A CHANGE IN PERSONNEL OR REPLACEMENT/ADDITIONAL QUALIFYING INDIVIDUAL

16. Applicant's Ownership, Officers, Partners, Members, Directors, Stockholders, Parent or Holding Company:

| Name of Officer/Director/Partner/Stockholder/Business Entity | Title | S.S. Number | Percentage of Ownership |
|--|-------|-------------|-------------------------|
|  |       |             |                         |
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17. If applicant will operate as an OFF, will applicant, its qualifying individual(s), or any officer, director, partner, member, stockholder, parent or holding company have a beneficial interest in shipments moving in the U.S. foreign commerce?  Yes  No

If "Yes," identify the name and address of each person or entity having a beneficial, proprietary, or financial interest in shipments moving in the U.S. foreign commerce and the nature of such beneficial interest.

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18. Is either applicant or its qualifying individual(s) related to any other entity by reason of ownership, employment, common officers, members, directors, stockholders, parent or holding company?  Yes  No

If "Yes," identify the name, address, and phone number of each entity related to the applicant or its qualifying individual; describe the relationship or affiliation to applicant or qualifying individual and the type of business in which such entity is engaged. Describe the primary business of the parent or holding company or related company. You may submit organization charts and annual reports which provide the information.

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**PART F**

**U.S. BRANCH OFFICES**  
(DETAILED INFORMATION ON BRANCH OFFICES)

19. Identify U. S. branch office(s) (attach separate sheet, if necessary): If none, check here [  ]

(a) Address of Branch Office: Separately Incorporated:  
[  ]Yes [  ]No

Number, street, and room or suite number:

City or town, state, and ZIP code:

Area code/telephone number:

Area code/fax number:

(b) Address of Branch Office: Separately Incorporated:  
[  ]Yes [  ]No

Number, street, and room or suite number:

City or town, state, and ZIP code:

Area code/telephone number:

Area code/fax number:

(c) Address of Branch Office: Separately Incorporated:  
[  ]Yes [  ]No

Number, street, and room or suite number:

City or town, state, and ZIP code:

Area code/telephone number:

Area code/fax number:

(d) Address of Branch Office: Separately Incorporated:  
[  ]Yes [  ]No

Number, street, and room or suite number:

City or town, state, and ZIP code:

Area code/telephone number:

Area code/fax number:

(e) Address of Branch Office: Separately Incorporated:  
[  ]Yes [  ]No

Number, street, and room or suite number:

City or town, state, and ZIP code:

Area code/telephone number:

Area code/fax number:



**PART G** **CERTIFICATIONS**

SOLE PROPRIETORSHIPS ONLY

I, \_\_\_\_\_, certify under penalty of perjury  
(NAME OF SOLE PROPRIETOR)

under the laws of the United States, that I have not been convicted, after September 1, 1989, of any Federal or State offense involving the distribution or possession of a controlled substance, or that if I have been so convicted, I am not ineligible to receive Federal benefits, either by court order or operation of law, pursuant to 21 U.S.C. 862.

\_\_\_\_\_  
Signature of Sole Proprietor

\_\_\_\_\_  
Date

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ALL APPLICANTS INCLUDING SOLE PROPRIETORS

I certify that I have received and read a copy of the Commission's ocean transportation intermediary regulations, 46 C.F.R. Part 515, and pertinent sections of the Shipping Act of 1984, as amended by the Ocean Shipping Reform Act of 1998 and the Coast Guard Authorization Act of 1998 (46 U.S.C. 40101 et seq.), governing the licensing of ocean transportation intermediaries, and that I will abide by all the provisions thereof from this date forward.

I further certify that I have specifically reviewed 46 C.F.R. § 515.42(h) (concerning the operations of licensees which are NVOCCs or which are related to NVOCCs) and 46 C.F.R. § 515.42(i) (concerning the operations of licensees which have a beneficial interest in merchandise exported from the United States by water or which are related to persons with a beneficial interest in merchandise exported from the United States by water).

I further certify that I shall not act as an ocean transportation intermediary as defined in section 3 of the Shipping Act of 1984, as amended by the Ocean Shipping Reform Act of 1998 and the Coast Guard Authorization Act of 1998, or perform ocean transportation intermediary services as defined in 46 C.F.R. Part 515, without a valid ocean transportation intermediary license by the Federal Maritime Commission.

Under penalties of perjury, I declare that I have examined this application and to the best of my knowledge and belief, it is true, correct and complete.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Print

\_\_\_\_\_  
Title