

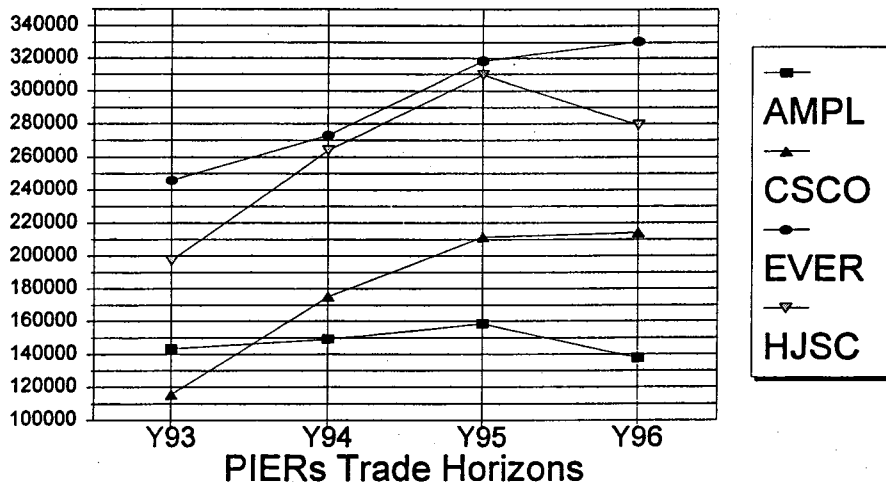
IMPORTS FROM NORTHEAST ASIA 1993 - 1996 (in TEUs)

DIR	GROUP	RANK	CARR	Y93	Y94	Y95	Y96
	NORTHEAST ASIA	1	EVER	325,943.32	340,104.34	337,101.12	347,154.21
	NORTHEAST ASIA	2	HJSC	282,356.13	347,924.23	342,554.47	324,055.88
	NORTHEAST ASIA	3	SEAL	254,979.67	258,413.35	274,652.67	286,186.43
	NORTHEAST ASIA	4	AMPL	281,926.45	294,771.79	258,795.38	282,852.02
	NORTHEAST ASIA	5	MAER	197,063.90	225,155.63	206,561.33	220,358.19
	NORTHEAST ASIA	6	HYMM	198,897.65	218,319.79	210,429.43	219,660.28
	NORTHEAST ASIA	7	KLIN	197,345.33	212,977.52	200,352.38	218,301.46
	NORTHEAST ASIA	8	YMAL	168,903.60	167,149.51	176,225.54	213,633.64
	NORTHEAST ASIA	9	NYKL	232,603.60	261,553.36	205,197.19	209,212.28
	NORTHEAST ASIA	10	OSKL	173,755.86	195,863.01	202,977.16	199,899.69
	NORTHEAST ASIA	11	CSCO	177,372.96	192,342.80	251,637.68	186,840.47
	NORTHEAST ASIA	12	OCL	174,982.86	176,552.73	172,783.64	182,287.62
	NORTHEAST ASIA	13	NEPT	88,242.15	82,822.78	73,207.64	71,285.50
	NORTHEAST ASIA	14	ZIML	57,962.78	59,725.56	69,399.48	56,115.78
	NORTHEAST ASIA	15	SLNG	56,307.94	55,499.11	57,055.04	53,827.41
	NORTHEAST ASIA	16	MEXI	25,911.49	25,515.15	45,352.96	47,126.22
	NORTHEAST ASIA	17	WEST	49,408.47	50,973.83	55,405.94	38,862.98
	NORTHEAST ASIA	18	CHOY	37,615.61	35,207.10	39,432.61	38,521.48
	NORTHEAST ASIA	19	HAPL	9,288.65	24,591.12	30,848.11	31,015.78
	NORTHEAST ASIA	20	POCL	6,866.03	11,666.35	9,898.42	22,633.40
	NORTHEAST ASIA	21	ITAL	0.00	0.00	8,695.45	9,447.89
	NORTHEAST ASIA	22	WILL	5,811.81	6,035.79	9,451.73	9,056.03
	NORTHEAST ASIA	23	MWHL	0.00	0.00	8,609.22	5,233.91
	NORTHEAST ASIA	24	PCSL	0.00	138.30	2,827.83	5,176.25
	NORTHEAST ASIA	25	NEDL	733.00	1,025.42	1,513.66	4,507.55
	NORTHEAST ASIA	26	NISL	5,062.05	5,546.54	3,886.97	4,174.75
	NORTHEAST ASIA	27	MATS	0.00	0.00	0.00	3,313.67
	NORTHEAST ASIA	28	CNFT	0.00	0.00	0.00	1,979.31
	NORTHEAST ASIA	29	TFKK	424.00	1,670.00	2,080.00	1,000.00
	NORTHEAST ASIA	30	PMOL	625.26	421.23	733.44	761.48
	NORTHEAST ASIA	31	NSSA	47.00	133.95	1,373.29	538.38
	NORTHEAST ASIA	32	UASH	1,215.31	415.34	652.96	210.05
	NORTHEAST ASIA	33	CRMT	0.00	0.00	3.70	133.79
	NORTHEAST ASIA	34	ZZZZ	0.00	11.00	30.64	112.62
	NORTHEAST ASIA	35	MDSC	1.00	3.00	37.00	109.72
	NORTHEAST ASIA	36	LYKE	0.00	2.00	2.00	18.63
	NORTHEAST ASIA	37	ATGS	0.00	0.00	22.31	6.00
	NORTHEAST ASIA	37	CARL	0.00	2.56	1.09	6.00
	NORTHEAST ASIA	38	INDL	0.00	0.00	1.25	3.38
	NORTHEAST ASIA	39	POLI	0.00	0.00	34.00	3.00
	NORTHEAST ASIA	40	FARR	0.00	0.00	0.00	2.00
	NORTHEAST ASIA	41	GRAN	0.00	0.00	0.00	1.77
	NORTHEAST ASIA	42	STNS	0.00	0.00	0.00	1.71
	NORTHEAST ASIA	43	CSCL	0.00	0.00	8.00	1.12
	NORTHEAST ASIA	44	POBC	0.00	0.00	0.00	1.00
	NORTHEAST ASIA	45	ABCL	3.90	0.00	0.00	0.00
	NORTHEAST ASIA	45	ACLO	13.05	4.27	5.21	0.00
	NORTHEAST ASIA	45	ANDL	0.00	0.00	1.00	0.00
	NORTHEAST ASIA	45	ANLL	0.00	1.00	0.00	0.00
	NORTHEAST ASIA	45	BULK	0.00	2.00	0.39	0.00
	NORTHEAST ASIA	45	CANT	0.00	1.00	0.00	0.00
	NORTHEAST ASIA	45	CAST	0.00	0.00	2.00	0.00
	NORTHEAST ASIA	45	CNCR	12.00	11.47	0.00	0.00
	NORTHEAST ASIA	45	COLL	0.00	0.00	1.00	0.00
	NORTHEAST ASIA	45	CRTA	0.00	0.00	1.00	0.00
	NORTHEAST ASIA	45	DAML	11.00	0.00	0.00	0.00
	NORTHEAST ASIA	45	ECUA	0.00	0.00	95.86	0.00
	NORTHEAST ASIA	45	FOSS	0.00	24.67	0.00	0.00
	NORTHEAST ASIA	45	IVAR	0.00	0.00	0.48	0.00
	NORTHEAST ASIA	45	MDSI	0.00	2.00	0.00	0.00
	NORTHEAST ASIA	45	NASC	0.00	0.00	12.00	0.00
	NORTHEAST ASIA	45	NETS	0.00	2.00	0.00	0.00
	NORTHEAST ASIA	45	NSCP	8,172.66	8,215.43	0.00	0.00
	NORTHEAST ASIA	45	PAML	0.56	0.00	0.00	0.00
	NORTHEAST ASIA	45	SHWA	2.00	0.00	0.00	0.00
	NORTHEAST ASIA	45	STSH	0.00	7.00	0.00	0.00
	NORTHEAST ASIA	45	TOKL	0.00	2.00	0.00	0.00
	NORTHEAST ASIA	45	TOKS	0.00	2.00	0.00	0.00
	NORTHEAST ASIA	45	TOLL	16.59	0.00	0.00	0.00

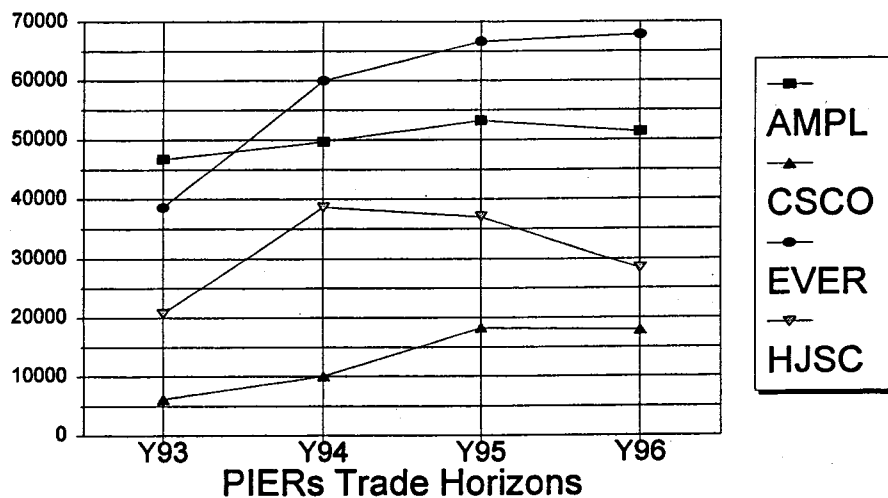
IMPORTS FROM SOUTHEAST ASIA 1993 - 1996 (in TEUs)

DIR	GROUP	RANK	CARR	Y93	Y94	Y95	Y96
	SOUTHEAST ASIA	1	AMPL	88,828.33	89,720.96	90,159.84	92,101.85
	SOUTHEAST ASIA	2	SEAL	58,450.93	71,683.42	75,051.52	81,821.94
	SOUTHEAST ASIA	3	EVER	70,575.51	73,933.46	80,021.78	77,343.31
	SOUTHEAST ASIA	4	MAER	67,011.25	70,982.59	74,310.98	73,187.14
	SOUTHEAST ASIA	5	NEPT	47,781.22	56,537.07	52,132.20	53,803.12
	SOUTHEAST ASIA	6	OOCL	33,574.49	39,807.38	46,160.99	51,765.73
	SOUTHEAST ASIA	7	NYKL	47,032.29	49,237.31	43,245.14	44,474.52
	SOUTHEAST ASIA	8	OSKL	30,376.23	37,832.53	42,724.67	44,103.38
	SOUTHEAST ASIA	9	HYMM	24,074.74	33,340.90	42,526.64	43,553.90
	SOUTHEAST ASIA	10	HJSC	35,785.24	45,877.36	41,733.39	38,462.93
	SOUTHEAST ASIA	11	KLIN	31,358.42	38,560.19	31,190.32	28,577.90
	SOUTHEAST ASIA	12	YMAL	22,390.96	21,486.69	20,795.20	21,548.21
	SOUTHEAST ASIA	13	HAPL	4,167.92	6,001.03	8,782.19	12,557.01
	SOUTHEAST ASIA	14	CSCO	9,311.77	10,651.61	17,424.27	11,543.85
	SOUTHEAST ASIA	15	POCL	7,362.16	11,886.20	7,712.46	10,682.85
	SOUTHEAST ASIA	16	SLNG	11,507.84	10,460.23	12,383.28	9,953.05
	SOUTHEAST ASIA	17	CHOY	5,077.13	4,986.52	5,705.00	5,957.72
	SOUTHEAST ASIA	18	ZIML	7,071.13	6,356.65	8,665.22	5,649.20
	SOUTHEAST ASIA	19	WILL	3,028.08	2,972.33	5,400.07	5,041.34
	SOUTHEAST ASIA	20	PMOL	3,422.38	4,722.18	5,371.96	3,913.75
	SOUTHEAST ASIA	21	MWHL	0.00	0.00	3,580.01	2,784.01
	SOUTHEAST ASIA	22	MEXI	30.62	645.31	1,679.64	2,600.91
	SOUTHEAST ASIA	23	ITAL	0.00	0.00	1,494.10	2,394.12
	SOUTHEAST ASIA	24	UASH	7,118.94	4,012.86	4,021.35	1,747.29
	SOUTHEAST ASIA	25	NEDL	1,168.98	3,655.28	1,165.01	1,158.98
	SOUTHEAST ASIA	26	NSSA	1,088.70	6,307.09	1,911.34	915.38
	SOUTHEAST ASIA	27	HOEG	474.72	589.29	1,206.22	911.48
	SOUTHEAST ASIA	28	ZZZZ	1.00	0.00	2.00	269.49
	SOUTHEAST ASIA	29	ABCL	689.05	408.00	807.01	210.00
	SOUTHEAST ASIA	30	LYKE	7.00	19.00	10.31	150.36
	SOUTHEAST ASIA	31	DFFC	0.00	4.00	166.25	86.00
	SOUTHEAST ASIA	32	BULK	4.00	0.00	6.00	70.56
	SOUTHEAST ASIA	33	CRMT	0.00	42.09	0.00	70.00
	SOUTHEAST ASIA	34	BSTP	0.00	0.00	1.82	49.12
	SOUTHEAST ASIA	35	MDSC	3.00	1.00	6.70	26.54
	SOUTHEAST ASIA	36	POBC	5.09	0.00	189.75	16.00
	SOUTHEAST ASIA	37	CARL	0.00	24.57	171.63	14.41
	SOUTHEAST ASIA	38	CSCL	0.00	50.71	38.70	11.29
	SOUTHEAST ASIA	39	INDL	0.00	0.00	0.00	6.39
	SOUTHEAST ASIA	40	CMDA	0.00	0.00	2.00	5.48
	SOUTHEAST ASIA	41	SBMR	0.00	0.00	0.00	5.12
	SOUTHEAST ASIA	42	ACLO	0.00	0.00	2.91	2.91
	SOUTHEAST ASIA	43	HAPC	0.00	0.00	0.00	2.00
	SOUTHEAST ASIA	43	MATS	0.00	0.00	0.00	2.00
	SOUTHEAST ASIA	43	NEDC	0.00	0.00	0.00	2.00
	SOUTHEAST ASIA	44	EMDN	0.00	0.00	0.00	1.32
	SOUTHEAST ASIA	45	CGMF	4.97	1.00	0.00	1.00
	SOUTHEAST ASIA	45	SCIL	0.00	0.00	0.00	1.00
	SOUTHEAST ASIA	46	DEPP	0.02	0.00	0.00	0.00
	SOUTHEAST ASIA	46	FOSS	0.00	2.00	0.00	0.00
	SOUTHEAST ASIA	46	MDSI	0.00	0.00	19.17	0.00
	SOUTHEAST ASIA	46	MRTL	2.48	0.00	12.00	0.00
	SOUTHEAST ASIA	46	NSCP	3,929.44	4,448.31	0.00	0.00
	SOUTHEAST ASIA	46	POLI	0.00	0.00	3.00	0.00
	SOUTHEAST ASIA	46	POLY	0.00	0.00	90.00	0.00
	SOUTHEAST ASIA	46	SAFB	0.00	41.71	0.00	0.00
	SOUTHEAST ASIA	46	STNS	0.00	0.00	1.00	0.00
	SOUTHEAST ASIA	46	WEST	0.02	2.00	0.00	0.00

Exports to Northeast Asia 1994 - 1996



Exports to Southeast Asia 1994 - 1996



EXPORTS TO NORTHEAST ASIA 1993 - 1996 (in TEUs)

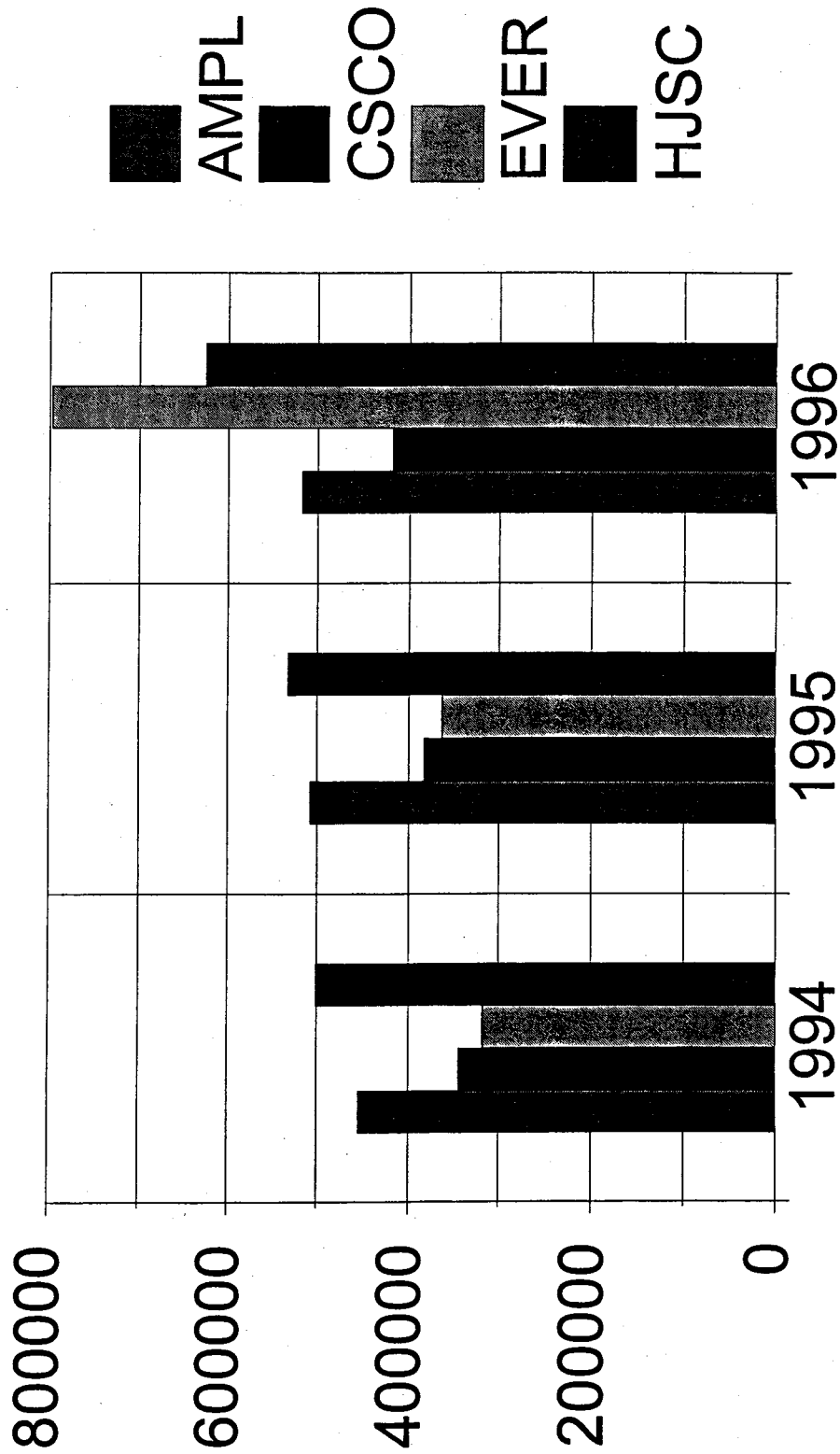
DIR	GROUP	RANK	CARR	Y93	Y94	Y95	Y96
E	NORTHEAST ASIA	1	EVER	245,986.17	273,103.46	318,464.34	330,469.60
E	NORTHEAST ASIA	2	HJSC	197,345.42	264,049.27	309,746.71	279,379.01
E	NORTHEAST ASIA	3	CSCO	115,428.13	175,189.47	211,578.24	214,158.50
E	NORTHEAST ASIA	4	HYMM	157,003.31	181,193.15	184,807.85	200,119.05
E	NORTHEAST ASIA	5	NYKL	202,022.33	222,581.26	190,129.81	172,142.25
E	NORTHEAST ASIA	6	SEAL	114,602.14	133,924.43	157,580.30	168,030.15
E	NORTHEAST ASIA	7	KLIN	137,027.57	156,794.58	177,147.06	167,106.14
E	NORTHEAST ASIA	8	YMAL	118,318.75	134,470.05	142,648.78	153,759.08
E	NORTHEAST ASIA	9	OSKL	135,941.38	170,899.06	184,747.73	147,431.11
E	NORTHEAST ASIA	10	AMPL	143,399.58	149,251.66	158,547.01	137,671.94
E	NORTHEAST ASIA	11	OOCL	95,130.15	111,629.86	135,934.92	123,310.90
E	NORTHEAST ASIA	12	MAER	128,922.64	126,484.31	118,367.27	103,104.18
E	NORTHEAST ASIA	13	ZIML	38,823.86	42,988.87	55,616.94	52,591.17
E	NORTHEAST ASIA	14	SLNG	41,916.68	41,117.00	39,945.96	50,918.11
E	NORTHEAST ASIA	15	NEPT	49,083.33	62,849.94	56,429.91	48,154.39
E	NORTHEAST ASIA	16	MEXI	22,667.47	23,709.83	43,066.22	46,443.36
E	NORTHEAST ASIA	17	CHOY	29,035.57	26,611.52	25,625.09	30,339.66
E	NORTHEAST ASIA	18	WEST	32,136.61	31,992.12	32,941.54	26,686.18
E	NORTHEAST ASIA	19	HAPL	9,734.55	21,267.58	21,760.43	23,837.10
E	NORTHEAST ASIA	20	POCL	2,126.49	2,692.41	2,990.39	18,240.99
E	NORTHEAST ASIA	21	NEDL	4,258.26	3,802.72	7,610.05	15,666.87
E	NORTHEAST ASIA	22	ONAT	0.00	0.00	5,546.42	11,225.75
E	NORTHEAST ASIA	23	ITAL	29.00	0.00	5,039.78	8,359.35
E	NORTHEAST ASIA	24	PCSL	0.00	2,012.38	6,358.11	5,616.95
E	NORTHEAST ASIA	25	WRSS	2,005.09	4,590.23	6,452.87	5,245.45
E	NORTHEAST ASIA	26	MWHL	0.00	0.00	2,994.47	3,258.32
E	NORTHEAST ASIA	27	CNFT	338.15	393.47	8.00	2,132.81
E	NORTHEAST ASIA	28	TFKK	1,815.30	1,669.60	1,895.41	1,320.00
E	NORTHEAST ASIA	29	ZZZZ	4.00	1,461.49	23.00	1,255.36
E	NORTHEAST ASIA	30	REEF	22.00	0.00	334.00	1,121.64
E	NORTHEAST ASIA	31	RICL	689.84	426.43	223.90	652.78
E	NORTHEAST ASIA	32	UASH	714.21	236.84	964.62	588.00
E	NORTHEAST ASIA	33	NSSA	59.66	9.13	1,659.54	392.63
E	NORTHEAST ASIA	34	MATS	0.00	0.00	0.00	92.26
E	NORTHEAST ASIA	35	IDMC	317.90	124.72	220.60	51.12
E	NORTHEAST ASIA	36	WFES	14.06	26.81	5.95	24.49
E	NORTHEAST ASIA	37	POST	0.00	0.00	0.00	19.36
E	NORTHEAST ASIA	38	CARL	0.00	1.00	2.96	14.12
E	NORTHEAST ASIA	39	STSH	0.00	3.00	28.18	7.11
E	NORTHEAST ASIA	40	NASC	4.00	0.00	0.00	7.04
E	NORTHEAST ASIA	41	MDSC	6.00	0.39	0.00	4.00
E	NORTHEAST ASIA	42	FESP	0.00	0.00	0.00	2.21
E	NORTHEAST ASIA	43	PMOL	2.00	1.00	13.00	2.00
E	NORTHEAST ASIA	44	NEDC	0.00	0.00	0.00	1.14
E	NORTHEAST ASIA	45	CMDA	0.00	0.00	10.00	1.00
E	NORTHEAST ASIA	45	DFFC	0.00	0.00	0.00	1.00
E	NORTHEAST ASIA	46	ABCL	0.00	0.00	12.00	0.00
E	NORTHEAST ASIA	46	ACLO	0.00	5.00	0.00	0.00
E	NORTHEAST ASIA	46	ASCT	0.00	0.00	9.56	0.00
E	NORTHEAST ASIA	46	BULK	36.00	906.13	913.69	0.00
E	NORTHEAST ASIA	46	CRMT	0.00	0.70	4.00	0.00
E	NORTHEAST ASIA	46	CRTA	0.00	1.00	0.00	0.00
E	NORTHEAST ASIA	46	EMDN	0.00	1.00	0.00	0.00
E	NORTHEAST ASIA	46	GWFL	0.00	0.00	70.76	0.00
E	NORTHEAST ASIA	46	INDL	2.00	0.00	0.00	0.00
E	NORTHEAST ASIA	46	LYKE	0.00	114.95	21.06	0.00
E	NORTHEAST ASIA	46	NISL	0.00	0.00	0.89	0.00
E	NORTHEAST ASIA	46	NORD	0.00	0.00	1.59	0.00
E	NORTHEAST ASIA	46	NOTL	1,727.08	0.00	0.00	0.00
E	NORTHEAST ASIA	46	NSCP	3,226.39	2,350.31	0.00	0.00
E	NORTHEAST ASIA	46	NYNS	0.00	0.00	6.61	0.00
E	NORTHEAST ASIA	46	POLI	0.00	0.00	2.00	0.00
E	NORTHEAST ASIA	46	SBMR	0.00	44.71	0.00	0.00
E	NORTHEAST ASIA	46	SETH	0.00	1.00	51.52	0.00
E	NORTHEAST ASIA	46	TOKS	0.00	0.00	4.00	0.00
E	NORTHEAST ASIA	46	WILL	158.00	1.92	2.00	0.00

EXPORTS TO SOUTHEAST ASIA 1993 - 1996 (in TEUs)

DIR	GROUP	RANK	CARR	Y93	Y94	Y95	Y96
E	SOUTHEAST ASIA	1	EVER	38,673.42	59,976.21	66,725.99	67,850.74
E	SOUTHEAST ASIA	2	SEAL	21,717.54	28,038.54	40,542.44	56,037.69
E	SOUTHEAST ASIA	3	AMPL	46,811.97	49,698.87	53,252.13	51,373.27
E	SOUTHEAST ASIA	4	MAER	69,514.14	66,444.26	62,309.12	47,650.64
E	SOUTHEAST ASIA	5	OOCL	18,272.41	25,486.26	32,631.16	39,255.26
E	SOUTHEAST ASIA	6	OSKL	15,422.14	22,463.19	30,418.23	38,364.74
E	SOUTHEAST ASIA	7	NEPT	25,726.55	31,214.05	30,709.15	32,569.97
E	SOUTHEAST ASIA	8	HYMM	14,032.80	19,256.98	26,178.52	29,847.03
E	SOUTHEAST ASIA	9	HJSC	20,800.24	38,676.25	37,055.85	28,378.17
E	SOUTHEAST ASIA	10	NYKL	21,366.53	25,101.29	21,613.50	23,633.20
E	SOUTHEAST ASIA	11	KLIN	12,107.80	12,619.16	18,468.22	21,820.28
E	SOUTHEAST ASIA	12	CSCO	6,158.86	10,052.90	18,331.31	17,950.53
E	SOUTHEAST ASIA	13	YMAL	11,992.75	19,972.49	15,855.22	16,397.02
E	SOUTHEAST ASIA	14	POCL	3,248.57	7,370.33	9,592.49	11,902.44
E	SOUTHEAST ASIA	15	SLNG	6,136.76	8,125.03	7,936.57	10,275.74
E	SOUTHEAST ASIA	16	HAPL	1,646.82	4,715.83	6,988.71	9,356.36
E	SOUTHEAST ASIA	17	ZIML	8,805.17	7,854.28	7,638.58	7,256.37
E	SOUTHEAST ASIA	18	CHOY	4,561.81	6,152.76	5,131.81	7,099.01
E	SOUTHEAST ASIA	19	MWHL	0.00	0.00	5,720.09	5,505.21
E	SOUTHEAST ASIA	20	MEXI	166.50	1,351.72	4,983.41	5,238.61
E	SOUTHEAST ASIA	21	NEDL	1,148.83	1,253.28	2,437.55	1,486.00
E	SOUTHEAST ASIA	22	ITAL	339.10	232.00	1,143.25	1,483.64
E	SOUTHEAST ASIA	23	IDMC	1,128.49	2,701.52	1,719.10	1,348.92
E	SOUTHEAST ASIA	24	PMOL	265.42	161.50	1,305.42	998.22
E	SOUTHEAST ASIA	25	UASH	2,479.13	2,843.71	1,387.69	788.10
E	SOUTHEAST ASIA	26	HOEG	1,023.09	302.09	526.77	600.53
E	SOUTHEAST ASIA	27	ZZZZ	1.00	80.00	367.16	359.68
E	SOUTHEAST ASIA	28	LYKE	154.00	951.54	374.33	316.00
E	SOUTHEAST ASIA	29	CGMF	7.19	0.00	10.08	140.00
E	SOUTHEAST ASIA	30	ABCL	947.58	555.56	1,509.16	121.17
E	SOUTHEAST ASIA	31	RICL	0.00	7.00	0.00	108.00
E	SOUTHEAST ASIA	32	WATS	18.01	74.60	3.45	60.73
E	SOUTHEAST ASIA	33	SETH	294.19	278.00	247.46	60.04
E	SOUTHEAST ASIA	34	MDSC	16.00	43.70	9.00	34.00
E	SOUTHEAST ASIA	35	NSSA	121.19	537.91	697.41	19.38
E	SOUTHEAST ASIA	36	SAFB	0.00	0.00	0.00	4.00
E	SOUTHEAST ASIA	36	SANK	0.00	0.00	0.00	4.00
E	SOUTHEAST ASIA	37	ECLN	0.00	0.00	0.00	3.91
E	SOUTHEAST ASIA	38	CARL	1.00	1.12	1.00	3.68
E	SOUTHEAST ASIA	39	CSCL	2.00	0.00	2.00	3.00
E	SOUTHEAST ASIA	40	CMDA	0.00	0.00	7.33	2.00
E	SOUTHEAST ASIA	40	WRSS	0.00	1.00	0.00	2.00
E	SOUTHEAST ASIA	41	NEDC	0.00	0.00	0.00	1.18
E	SOUTHEAST ASIA	42	WILL	2.77	0.00	0.00	1.01
E	SOUTHEAST ASIA	43	NASC	2.00	4.09	11.42	1.00
E	SOUTHEAST ASIA	44	CGMC	0.00	0.00	0.00	0.45
E	SOUTHEAST ASIA	45	ACLO	42.64	3.00	13.00	0.00
E	SOUTHEAST ASIA	45	ATGS	4.00	0.00	0.00	0.00
E	SOUTHEAST ASIA	45	BULK	0.00	0.00	67.74	0.00
E	SOUTHEAST ASIA	45	CRTA	0.00	0.00	2.00	0.00
E	SOUTHEAST ASIA	45	DEPP	0.06	0.00	0.00	0.00
E	SOUTHEAST ASIA	45	EMDN	0.00	1.00	0.00	0.00
E	SOUTHEAST ASIA	45	MATS	0.00	0.00	2.25	0.00
E	SOUTHEAST ASIA	45	NSCP	5,672.80	6,709.15	0.00	0.00
E	SOUTHEAST ASIA	45	PAML	0.00	0.00	1.00	0.00
E	SOUTHEAST ASIA	45	PCSL	0.00	0.00	1.00	0.00
E	SOUTHEAST ASIA	45	POLI	0.00	13.00	5.59	0.00
E	SOUTHEAST ASIA	45	TECO	0.00	0.00	1.00	0.00

TEU CAPACITY OFFERED

ASIA to US-ALL



SUMMARY BY OPERATORS FOR THE PERIOD 01/01/96 TO 31/12/96

Between ASIA and US-ALL

O/B Voyages		VESSELS		TEU		DWT		CUT-OFF PERIOD 50 DAYS	
No/Type	No of	VOYAGE	CAPACITY	TEU	CAPACITY	TEU	DWT	CONFERENCE	JOINT SERVICE
								CONFERENCE = ANERA & JUEFC	
1	EVERGREEN	48 CC	252	796,958	11,964,769	INDEPENDENT			
2	SEA-LAND	30 CC	213	633,541	7,972,775	CONFERENCE MAERSK/SEA-LAND			
3	HANJIN	34 CC	191	625,126	9,616,224	INDEPENDENT			
4	APL	18 CC	119	516,448	6,901,850	CONFERENCE APL/OOCL/MOL/NEDL			
5	K LINE	17 CC	161	458,250	6,784,200	CONFERENCE K LINE/YML/HYUNDAI*			
6	MAERSK	24 CC	133	423,465	6,464,374	CONFERENCE MAERSK/SEA-LAND			
7	COSCO	28 CC	159	418,011	6,468,425	INDEPENDENT			
8	HYUNDAI	25 CC	116	400,685	5,395,344	CONFERENCE K LINE/YML/HYUNDAI*			
9	NYK	21 CC	142	394,666	5,524,692	CONFERENCE H-L/NOL/NYK			
10	OOCL	14 CC	98	388,313	4,943,648	CONFERENCE APL/OOCL/MOL/NEDL			
11	MOL	15 CC	104	278,650	4,156,230	CONFERENCE APL/OOCL/MOL/NEDL			
12	YANGMING	11 CC	78	260,390	3,283,455	INDEPENDENT K LINE/YML/HYUNDAI*			
13	DSR/SENATOR	26 CC	91	242,792	3,978,033	INDEPENDENT TRICON (WEST)			
14	NOL	18 CC	79	226,643	3,567,761	CONFERENCE H-L/NOL/NYK			
15	TMM	12 BC	59	163,591	2,374,714	INDEPENDENT TMM/APL			
16	CHO YANG	13 CC	58	154,345	2,445,826	INDEPENDENT TRICON (EAST)			
17	ZIM	15 CC	47	135,708	2,057,757	INDEPENDENT			
18	MATSON	6 CC	50	126,736	1,720,682	CONFERENCE MATSON/APL			
19	HAPAG-LLOYD	11 CC	36	102,700	1,581,530	CONFERENCE H-L/NOL/NYK			
20	WESTWOOD	7 BC	51	95,564	2,245,593	INDEPENDENT			
21	WILHELMSEN	9 RR	25	56,750	914,615	JAPAN CONFERENCE ONLY			
22	HOEGH	10 SC	34	56,666	1,475,538	INDEPENDENT			
23	STAR SHIPPING	10 BC	30	51,674	1,276,647	INDEPENDENT			
24	NEDLLOYD	2 CC	12	34,056	563,868	CONFERENCE APL/OOCL/MOL/NEDL			
25	LLOYD TRIESTINO	3 CC	10	28,409	411,888	INDEPENDENT EVERGREEN/TRIESTINO			
26	NCSA	6 RC	14	26,862	471,974	INDEPENDENT			
27	FESCO	5 RO	32	18,387	603,306	INDEPENDENT			
28	P&OCL	1 CC	5	17,120	218,000	CONFERENCE H-L/NOL/NYK/P&OCL			
29	MADRIGAL-WAN HAI	3 BC	22	14,960	426,946	INDEPENDENT			
30	CTC	2 BC	10	14,520	421,490	INDEPENDENT			
31	PM & O	3 CC	16	10,984	203,632	INDEPENDENT			
32	WATERMAN	4 BA	15	9,650	694,944	INDEPENDENT			
33	SEABOARD	2 RR	7	8,309	293,936	INDEPENDENT			
TOTAL		453	***	7,190,929	107,424,666				

SUMMARY BY OPERATORS FOR THE PERIOD 01/01/95 TO 31/12/95

Between ASIA and US-ALL

IB/Voyages	No/Type	No of VESSELS	VOYAGE	TEU		DWT	CONFERENCE	JOINT SERVICE
				CAPACITY	CAPACITY			
CUT-OFF PERIOD 50 DAYS								
1 HANJIN	29 CC	178		531,718	8,408,870		INDEPENDENT	
2 APL	19 CC	159		507,532	7,161,683		CONFERENCE APL/OOCL/TMM	
3 NYK	23 CC	166		422,146	6,306,775		CONFERENCE NYK/NOL	
4 SEA-LAND	23 CC	174		398,012	5,126,749		CONFERENCE MAERSK/SEA-LAND	
5 COSCO	24 CC	142		382,483	5,830,199		INDEPENDENT	
6 MOL	18 CC	140		376,544	5,458,176		CONFERENCE K LINE/MOL	
7 MAERSK	23 CC	123		372,950	5,729,054		CONFERENCE MAERSK/SEA-LAND	
8 EVERGREEN	32 CC	127		363,673	5,563,126		INDEPENDENT EVERGREEN/TRIESTINO	
9 K LINE	13 CC	125		357,430	5,231,596		CONFERENCE K LINE/MOL	
10 HYUNDAI	11 CC	99		316,861	4,600,286		CONFERENCE	
11 OOCL	13 CC	99		285,730	4,266,004		CONFERENCE APL/OOCL/TMM	
12 YANGMING	11 CC	75		250,176	3,090,300		INDEPENDENT HANJIN/YANGMING	
13 EVERGREEN WEST	22 CC	54		209,927	2,983,846		INDEPENDENT	
14 NOL	13 CC	65		152,630	2,465,645		CONFERENCE H-L/NOL/NYK	
15 EVERGREEN EAST	18 CC	53		149,484	2,348,636		INDEPENDENT	
16 ZIM	13 CC	43		121,003	1,865,947		INDEPENDENT	
17 WESTWOOD	8 BC	50		91,841	2,135,719		INDEPENDENT	
18 TMM	7 CC	45		90,928	1,726,195		INDEPENDENT TMM/APL	
19 DSR/SENATOR WEST	9 CC	32		85,532	1,472,916		INDEPENDENT TRICON (WEST)	
20 HAPAG-LLOYD	7 CC	29		74,418	1,220,910		CONFERENCE H-L/NOL/NYK	
21 CHO YANG EAST	6 CC	27		73,638	1,177,407		INDEPENDENT TRICON (EAST)	
22 DSR/SENATOR EAST	5 CC	23		61,324	1,072,225		INDEPENDENT TRICON (EAST)	
23 DSR/SENATOR	8 CC	28		52,450	795,005		INDEPENDENT TRICON/CMA/CAST	
24 WILHELMSEN	9 RR	21		46,342	763,281		JAPAN CONFERENCE ONLY	
25 NSCSA	9 RC	19		36,404	696,713		INDEPENDENT	
26 CHO YANG WEST	3 CC	12		31,944	557,156		INDEPENDENT TRICON (WEST)	
27 LLOYD TRIESTINO	3 CC	11		30,909	412,784		INDEPENDENT EVERGREEN/TRIESTINO	
28 NEDLLOYD	4 CC	9		23,406	383,808		CONFERENCE OOCL/NED/MOL/APL	
29 STAR SHIPPING	8 SC	16		23,402	691,801		INDEPENDENT	
30 CHO YANG	4 CC	11		20,288	326,803		INDEPENDENT TRICON/CMA/CAST	
31 HOEGH	7 BC	13		20,184	513,061		INDEPENDENT	
32 MADRIGAL-WAN HAI	3 BC	23		15,640	446,349		INDEPENDENT	
33 CMA	2 CC	6		11,544	203,194		INDEPENDENT TRICON/CMA/CAST	
34 PM & O	4 CC	16		11,501	134,077		INDEPENDENT	
35 WATERMAN	4 BA	13		8,450	599,985		INDEPENDENT	
36 FESCO	5 RR	14		6,520	212,849		INDEPENDENT	
37 SEABOARD	2 RR	5		5,935	209,852		INDEPENDENT	
38 CTC	2 BC	2		3,144	81,388		INDEPENDENT	
39 CHINESE INTERESTS	1 CC	3		2,850	54,465		INDEPENDENT	
TOTAL	425	***		6,026,893	92,324,835			

SUMMARY BY OPERATORS FOR THE PERIOD 01/01/94 TO 31/12/94

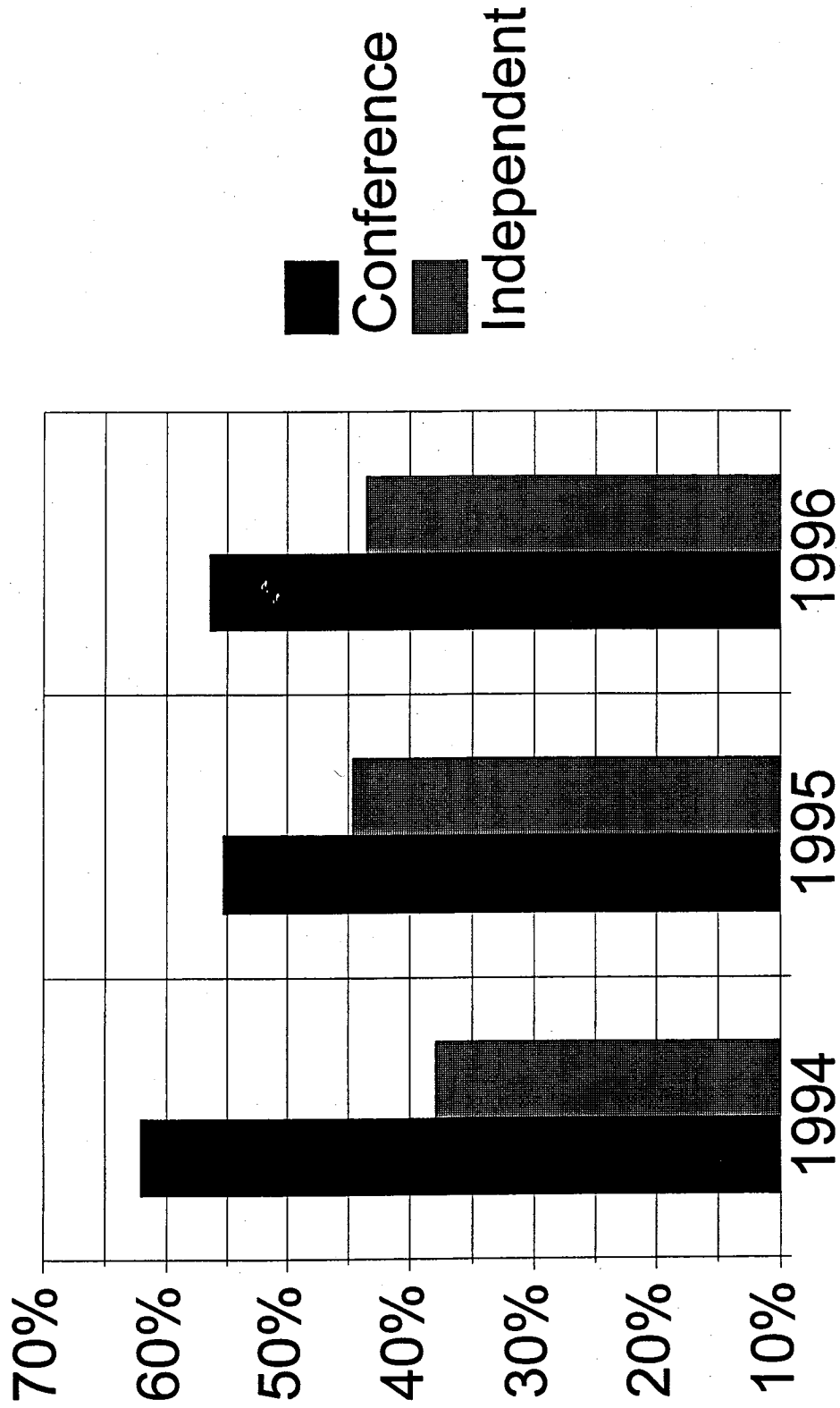
Between ASIA and US-ALL

CUT-OFF PERIOD 50 DAYS

I/B Voyages	VESSELS		TEU		DWT		CONFERENCE = ANERA & JAPAN CONFERENCES
	No/Type	No of VOYAGE	CAPACITY	VOYAGE	CAPACITY	CONFERENCE	
1 HANJIN	29 CC	173	500,382		7,926,788	INDEPENDENT	
2 NYK	24 CC	183	457,322		6,892,571	CONFERENCE H-L/NOL/NYK	
3 APL	16 CC	151	453,750		6,468,063	CONFERENCE APL/OOCL	
4 MAERSK	22 CC	129	373,168		5,899,361	CONFERENCE MAERSK/SEA-LAND	
5 SEA-LAND	19 CC	174	371,830		4,825,187	CONFERENCE MAERSK/SEA-LAND	
6 K LINE	13 CC	128	367,232		5,366,308	CONFERENCE K LINE/MOL	
7 COSCO	25 CC	129	344,382		5,313,631	INDEPENDENT	
8 MOL	13 CC	124	329,669		4,836,039	CONFERENCE K LINE/MOL	
9 EVERGREEN	22 CC	102	318,105		4,624,594	INDEPENDENT EVERGREEN/TRIESTINO	
10 HYUNDAI	11 CC	90	297,784		4,315,842	CONFERENCE	
11 OOCL	12 CC	103	286,227		4,371,524	CONFERENCE APL/OOCL	
12 YANGMING	10 CC	74	246,572		3,050,165	INDEPENDENT	
13 NOL	13 CC	88	193,728		3,173,870	CONFERENCE NYK/NOL	
14 EVERGREEN WEST	20 CC	57	184,343		2,840,852	INDEPENDENT	
15 EVERGREEN EAST	14 CC	51	139,128		2,209,526	INDEPENDENT	
16 ZIM	12 CC	39	112,323		1,722,024	INDEPENDENT	
17 DSR/SENATOR WEST	9 CC	35	93,622		1,606,608	INDEPENDENT TRICON (WEST)	
18 WESTWOOD	10 BC	56	91,294		2,233,516	INDEPENDENT GEARBULK/WESTWOOD	
19 TMM	10 CC	44	88,484		1,704,673	INDEPENDENT	
20 DSR/SENATOR EAST	7 CC	26	73,536		1,203,412	INDEPENDENT TRICON (EAST)	
21 CHO YANG EAST	7 CC	26	70,991		1,136,167	INDEPENDENT TRICON (EAST)	
22 HAPAG-LLOYD	7 CC	25	69,882		1,121,684	CONFERENCE H-L/NOL/NYK	
23 WILHELMSEN	10 RR	21	46,946		760,480	JAPAN CONFERENCE ONLY	
24 STAR SHIPPING	16 BC	29	43,076		1,180,686	INDEPENDENT	
25 NSCSA	7 RR	18	35,550		682,251	INDEPENDENT	
26 CHO YANG WEST	3 CC	11	29,294		511,587	INDEPENDENT TRICON (WEST)	
27 UASC	6 CC	21	27,026		477,641	INDEPENDENT	
28 ABC LINE	5 BC	12	20,500		500,090	INDEPENDENT	
29 HOEGH	7 BC	12	17,032		440,239	INDEPENDENT	
30 NEDLLOYD	7 CC	9	14,750		277,300	CONFERENCE	
31 LLOYD TRIESTINO	3 CC	5	14,448		184,196	INDEPENDENT EVERGREEN/TRIESTINO	
32 NSCP	3 SC	23	12,880		446,343	INDEPENDENT	
33 FESCO	8 SC	15	7,984		268,163	INDEPENDENT	
34 PM & O	6 CC	15	7,936		126,927	INDEPENDENT	
35 TRICON	4 CC	4	7,251		110,470	INDEPENDENT	
36 SEABOARD	2 RR	5	5,935		209,096	INDEPENDENT	
37 GRANCOLOMBIANA	1 SC	1	427		15,969	INDEPENDENT	
38 TURKISH CARGO LIN	1 BC	1	126		12,477	INDEPENDENT	
TOTAL	414	***	5,754,915		89,046,320		

PERCENT OF CAPACITY

ASIA to US-ALL



SUMMARY BY OPERATORS FOR THE PERIOD 01/01/96 TO 31/12/96

Between ASIA and US-ALL

O/B Voyages		VESSELS		TEU		DWT		CUT-OFF PERIOD 50 DAYS	
No/Type	No of	VOYAGE	VEHICLE	CAPACITY	CAPACITY	TEU	DWT	CONFERENCE	JOINT SERVICE
1	SEA-LAND	30 CC	213	633,541	7,972,775			CONFERENCE	MAERSK/SEA-LAND
2	APL	18 CC	119	516,448	6,901,850			CONFERENCE	APL/OOCL/MOL/NEDL
3	K LINE	17 CC	161	458,250	6,784,200			CONFERENCE	K LINE/YML/HYUNDAI *
4	MAERSK	24 CC	133	423,465	6,464,374			CONFERENCE	MAERSK/SEA-LAND
5	HYUNDAI	25 CC	116	400,685	5,395,344			CONFERENCE	K LINE/YML/HYUNDAI *
6	NYK	21 CC	142	394,666	5,524,692			CONFERENCE	H-L/NOL/NYK
7	OOCL	14 CC	98	388,313	4,943,648			CONFERENCE	APL/OOCL/MOL/NEDL
8	MOL	15 CC	104	278,650	4,156,230			CONFERENCE	APL/OOCL/MOL/NEDL
9	NOL	18 CC	79	226,643	3,567,761			CONFERENCE	H-L/NOL/NYK
10	MATSON	6 CC	50	126,736	1,720,682			CONFERENCE	MATSON/APL
11	HAPAG-LLOYD	11 CC	36	102,700	1,581,530			CONFERENCE	H-L/NOL/NYK
12	WILHELMSEN	9 RR	25	56,750	914,615			JAPAN	CONFERENCE ONLY
13	NEDLLOYD	2 CC	12	34,056	563,868			CONFERENCE	APL/OOCL/MOL/NEDL
14	P&OCL	1 CC	5	17,120	218,000			CONFERENCE	H-L/NOL/NYK/P&OCL
				=====	=====				
				4,058,023					
1	EVERGREEN	48 CC	252	796,958	11,964,769			INDEPENDENT	
2	HANJIN	34 CC	191	625,126	9,616,224			INDEPENDENT	
3	COSCO	28 CC	159	418,011	6,468,425			INDEPENDENT	
4	YANGMING	11 CC	78	260,390	3,283,455			INDEPENDENT	K LINE/YML/HYUNDAI *
5	DSR/SENATOR	26 CC	91	242,792	3,978,033			INDEPENDENT	TRICON (WEST)
6	TMM	12 BC	59	163,591	2,374,714			INDEPENDENT	TMM/APL
7	CHO YANG	13 CC	58	154,345	2,445,826			INDEPENDENT	TRICON (EAST)
8	ZIM	15 CC	47	135,708	2,057,757			INDEPENDENT	
9	WESTWOOD	7 BC	51	95,564	2,245,593			INDEPENDENT	
10	HOEGH	10 SC	34	56,666	1,475,538			INDEPENDENT	
11	STAR SHIPPING	10 BC	30	51,674	1,276,647			INDEPENDENT	
12	LLOYD TRIESTINO	3 CC	10	28,409	411,888			INDEPENDENT	EVERGREEN/TRIESTINO
13	NCSA	6 RC	14	26,862	471,974			INDEPENDENT	
14	FESCO	5 RO	32	18,387	603,306			INDEPENDENT	
15	MADRIGAL-WAN HAI	3 BC	22	14,960	426,946			INDEPENDENT	
16	CTC	2 BC	10	14,520	421,490			INDEPENDENT	
17	PM & O	3 CC	16	10,984	203,632			INDEPENDENT	
18	WATERMAN	4 BA	15	9,650	694,944			INDEPENDENT	
19	SEABOARD	2 RR	7	8,309	293,936			INDEPENDENT	
				=====	=====				
				3,132,906					
TOTAL		453	***	7,190,929	107,424,666				

SUMMARY BY OPERATORS FOR THE PERIOD 01/01/95 TO 31/12/95

Between ASIA and US-ALL

CUT-OFF PERIOD 50 DAYS

IB Voyages	No/Type VESSELS VOYAGE	TEU CAPACITY	DWT CAPACITY	CONFERENCE	
				JOINT SERVICE	ANERA & JUEFC
1 APL	19 CC 159	507,532	7,161,683	CONFERENCE	AP/JOOC/LTMM
2 NYK	23 CC 166	422,146	6,306,775	CONFERENCE	NYK/NOL
3 SEA-LAND	23 CC 174	398,012	5,126,749	CONFERENCE	MAERSK/SEA-LAND
4 MOL	18 CC 140	376,544	5,458,176	CONFERENCE	K LINE/MOL
5 MAERSK	23 CC 123	372,950	5,729,054	CONFERENCE	MAERSK/SEA-LAND
6 K LINE	13 CC 125	357,430	5,231,596	CONFERENCE	K LINE/MOL
7 HYUNDAI	11 CC 99	316,861	4,600,286	CONFERENCE	
8 OOCL	13 CC 99	285,730	4,266,004	CONFERENCE	AP/JOOC/LTMM
9 NOL	13 CC 65	152,630	2,465,645	CONFERENCE	H-L/NOL/NYK
10 HAPAG-LLOYD	7 CC 29	74,418	1,220,910	CONFERENCE	H-L/NOL/NYK
11 WILHELMSEN	9 RR 21	46,342	763,281	JAPAN CONFERENCE	ONLY
12 NEDLLOYD	4 CC 9	23,406	383,808	CONFERENCE	OOCL/NED/MOL/APL
		=====			
		3,334,001			
1 HANJIN	29 CC 178	531,718	8,408,870	INDEPENDENT	
2 COSCO	24 CC 142	382,483	5,830,199	INDEPENDENT	
3 EVERGREEN	32 CC 127	363,673	5,563,126	INDEPENDENT	EVERGREEN/TRIESTINO
4 YANGMING	11 CC 75	250,176	3,090,300	INDEPENDENT	HANJIN/YANGMING
5 EVERGREEN WEST	22 CC 54	209,927	2,983,846	INDEPENDENT	
6 EVERGREEN EAST	18 CC 53	149,484	2,348,636	INDEPENDENT	
7 ZIM	13 CC 43	121,003	1,865,947	INDEPENDENT	
8 WESTWOOD	8 BC 50	91,841	2,135,719	INDEPENDENT	
9 TMM	7 CC 45	90,928	1,726,195	INDEPENDENT	TMM/APL
10 DSR/SENATOR WEST	9 CC 32	85,532	1,472,916	INDEPENDENT	TRICON (WEST)
11 CHO YANG EAST	6 CC 27	73,638	1,177,407	INDEPENDENT	TRICON (EAST)
12 DSR/SENATOR EAST	5 CC 23	61,324	1,072,225	INDEPENDENT	TRICON (EAST)
13 DSR/SENATOR	8 CC 28	52,450	795,005	INDEPENDENT	TRICON/CMA/CAST
14 NSCSA	9 RC 19	36,404	696,713	INDEPENDENT	
15 CHO YANG WEST	3 CC 12	31,944	557,156	INDEPENDENT	TRICON (WEST)
16 LLOYD TRIESTINO	3 CC 11	30,909	412,784	INDEPENDENT	EVERGREEN/TRIESTINO
17 STAR SHIPPING	8 SC 16	23,402	691,801	INDEPENDENT	
18 CHO YANG	4 CC 11	20,288	326,803	INDEPENDENT	TRICON/CMA/CAST
19 HOEGH	7 BC 13	20,184	513,061	INDEPENDENT	
20 MADRIGAL-WAN HAI	3 BC 23	15,640	446,349	INDEPENDENT	
21 CMA	2 CC 6	11,544	203,194	INDEPENDENT	TRICON/CMA/CAST
22 PM & O	4 CC 16	11,501	134,077	INDEPENDENT	
23 WATERMAN	4 BA 13	8,450	599,985	INDEPENDENT	
24 FESCO	5 RR 14	6,520	212,849	INDEPENDENT	
25 SEABOARD	2 RR 5	5,935	209,852	INDEPENDENT	
26 CTC	2 BC 2	3,144	81,388	INDEPENDENT	
27 CHINESE INTERESTS	1 CC 3	2,850	54,465	INDEPENDENT	
		=====			
		2,692,892			
TOTAL	425 ***	6,026,893	92,324,835		

SUMMARY BY OPERATORS FOR THE PERIOD 01/01/94 TO 31/12/94

Between ASIA and US-ALL

CUT-OFF PERIOD 50 DAYS

I/B Voyages	No/Type	No of	TEU		DWT	CONFERENCE	JOINT SERVICE
			VOYAGE	CAPACITY			
1 NYK	24	CC	183	457,322	6,892,571	CONFERENCE	H-L/NOL/NYK
2 APL	16	CC	151	453,750	6,468,063	CONFERENCE	APL/OOCL
3 MAERSK	22	CC	129	373,168	5,899,361	CONFERENCE	MAERSK/SEA-LAND
4 SEA-LAND	19	CC	174	371,830	4,825,187	CONFERENCE	MAERSK/SEA-LAND
5 K LINE	13	CC	128	367,232	5,366,308	CONFERENCE	K LINE/MOL
6 MOL	13	CC	124	329,669	4,836,039	CONFERENCE	K LINE/MOL
7 HYUNDAI	11	CC	90	297,784	4,315,842	CONFERENCE	K LINE/MOL
8 OOCL	12	CC	103	286,227	4,371,524	CONFERENCE	APL/OOCL
9 NOL	13	CC	88	193,728	3,173,870	CONFERENCE	NYK/NOL
10 HAPAG-LLOYD	7	CC	25	69,882	1,121,684	CONFERENCE	H-L/NOL/NYK
11 WILHELMSEN	10	RR	21	46,946	760,480	JAPAN	CONFERENCE ONLY
12 NEDLLOYD	7	CC	9	14,750	277,300	CONFERENCE	
				=====			
				3,262,288			
1 HANJIN	29	CC	173	500,382	7,926,788	INDEPENDENT	
2 COSCO	25	CC	129	344,382	5,313,631	INDEPENDENT	
3 EVERGREEN	22	CC	102	318,105	4,624,594	INDEPENDENT	EVERGREEN/TRIESTINO
4 YANGMING	10	CC	74	246,572	3,050,165	INDEPENDENT	
5 EVERGREEN WEST	20	CC	57	184,343	2,840,852	INDEPENDENT	
6 WESTWOOD	10	BC	56	91,294	2,233,516	INDEPENDENT	GEARBULK/WESTWOOD
7 EVERGREEN EAST	14	CC	51	139,128	2,209,526	INDEPENDENT	
8 ZIM	12	CC	39	112,323	1,722,024	INDEPENDENT	
9 TMM	10	CC	44	88,484	1,704,673	INDEPENDENT	
10 DSR/SENATOR WEST	9	CC	35	93,622	1,606,608	INDEPENDENT	TRICON (WEST)
11 DSR/SENATOR EAST	7	CC	26	73,536	1,203,412	INDEPENDENT	TRICON (EAST)
12 STAR SHIPPING	16	BC	29	43,076	1,180,686	INDEPENDENT	
13 CHO YANG EAST	7	CC	26	70,991	1,136,167	INDEPENDENT	TRICON (EAST)
14 NSCSA	7	RR	18	35,550	682,251	INDEPENDENT	
15 CHO YANG WEST	3	CC	11	29,294	511,587	INDEPENDENT	
16 ABC LINE	5	BC	12	20,500	500,090	INDEPENDENT	TRICON (WEST)
17 UASC	6	CC	21	27,026	477,641	INDEPENDENT	
18 NSCP	3	CC	23	12,880	446,343	INDEPENDENT	
19 HOEGH	7	BC	12	17,032	440,239	INDEPENDENT	
20 FESCO	8	SC	15	7,984	268,163	INDEPENDENT	
21 SEABOARD	2	RR	5	5,935	209,096	INDEPENDENT	
22 LLOYD TRIESTINO	3	CC	5	14,448	184,196	INDEPENDENT	EVERGREEN/TRIESTINO
23 PM & O	6	CC	15	7,936	126,927	INDEPENDENT	
24 TRICON	4	CC	4	7,251	110,470	INDEPENDENT	
25 GRANCOLOMBIANA	1	SC	1	427	15,969	INDEPENDENT	
26 TURKISH CARGO LIN	1	BC	1	126	12,477	INDEPENDENT	
				=====			
				1,992,245			
				=====			
TOTAL	414	***		5,754,915	89,046,320		
				=====			

SELECTED COMMODITIES IMPORTED FROM COUNTRY SHOWN (In TEUs)

	JAPAN			SOUTH KOREA			THAILAND		
	1994	1995	1996	1994	1995	1996	1994	1995	1996
FROZEN FISH	2,355	1,912	1,467	1,459	1,390	1,595	2,924	2,016	795
TEXTILES/GARMENTS	750	551	586	7,590	5,663	4,305	7,708	7,958	8,645
HARDWARE	1,720	2,103	2,057	4,912	4,510	3,876	74	120	148
TOOLS	49	24	14	1,811	1,903	1,340	6	0	0
LAMPS	3,677	2,909	1,561	56	66	82	932	850	767
KITCHENWARE	1,634	1,028	558	2,513	2,360	2,152	4,244	4,641	5,448
COMPUTERS	38,550	35,080	33,302	15,632	21,199	25,746	5,258	9,579	13,085
E-GOODS	70,854	61,689	52,130	37,143	33,730	21,176	16,017	12,566	12,109
FOOTWEAR	516	283	257	10,926	7,523	4,801	7,278	6,496	5,641
FURNITURE	1,029	1,142	1,001	2,681	2,804	2,535	11,288	12,183	11,803
TOYS	4,480	4,273	5,528	2,521	1,829	1,324	9,281	7,635	5,419
CHRISTMAS DECORATIONS	115	166	102	121	93	107	4,095	4,131	3,857
PLASTIC GOODS	1,855	1,777	2,222	2,982	2,963	2,150	6,137	5,759	4,355
GENERAL CARGO & GDMS	28,869	29,894	32,579	23,960	9,780	21,531	14,503	16,639	15,753

Source: Journal of Commerce Trade Horizons

RATES OF SELECTED JAPANESE IMPORTS TO THE UNITED STATES - 1995 - 1997

Commodity	Trade	94 JAG & TPFJCJ		JUEFC		97 Cosco		95 Cosco		95 Hanjin		Hanjin 96-97		95 Evergreen		96 Evergreen		95 Best Rate		96 Best Rate	
		JUEFC	96-97	JUEFC	97-98	95 Cosco	96 Cosco	97 Cosco	95 Hanjin	Hanjin 96-97	95 Evergreen	96 Evergreen	95 Best Rate	96 Best Rate	95 Best Rate	96 Best Rate	95 Best Rate	96 Best Rate	95 Best Rate	96 Best Rate	
E. Goods	Japan/USEC		2694	2334	2334	2500	2050	2050	2425	2425	2585	2296	2296	2181	2181	2181	2181	2181	2181	2181	2181
E. Goods	Japan/USWC		2036	1850	2334	1700	1250	1100	2030	2030	1525	1442	1442	1493	1493	1493	1493	1493	1493	1493	1493
E. Goods	Japan/Chicago		3273	3619	2451	2748	1670	2100	2898	2898	2455	2382	2382	2624	2624	2624	2624	2624	2624	2624	2624
E. Goods	Japan/Atlanta		2870	3057	3057	3150	2485	2100	3128	3128	2423	3228	3228	2594	2594	2594	2594	2594	2594	2594	2594
Auto Parts	Japan/New York		3100*	2213	2200*	2000	2100	2100	2079	2079	2079	2296	2296	2181	2181	2181	2181	2181	2181	2181	2181
Machinery & Parts	Japan/USEC		2220		2200*	2000	2100	2100	2079	2079	2079	2425*	2425*	2273	2273	2273	2273	2273	2273	2273	2273
Machinery & Parts	Japan/USWC		3457		1099	1550	1550	1550	1525	1525	1525	1625*	1625*	1585	1585	1585	1585	1585	1585	1585	1585
Machinery & Parts	Japan/Chicago		3662		2260	2450	2100	2100	2455	2455	2455	2740*	2740*	2716	2716	2716	2716	2716	2716	2716	2716
Machinery & Parts	Japan/Atlanta					2420	2485	2485	2423	2423	2423	2716*	2716*	2686	2686	2686	2686	2686	2686	2686	2686
Machinery & Parts	Japan/New York					2100	1670	1670	2585	2585	2585	2296*	2296*	2273	2273	2273	2273	2273	2273	2273	2273
Home Appliances	Japan/USEC		2546	2334		2100	1670	1670	2585	2585	2585	2296*	2296*	2273	2273	2273	2273	2273	2273	2273	2273
Home Appliances	Japan/USWC		2856	3619		2500	1350	1350	2993*	2993*	1525	1313	1313	1493	1493	1493	1493	1493	1493	1493	1493
Home Appliances	Japan/Chicago		4427	3057		2748	2100	2100	2993*	2993*	2455	3175	3175	2624	2624	2624	2624	2624	2624	2624	2624
Home Appliances	Japan/Atlanta					3150	2755	2755	2301	2301	2301	3228	3228	2594	2594	2594	2594	2594	2594	2594	2594
Home Appliances	Japan/New York					2050	2150	2150	3805	3805	1568	2296*	2296*	2181	2181	2181	2181	2181	2181	2181	2181
Plastic Goods	Japan/USEC		2694			2050	1600	1600	1150*	1150*	1234	1410*	1410*	1493	1493	1493	1493	1493	1493	1493	1493
Plastic Goods	Japan/USWC		1256			1500	2400	2400	2993	2993	2045	3415	3415	2624	2624	2624	2624	2624	2624	2624	2624
Plastic Goods	Japan/Chicago		2764			2300	2470	2470	2267	2267	2225	2725*	2725*	2594	2594	2594	2594	2594	2594	2594	2594
Plastic Goods	Japan/Atlanta		2878			2050	2150	2150	3485	3485	2586	2675*	2675*	2181	2181	2181	2181	2181	2181	2181	2181
Plastic Goods	Japan/New York		2694			2150	2150	2150	1610*	1610*	1568	1410*	1410*	3174	3174	3174	3174	3174	3174	3174	3174
Tools, Hand	Japan/USEC					1660	1660	1660	1150*	1150*	1234	2415	2415	2380	2380	2380	2380	2380	2380	2380	2380
Tools, Hand	Japan/USWC					2050	1820	1820	3663	3663	4095	1410*	1410*	2450	2450	2450	2450	2450	2450	2450	2450
Tools, Hand	Japan/Chicago					2050	1630	1630	1500*	1500*	1314	2415	2415	1850	1850	1850	1850	1850	1850	1850	1850
Tools, Hand	Japan/Atlanta					1530*	n/a	n/a	2771*	2771*	1640	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Tools, Hand	Japan/New York					n/a	n/a	n/a	2000	2000	2771	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Tools, Hand	Japan/USEC					n/a	n/a	n/a	1604	1604	1640	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Tools, Hand	Japan/USWC					n/a	n/a	n/a	1593	1593	1593	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Tools, Hand	Japan/Chicago		n/a	1989	1861	2100	2100	2100	1610*	1610*	1568	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Tools, Hand	Japan/Atlanta		4181	2380	2352	2270	2270	2270	2000*	2000*	2045	2277	2277	2181	2181	2181	2181	2181	2181	2181	2181
Tools, Hand	Japan/New York		4151	4115	3904	2484	2484	2484	2410*	2410*	2225	3175	3175	2624	2624	2624	2624	2624	2624	2624	2624
Tools, Hand	Japan/USEC		1256	1557	1477	1530	1530	1530	1150*	1150*	1234	3228	3228	2594	2594	2594	2594	2594	2594	2594	2594
Tools, Hand	Japan/USWC					1530	1530	1530	1150*	1150*	1234	1313	1313	1493	1493	1493	1493	1493	1493	1493	1493

Source: FMC Automated Tariff Filing Information System (ATFI)

NOTE1: Rates followed by * were derived from service contracts or tariffs with terms or conditions different from the Cosco tariff or service contract. See note in text for additional explanation.
 NOTE2: n/a means a rate was not available for that commodity at that time.

NOTE 3: JAG = Japan - Atlantic & Gulf Conference; TPCJ = Trans-Pacific Freight Conference of Japan; JUEFC = Japan-U.S. Eastbound Freight Conference.

ANALYSIS OF COSCO RATES 1994 - 1997

KOREA

Commodity	Trade	95		96		96-97		95 HANJIN-94		Hanjin 94-95		95-96		96-97		Evergreen		
		COSCO	COSCO	COSCO	ANERA	APL	Baltimore	Hanjin 94-95	Usec	Hanjin	Hanjin	Usec	Hanjin	Usec	Hanjin	Usec	Hanjin	Usec
Mixed Commodities/GDSM	Korea/USEC	3300	1975+325	2910		3545	2730	2680	2680	2680	2680	2680	2680	2680	2680	2680	2680	2680
E.Goods	Korea/USEC	3100	1975+325	2810		3225	2680	**	**	**	**	**	**	**	**	**	**	**
Footwear	Korea/USEC	3150	1975+325	2950		4115	2730	3180	3180	3180	3180	3180	3180	3180	3180	3180	3180	3180
X'mas Decoration	Korea/USEC	3300	1975+325	2810		3130	2680	3400	3400	3400	3400	3400	3400	3400	3400	3400	3400	3400
Hardware/Nuts/Bolts	Korea/USEC	3100	1975+325	2910		2940	2600	3400	3400	3400	3400	3400	3400	3400	3400	3400	3400	3400
Plastic Goods	Korea/USEC	3100	1975+325	2910		3835	2680	3125	3125	3125	3125	3125	3125	3125	3125	3125	3125	3125
Textiles/Garments	Korea/USEC	3150	1975+325	3115		4270	2930	2850	2850	2850	2850	2850	2850	2850	2850	2850	2850	2850
Tools	Korea/USEC	3150	1975+325	2710		2940	2600	3400	3400	3400	3400	3400	3400	3400	3400	3400	3400	3400
Lighting Equipment	Korea/USEC	3100	1975+325	2810		3145	2680	**	**	**	**	**	**	**	**	**	**	**
Computers	Korea/USEC	3130	1975+325	2810		3780	2730	**	**	**	**	**	**	**	**	**	**	**

Incl. CAF, BAF, OF, DDC

** No Hanjin rate

Commodity	Trade	95		96		96-97		95 HANJIN-94		Hanjin 94-95		95-96		96-97		Evergreen		
		COSCO	COSCO	COSCO	ANERA	APL	USWC	Hanjin 94-95	LA	Hanjin	Hanjin	Usec	Hanjin	Usec	Hanjin	Usec	Hanjin	Usec
Mixed Commodities/GDSM	Korea/USWC	1580	1275+325	1275+640		2300	1810	1995	1995	1995	1995	1995	1995	1995	1995	1995	1995	1995
E.Goods	Korea/USWC	1550	1275+325	1600+640		1740	1735	**	**	**	**	**	**	**	**	**	**	**
Footwear	Korea/USWC	1650	1275+325	1600+640		2075	1810	1850	1850	1850	1850	1850	1850	1850	1850	1850	1850	1850
X'mas Decoration	Korea/USWC	1850	1275+325	1500+640		1975	1735	2125	2125	2125	2125	2125	2125	2125	2125	2125	2125	2125
Hardware/Nuts/Bolts	Korea/USWC	1550	1275+325	1600+640		1920	1685	2125	2125	2125	2125	2125	2125	2125	2125	2125	2125	2125
Plastic Goods	Korea/USWC	1550	1275+325	1600+640		2560	1735	1600	1600	1600	1600	1600	1600	1600	1600	1600	1600	1600
Textiles/Garments	Korea/USWC	1650	1275+325	1600+640		3290	1885	2250	2250	2250	2250	2250	2250	2250	2250	2250	2250	2250
Tools	Korea/USWC	1650	1275+325	1600+640		1900	1685	2125	2125	2125	2125	2125	2125	2125	2125	2125	2125	2125
Lighting Equipment	Korea/USWC	1550	1275+325	1600+640		1740	1735	**	**	**	**	**	**	**	**	**	**	**
Computers	Korea/USWC	1580	1275+325	1600+640		1910	1810	**	**	**	**	**	**	**	**	**	**	**

Incl. CAF, BAF, OF, DDC

** No Hanjin rate

HONG KONG

Commodity	Trade	95		96		96-97		95 HANJIN-94		94-95		95-96		96-97		Evergreen		
		COSCO	COSCO	COSCO	ANERA	APL	Baltimore	USWC	USWC	Hanjin	Hanjin	Hanjin	Hanjin	Hanjin	Hanjin	USWC	USWC	
Mixed Commodities/GDSM	HongKong/USWC	2350	1975+325	2910		2730	2680	2680	2680	2680	2680	2680	2680	2680	2680	2680	2680	2680
E.Goods	HongKong/USWC	2350	1975+325	2810		2680	**	2680	**	2680	**	2680	**	2680	**	2680	**	2680
Footwear	HongKong/USWC	2300	1975+325	2950		2730	3150	2730	3150	2730	3150	2730	3150	2730	3150	2730	3150	2730
X'mas Decoration	HongKong/USWC	2300	1975+325	2810		2680	3400	2680	3400	2680	3400	2680	3400	2680	3400	2680	3400	2680
Hardware/Nuts/Bolts	HongKong/USWC	2350	1975+325	2910		2600	3400	2600	3400	2600	3400	2600	3400	2600	3400	2600	3400	2600
Plastic Goods	HongKong/USWC	2300	1975+325	2910		2680	3125	2680	3125	2680	3125	2680	3125	2680	3125	2680	3125	2680
Furniture	HongKong/USWC	2300	1975+325	2145		2600	2425	2600	2425	2600	2425	2600	2425	2600	2425	2600	2425	2600
Textiles/Garments	HongKong/USWC	2500	1975+325	3115		2930	2850	2930	2850	2930	2850	2930	2850	2930	2850	2930	2850	2930
Tools	HongKong/USWC	2350	1975+325	2710		2600	3400	2600	3400	2600	3400	2600	3400	2600	3400	2600	3400	2600
Lighting Equipment	HongKong/USWC	2350	1975+325	2810		2680	3400	2680	3400	2680	3400	2680	3400	2680	3400	2680	3400	2680
Computers	HongKong/USWC	2350	1975+325	2810		2730	**	2730	**	2730	**	2730	**	2730	**	2730	**	2730

Incl. CAF, BAF, OF, DDC

** No Hanjin rate

Commodity	Trade	95		96		96-97		95 HANJIN-94		94-95		95-96		96-97		Evergreen	
		COSCO	COSCO	COSCO	ANERA	APL	USWC	LA	USWC	LA	USWC	USWC	USWC	USWC	USWC	USWC	USWC
Mixed Commodities/GDSM	HongKong/USWC	1800	1275+325	1275+640		1810	1995	1810	1995	1810	1995	1810	1995	1810	1995	1810	1995
E.Goods	HongKong/USWC	1800	1275+325	1600+640		1735	**	1735	**	1735	**	1735	**	1735	**	1735	**
Footwear	HongKong/USWC	1750	1275+325	1500+640		1810	1850	1810	1850	1810	1850	1810	1850	1810	1850	1810	1850
X'mas Decoration	HongKong/USWC	1750	1275+325	1500+640		1735	2125	1735	2125	1735	2125	1735	2125	1735	2125	1735	2125
Hardware/Nuts/Bolts	HongKong/USWC	1800	1275+325	1600+640		1685	2125	1685	2125	1685	2125	1685	2125	1685	2125	1685	2125
Plastic Goods	HongKong/USWC	1750	1275+325	1500+640		1735	1600	1735	1600	1735	1600	1735	1600	1735	1600	1735	1600
Furniture	HongKong/USWC	1750	1275+325	1080+640		1756	1571	1756	1571	1756	1571	1756	1571	1756	1571	1756	1571
Textiles/Garments	HongKong/USWC	1950	1275+325	1500+640		1885	2250	1885	2250	1885	2250	1885	2250	1885	2250	1885	2250
Tools	HongKong/USWC	1800	1275+325	1600+640		1685	2125	1685	2125	1685	2125	1685	2125	1685	2125	1685	2125
Lighting Equipment	HongKong/USWC	1800	1275+325	1600+640		1735	**	1735	**	1735	**	1735	**	1735	**	1735	**
Computers	HongKong/USWC	1800	1275+325	1600+640		2375	**	2375	**	2375	**	2375	**	2375	**	2375	**
GDSM into South Gate	HongKong/USWC	1950	1275+325	1500+640		1810	1995	1810	1995	1810	1995	1810	1995	1810	1995	1810	1995

Incl. CAF, BAF, OF, DDC

** No Hanjin rate

THAILAND

Commodity	Trade	95		96		96 Cosco 96-97		95 HANJIN-94		Hanjin 94-95		Evergreen
		COSCO	COSCO	Shopper 1	ANERA	APL	USWC	Atlanta/NY	Atlanta/NY			
Mixed Commodities/GDSM	Thailand/USEC	2750	2425+325	2100	2425	4070	3230	3130	3175			
E.Goods	Thailand/USEC	2750	2425+325	2100	2810	3075	3180	**	**			
Footwear	Thailand/USEC	2700	2425+325	2100	2950	4740	3230	3660	**			
Christmas Decorations	Thailand/USEC	2700	2425+325	2250	2810	3630	3180	3900	4030			
Hardware/Nuts/Bolts	Thailand/USEC	2750	2425+325	2100	2910	3490	3100	3900	4030			
Plastic MFGS/Goods	Thailand/USEC	2700	2425+325	2100	2910	4130	3180	3900	4030			
Furniture/Parts	Thailand/USEC	2700	2425+325	2100	2145	3355	3100	2425	2900			
Textiles/Garments	Thailand/USEC	3050	2425+325	2250	3115	4770	3430	3350	**			
Tools	Thailand/USEC	2750	2425+325	2250	2710	3490	3100	3900	4030			
Lighting Equipment	Thailand/USEC	2750	2425+325	2250	2810	3670	**	**	**			
Computers/Biz Machines	Thailand/USEC	2750	2425+325	2250	2810	2925	**	**	**			

** No Hanjin rate

NOTE1: COSCO rates are FAK in shipper packed containers.

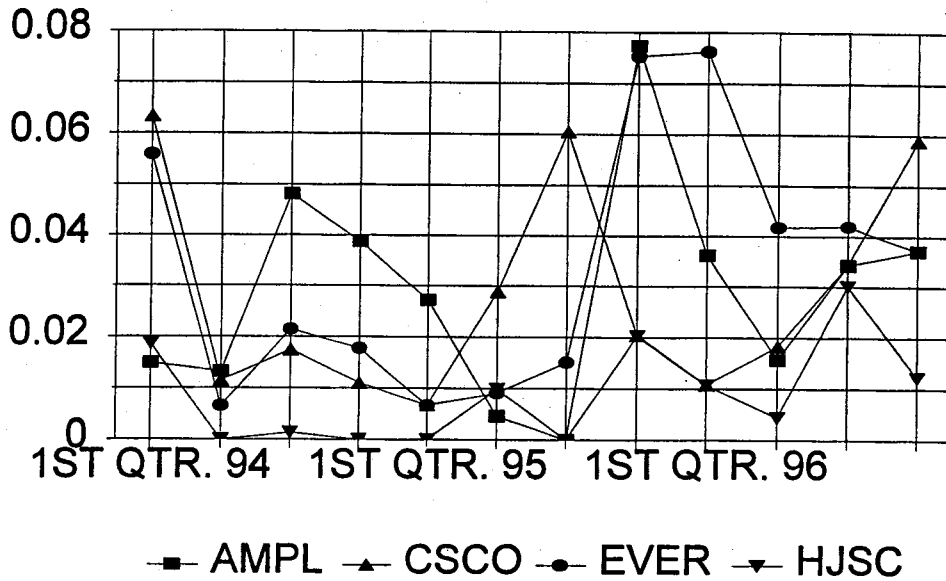
NOTE2: Shipper 1 is a large shipper of multiple products.

Commodity	Trade	95		96		96 Cosco		HANJIN-94		Hanjin 94-95		Evergreen
		COSCO	COSCO	Shopper 1	ANERA	APL	USWC	USWC	LA			
Mixed Commodities/GDSM	Thailand/USWC	2150	1725+325	1450	1725	2825	2310	2445	2350			
Footwear	Thailand/USWC	2100	1725+325	1450	1275+640	2580	2235	2350	**			
Christmas Decorations	Thailand/USWC	2100	1725+325	1450	2525+85	2475	2310	2450	2950			
Hardware/Nuts/Bolts	Thailand/USWC	2150	1725+325	1550	2525+85	2450	2235	2450	2950			
Plastic MFGS/Goods	Thailand/USWC	2100	1725+325	1450	2525+85	3440	2185	2450	2950			
Furniture/Parts	Thailand/USWC	2100	1725+325	1450	2525+85	2285	2235	2450	2025			
Textiles/Garments	Thailand/USWC	2350	1725+325	1450	2525+85	3790	2385	1571	**			
Tools	Thailand/USWC	2150	1725+325	1550	2525+85	1450	2185	2450	2950			
Lighting Equipment	Thailand/USWC	2150	1725+325	1550	2525+85	1470	2235	2450	2950			
Computers/Biz Machines	Thailand/USWC	2150	1725+325	1550	2525+85	2595	**	2450	**			

NOTE1: Shipper 1 is a large shipper of multiple products. ** No Hanjin rate

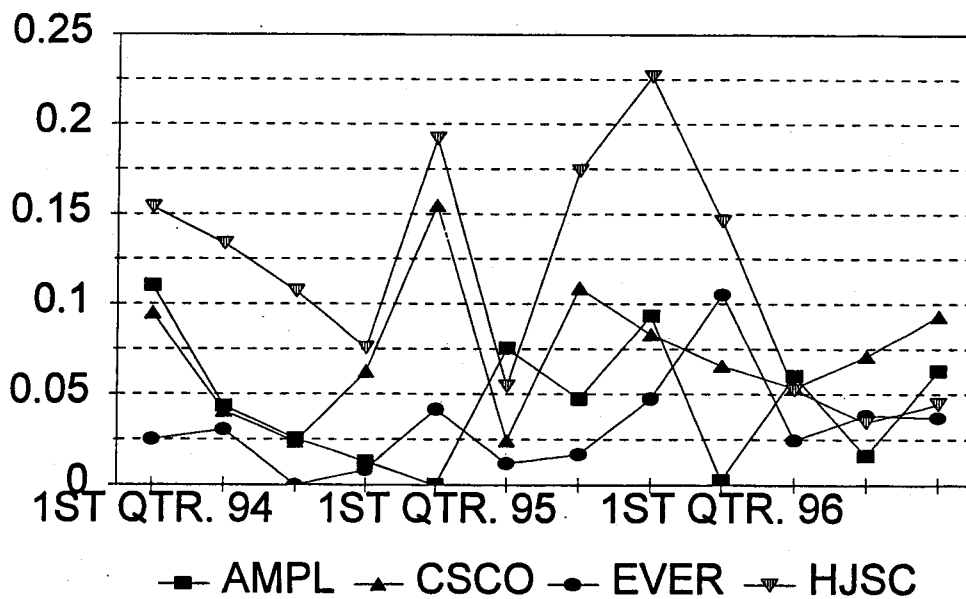
Frozen Fish

1994 - 1996 Japan



Textiles/Garments

1994 - 1996 Japan



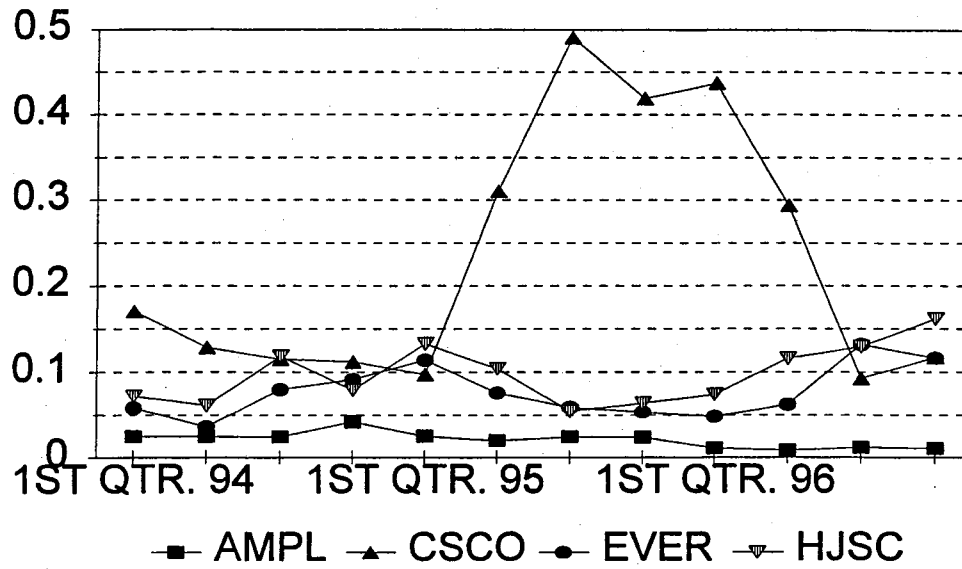
1994-1996 JAPAN IMPORT COMMODITIES MARKET SHARE

	FROZEN FISH 1120 + FISH, NOS, SALMON 1140											
	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	1.5%	1.3%	1.3%	3.9%	2.7%	0.5%	0.0%	0.0%	7.7%	3.6%	1.6%	3.4%
CHYO	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CSCO	6.3%	1.2%	1.2%	1.7%	0.7%	2.9%	0.0%	6.1%	2.0%	1.1%	1.8%	3.4%
ECUA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.0%	0.0%	0.0%	0.0%	0.0%
EVER	5.6%	1.0%	0.9%	2.1%	0.7%	0.9%	0.7%	1.8%	0.0%	0.0%	0.0%	0.0%
HAPL	1.9%	0.0%	0.0%	0.3%	0.0%	0.9%	0.5%	3.5%	3.4%	7.6%	4.2%	3.7%
HJSC	0.2%	0.5%	0.0%	0.4%	0.0%	1.0%	0.0%	0.0%	2.0%	1.1%	5.2%	0.0%
HYMM	8.6%	9.5%	9.5%	0.3%	0.0%	4.4%	0.0%	0.5%	0.0%	0.4%	3.0%	1.2%
KLIN	8.2%	15.6%	9.4%	10.3%	5.8%	12.1%	14.6%	10.6%	3.3%	6.4%	16.9%	2.6%
MAER	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.5%
MATS	0.5%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.4%	4.0%	0.0%
MEXI	43.4%	51.0%	51.0%	41.0%	26.6%	36.2%	31.9%	34.0%	10.6%	5.4%	40.5%	15.2%
NEPT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.6%
NYKL	10.7%	10.7%	10.7%	4.7%	15.6%	1.8%	1.0%	5.3%	10.0%	23.5%	43.9%	0.0%
OOCL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OSKL	10.7%	9.3%	9.3%	10.0%	7.5%	14.7%	10.1%	10.1%	10.0%	10.1%	2.1%	4.7%
PCSL	0.0%	0.7%	0.7%	2.3%	3.1%	0.5%	0.5%	0.5%	2.4%	2.4%	1.8%	8.1%
POCL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.6%
SEAL	9.3%	5.3%	5.3%	13.9%	25.9%	18.8%	15.6%	15.6%	9.4%	22.1%	0.0%	0.3%
SLNG	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.6%	2.5%
WEST	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
WILL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
YMAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	10.4%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIML	1.5%	4.0%	4.0%	2.9%	1.5%	5.0%	1.0%	1.0%	2.2%	1.6%	1.0%	1.5%
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

	TEXTILES/GARMENTS 3830											
	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	11.0%	11.0%	11.0%	1.3%	0.0%	7.5%	4.8%	4.8%	9.4%	0.3%	6.0%	1.6%
CHYO	0.0%	0.0%	0.0%	0.0%	1.0%	0.5%	1.7%	1.7%	0.0%	0.0%	1.2%	6.3%
CSCO	9.5%	4.1%	4.1%	6.3%	15.5%	2.5%	10.3%	10.3%	8.3%	6.6%	5.4%	9.3%
ECUA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.3%	2.3%	0.0%	0.0%	0.0%	0.0%
EVER	2.5%	3.1%	3.1%	0.8%	4.2%	1.2%	1.7%	1.7%	4.8%	10.5%	2.5%	3.7%
HAPL	0.0%	1.0%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HJSC	15.4%	13.3%	13.3%	10.7%	19.2%	5.5%	17.4%	17.4%	22.7%	14.6%	0.0%	0.0%
HYMM	2.3%	3.1%	3.1%	7.6%	10.3%	10.3%	11.7%	11.7%	1.8%	4.1%	5.2%	4.5%
ITAL	0.0%	0.0%	0.0%	0.0%	4.3%	0.0%	1.1%	1.1%	4.8%	0.0%	3.7%	0.0%
KLIN	15.9%	12.8%	12.8%	19.4%	18.7%	28.9%	25.8%	25.8%	28.0%	23.2%	26.8%	0.0%
MAER	4.6%	2.8%	2.8%	1.2%	0.0%	1.2%	3.4%	3.4%	6.0%	5.4%	19.3%	3.7%
MEXI	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.4%
NEPT	8.2%	1.0%	1.0%	3.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.5%	1.8%	1.9%
NYKL	10.8%	9.2%	9.2%	5.6%	7.3%	4.3%	13.8%	13.8%	2.7%	3.0%	7.1%	3.7%
OOCL	5.2%	29.1%	29.1%	15.4%	0.9%	8.5%	1.8%	1.8%	0.2%	0.9%	1.8%	3.7%
OSKL	6.9%	10.4%	10.4%	5.9%	4.2%	11.9%	0.6%	0.6%	2.6%	2.8%	2.8%	9.4%
PCSL	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.1%	0.0%	0.0%	11.0%
POCL	0.5%	0.5%	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%	2.6%	0.0%	0.0%	0.0%
SEAL	4.8%	0.5%	0.5%	0.9%	1.3%	0.1%	0.1%	0.1%	1.0%	0.0%	0.0%	0.6%
SLNG	0.0%	1.0%	1.0%	0.8%	3.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.3%
WEST	2.2%	3.1%	3.1%	0.8%	20.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.6%
YMAL	0.0%	0.5%	0.5%	0.4%	1.4%	0.3%	0.5%	0.5%	8.1%	8.1%	0.0%	0.6%
ZIML	0.2%	0.0%	0.0%	32.7%	0.0%	4.2%	0.6%	0.6%	12.8%	16.3%	11.2%	11.2%
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

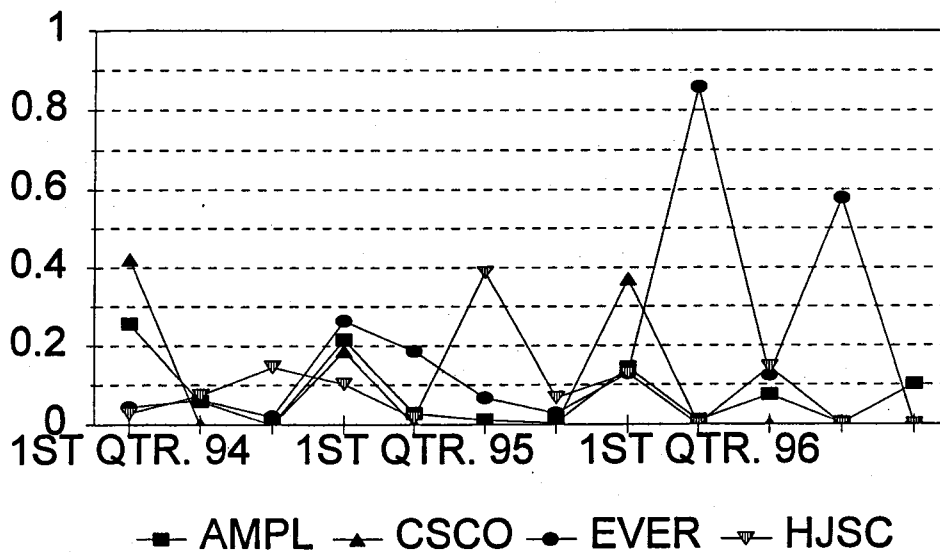
Hardware - Nuts/Bolts

1994 - 1996 Japan



Tools

1994 - 1996 Japan



HARDWARE 6469 + NUTS & BOLTS, STUDS 6465

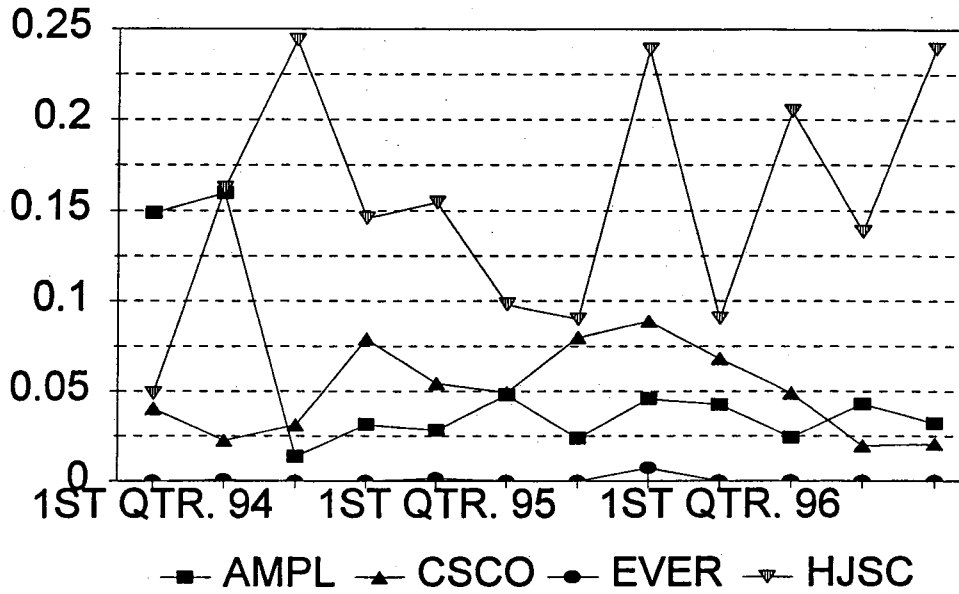
	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	2.5%	2.5%	2.5%	4.2%	2.0%	2.5%	2.0%	2.5%	1.1%	0.9%	0.9%	1.1%
CHYO	0.0%	2.2%	4.2%	5.0%	2.9%	2.9%	2.2%	1.0%	1.1%	1.2%	1.2%	1.2%
CSCO	17.1%	12.9%	11.5%	11.2%	9.7%	31.0%	49.1%	41.9%	43.7%	29.4%	9.3%	1.5%
EVER	5.8%	3.7%	8.0%	11.4%	11.4%	7.6%	5.9%	5.4%	4.8%	6.2%	13.2%	11.8%
HAPL	1.1%	0.2%	0.0%	0.6%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HJSC	7.2%	6.1%	11.9%	7.9%	13.3%	10.4%	5.4%	6.4%	7.4%	11.6%	13.0%	11.7%
HYMM	17.0%	19.4%	19.6%	21.5%	17.2%	18.4%	16.0%	8.4%	7.3%	11.9%	12.4%	16.2%
ITAL	0.0%	0.0%	0.0%	0.0%	0.7%	4.6%	0.8%	0.8%	1.4%	1.8%	5.5%	12.7%
KLIN	3.5%	3.2%	6.4%	5.6%	8.3%	2.0%	1.0%	9.8%	13.1%	19.3%	22.7%	6.7%
MAER	10.0%	8.0%	5.5%	6.4%	3.2%	3.5%	2.6%	4.6%	3.9%	2.4%	2.1%	2.7%
MATS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MEXI	0.5%	0.2%	0.0%	0.5%	0.7%	0.0%	0.0%	0.0%	0.2%	0.0%	0.2%	0.2%
NEPT	0.0%	2.0%	3.7%	2.8%	2.4%	1.5%	1.6%	0.0%	0.2%	0.1%	0.2%	0.0%
NYKL	7.0%	4.9%	3.7%	2.2%	2.3%	2.7%	2.6%	1.2%	0.5%	2.2%	3.1%	4.6%
OOCL	0.0%	0.8%	0.7%	0.5%	0.8%	1.5%	0.5%	1.7%	1.2%	1.7%	1.8%	1.1%
OSKL	0.6%	1.1%	0.6%	1.1%	1.3%	1.5%	1.0%	0.8%	0.5%	0.4%	1.0%	1.2%
PCSL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	2.2%	1.8%	1.4%
SEAL	0.1%	0.2%	0.0%	0.4%	0.3%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SLNG	1.0%	0.0%	0.5%	0.7%	0.3%	0.2%	0.0%	0.0%	0.1%	0.9%	0.5%	0.3%
WEST	15.7%	16.0%	15.9%	13.8%	15.2%	6.9%	7.2%	10.7%	9.9%	6.1%	7.2%	1.3%
WILL	0.0%	0.0%	0.2%	0.2%	0.6%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	0.0%
YMAL	8.4%	10.3%	2.4%	1.3%	2.2%	0.0%	0.5%	2.8%	1.0%	0.0%	1.3%	2.6%
ZIML	2.5%	6.3%	2.6%	5.1%	2.9%	3.6%	2.2%	0.6%	0.7%	0.2%	0.6%	0.7%
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

TOOLS (hammers 6512 + electric clippers & cutters 6834 + shears, scissors 6508)

	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	25.6%	0.1%	0.1%	21.5%	2.9%	0.5%	1.3%	0.5%	1.1%	0.0%	0.3%	10.2%
CHYO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	31.6%	0.0%	0.0%	0.0%	0.0%	0.0%
CSCO	42.1%	0.0%	0.0%	18.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EVER	4.4%	6.2%	2.1%	26.3%	18.5%	6.8%	6.8%	2.9%	0.0%	0.0%	0.0%	0.0%
HJSC	2.8%	7.4%	14.6%	10.3%	1.7%	38.8%	6.8%	13.0%	85.9%	12.4%	57.7%	0.0%
HYMM	10.0%	0.0%	0.2%	18.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
KLIN	0.1%	0.0%	0.0%	0.7%	1.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MAER	11.4%	0.0%	0.5%	0.2%	6.4%	1.6%	1.3%	1.1%	1.1%	0.0%	0.0%	0.0%
MEXI	0.0%	4.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.2%	0.0%	0.0%	72.6%
NYKL	3.1%	59.2%	17.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	9.7%	8.2%
OSKL	0.4%	12.6%	1.1%	1.7%	0.2%	6.0%	1.2%	2.2%	0.0%	1.0%	0.0%	4.2%
PCSL	0.0%	0.0%	0.0%	0.0%	8.1%	0.0%	0.6%	18.5%	8.8%	6.5%	27.2%	0.4%
SEAL	0.0%	0.0%	0.0%	1.5%	0.0%	0.3%	11.4%	0.0%	0.0%	0.8%	0.0%	0.0%
SLNG	0.0%	0.0%	0.0%	0.0%	3.5%	0.0%	0.0%	0.0%	0.0%	31.3%	5.0%	2.7%
WEST	0.0%	0.0%	62.8%	0.0%	57.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
YMAL	0.0%	3.8%	1.0%	0.4%	0.0%	0.5%	74.4%	0.7%	0.0%	0.3%	0.0%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

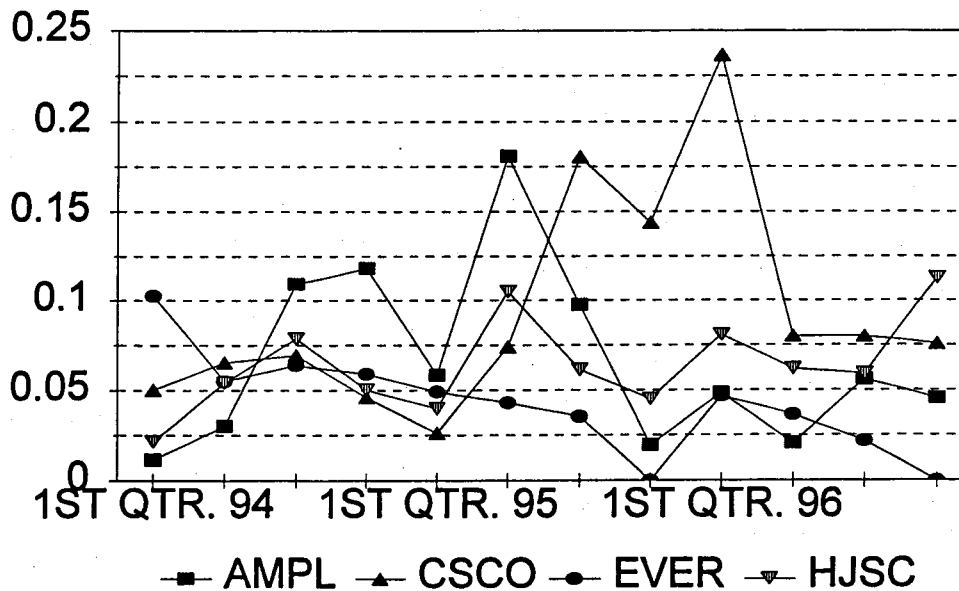
Lamps & Parts

1994 - 1996 Japan



Kitchenware

1994 - 1996 Japan



LAMPS & PARTS 6533 + LAMP BULBS 5437 + LAMP BASES 6859

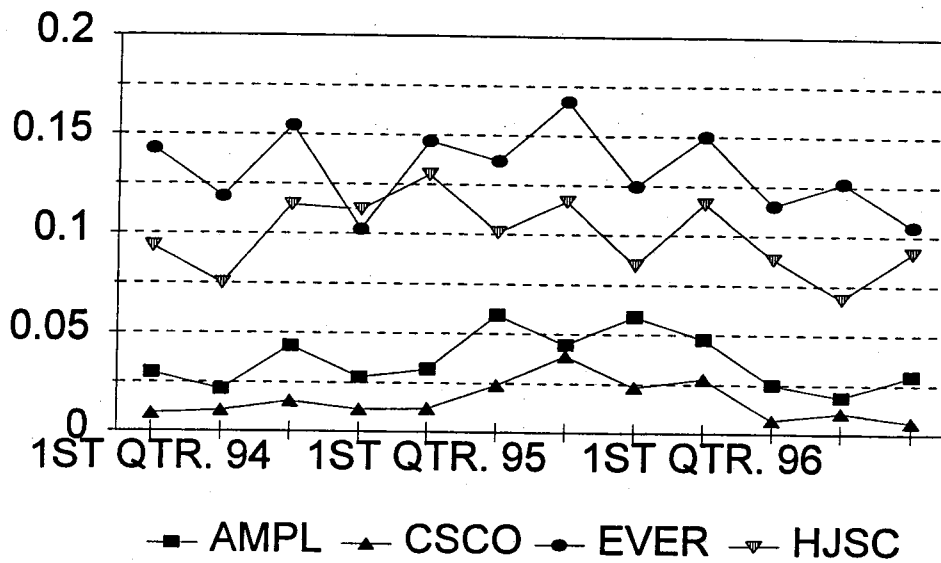
	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	14.9%	18.0%	1.4%	3.2%	2.8%	4.8%	2.4%	4.8%	4.3%	2.4%	2.4%	4.3%
CHYO	0.0%	0.7%	0.3%	1.9%	0.8%	0.7%	0.5%	0.5%	0.0%	0.0%	0.0%	0.0%
CSCO	4.0%	2.3%	3.1%	7.9%	5.5%	4.9%	8.0%	8.9%	6.8%	4.9%	2.0%	2.1%
EVER	0.3%	0.0%	0.3%	0.7%	0.9%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HAPL	0.0%	0.1%	0.0%	0.0%	0.2%	0.0%	0.0%	0.7%	0.0%	0.0%	0.0%	0.0%
HJSC	4.9%	16.2%	24.4%	14.8%	15.5%	9.8%	9.0%	23.9%	9.1%	20.5%	13.8%	24.0%
HYMM	5.3%	1.2%	0.4%	3.1%	1.6%	2.4%	0.5%	4.0%	5.6%	6.0%	4.1%	3.7%
ITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.5%	0.4%	0.0%	0.0%	1.4%	0.0%
KLIN	3.4%	7.1%	2.0%	2.4%	16.1%	6.5%	1.3%	5.9%	2.0%	6.0%	3.7%	4.3%
MAER	1.5%	0.4%	0.4%	0.5%	1.3%	0.6%	0.3%	0.3%	5.2%	0.4%	0.8%	1.9%
MEXI	0.1%	0.2%	0.0%	0.0%	0.3%	0.0%	0.0%	0.0%	0.0%	0.1%	0.3%	1.2%
NEPT	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.4%	0.5%	0.5%	0.7%	0.2%
NYKL	2.8%	1.7%	4.0%	1.0%	0.3%	0.9%	1.2%	0.1%	0.0%	2.9%	0.1%	0.5%
OOCL	2.8%	2.3%	5.2%	3.2%	2.2%	2.4%	0.7%	0.3%	0.0%	0.0%	0.7%	0.2%
OSKL	29.6%	22.7%	24.3%	40.5%	36.0%	22.1%	25.3%	28.3%	21.8%	32.4%	43.0%	52.9%
PCSL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SEAL	28.0%	26.3%	32.7%	19.0%	15.0%	43.6%	48.9%	21.2%	42.9%	22.5%	23.9%	3.7%
SLNG	0.9%	1.5%	0.2%	1.5%	0.2%	0.0%	0.2%	0.5%	1.5%	0.3%	0.3%	2.0%
WEST	0.1%	0.7%	0.2%	0.4%	0.3%	0.0%	0.1%	0.2%	0.0%	0.0%	0.0%	0.0%
WILL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.0%	0.0%
YMAL	0.0%	0.3%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.5%	0.0%	0.0%
ZIML	0.2%	0.3%	0.8%	0.2%	1.1%	0.7%	0.6%	0.1%	0.2%	0.4%	1.0%	0.5%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

KITCHENWARE6539+APPLIANCES, MISC. 6845

	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	1.1%	3.0%	10.9%	11.8%	5.8%	18.1%	9.8%	9.8%	4.8%	2.1%	2.1%	5.6%
CHYO	2.3%	1.3%	2.7%	4.1%	2.2%	1.0%	0.8%	5.1%	0.0%	0.9%	0.0%	4.5%
CSCO	5.0%	6.6%	7.0%	4.6%	2.6%	7.4%	18.1%	14.4%	23.7%	8.0%	8.0%	6.6%
EVER	10.3%	5.5%	6.4%	5.9%	4.9%	4.3%	3.5%	0.0%	4.7%	3.6%	0.0%	7.6%
HAPL	0.0%	0.2%	2.2%	0.4%	0.0%	0.4%	0.0%	0.0%	0.0%	0.0%	2.2%	0.0%
HJSC	2.2%	5.4%	7.9%	5.1%	4.0%	10.5%	6.1%	4.5%	8.1%	6.2%	0.0%	0.0%
HYMM	7.9%	2.6%	5.5%	3.3%	5.6%	5.6%	7.9%	7.4%	7.2%	15.6%	5.9%	11.3%
KLIN	26.9%	2.9%	1.3%	1.9%	2.2%	2.3%	3.0%	3.1%	8.0%	1.8%	21.3%	15.3%
MAER	0.9%	17.7%	24.7%	8.3%	42.8%	18.3%	31.3%	38.9%	0.9%	17.8%	16.3%	23.2%
MATS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
MEXI	0.0%	2.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.4%	0.0%	0.0%	0.8%	0.0%
NEPT	0.0%	0.0%	0.0%	0.0%	0.7%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	1.4%
NYKL	3.4%	2.4%	7.3%	4.6%	2.6%	1.9%	2.0%	3.2%	20.3%	0.0%	2.9%	0.0%
OOCL	0.6%	4.7%	0.3%	0.2%	0.0%	0.0%	0.4%	0.7%	0.7%	16.4%	9.5%	11.5%
OSKL	1.3%	2.2%	1.1%	4.6%	4.3%	4.9%	1.7%	1.8%	2.9%	2.9%	1.5%	2.1%
PCSL	0.0%	0.4%	0.6%	1.3%	0.0%	2.8%	0.5%	0.5%	2.9%	2.4%	4.0%	5.2%
SEAL	2.7%	1.0%	1.0%	0.2%	0.0%	0.1%	1.6%	2.0%	0.0%	0.0%	0.0%	0.0%
SLNG	0.6%	1.1%	0.3%	0.6%	0.7%	3.1%	1.2%	2.0%	1.8%	4.6%	1.5%	3.5%
WEST	8.4%	6.5%	9.2%	4.6%	8.1%	10.8%	7.1%	8.1%	10.9%	10.3%	5.1%	3.3%
WILL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.0%	8.8%	2.2%
YMAL	0.6%	1.3%	1.0%	0.8%	1.4%	0.0%	1.4%	0.0%	0.2%	0.0%	0.0%	0.0%
ZIML	25.6%	33.1%	10.7%	37.6%	10.6%	8.4%	3.9%	6.0%	4.3%	2.2%	2.9%	1.4%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

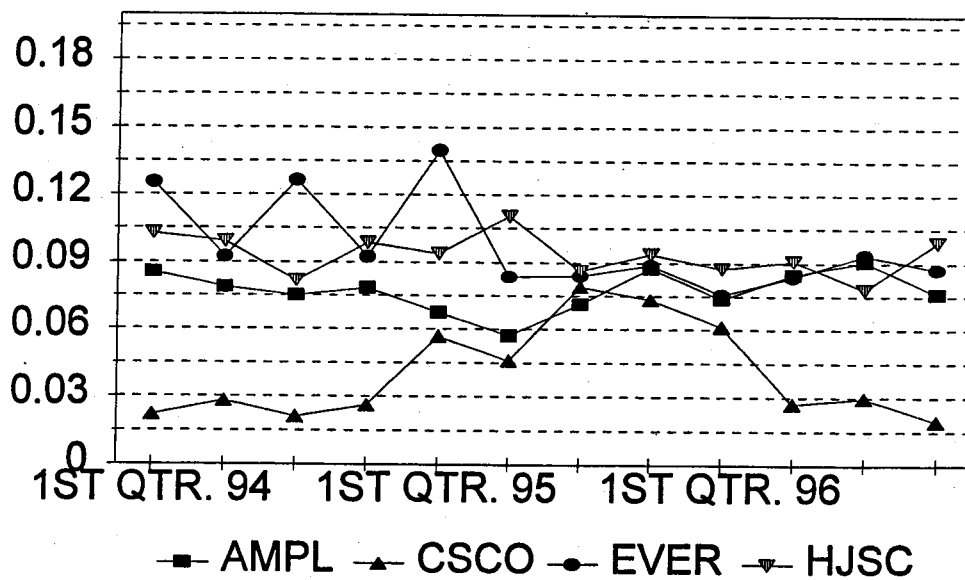
Computers

1994 - 1996 Japan



E-Goods

1994 - 1996 Japan



COMPUTERS 6761

	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	3.0%	2.1%	4.3%	2.8%	3.2%	5.9%	4.5%	5.9%	4.8%	2.5%	1.9%	3.0%
CHYO	1.8%	2.2%	0.8%	1.7%	1.1%	0.8%	0.7%	0.3%	0.2%	0.0%	0.1%	0.2%
CRMT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CSCO	0.9%	1.1%	1.5%	1.1%	1.2%	2.4%	3.9%	2.3%	2.8%	0.0%	0.0%	0.0%
EVER	14.3%	11.9%	15.4%	10.2%	14.7%	13.7%	16.7%	12.5%	15.0%	11.5%	12.7%	10.5%
HAPL	0.2%	0.8%	0.7%	0.8%	0.5%	0.2%	0.5%	0.2%	0.5%	0.3%	0.2%	0.6%
HJSC	9.3%	7.5%	11.4%	11.2%	13.0%	10.1%	11.7%	8.5%	11.6%	8.8%	6.8%	8.2%
HYMM	6.0%	0.0%	6.5%	4.9%	5.3%	5.9%	7.2%	6.2%	8.4%	11.0%	9.5%	9.7%
ITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%
KLIN	5.3%	5.8%	6.9%	5.5%	8.2%	5.5%	7.1%	5.4%	7.3%	6.3%	6.1%	7.2%
MAER	28.1%	24.1%	22.9%	30.9%	27.5%	30.0%	24.4%	28.5%	20.2%	32.1%	31.7%	29.0%
MATS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.9%	0.6%
MEXI	0.2%	0.1%	0.6%	1.4%	3.0%	2.6%	1.0%	0.5%	0.1%	0.2%	0.1%	0.1%
NEPT	3.7%	10.1%	4.8%	4.8%	2.2%	4.5%	2.7%	0.5%	0.1%	0.2%	0.1%	0.1%
NYKL	5.0%	4.6%	4.8%	3.2%	3.5%	2.6%	3.8%	10.3%	3.2%	1.8%	1.4%	3.0%
OOCL	4.7%	5.8%	7.3%	9.7%	4.7%	4.7%	3.4%	3.3%	10.1%	7.9%	3.6%	1.8%
OSKL	5.0%	3.8%	3.7%	3.8%	5.1%	2.1%	4.9%	4.8%	4.3%	2.1%	4.4%	3.8%
POCL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.5%	0.0%	0.1%	0.0%	0.0%
SEAL	6.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SLNG	0.7%	1.0%	2.2%	1.7%	2.2%	3.0%	2.0%	2.0%	2.8%	5.5%	7.2%	8.5%
WEST	2.0%	4.2%	3.2%	3.0%	3.3%	2.7%	1.8%	2.7%	2.0%	0.4%	0.7%	0.6%
WILL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	1.5%
YMAL	3.5%	1.7%	1.5%	1.9%	1.2%	1.9%	2.4%	2.0%	2.8%	3.3%	3.1%	0.0%
ZIML	0.2%	1.2%	0.7%	0.2%	0.5%	0.4%	0.4%	0.3%	0.1%	0.1%	0.0%	0.2%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

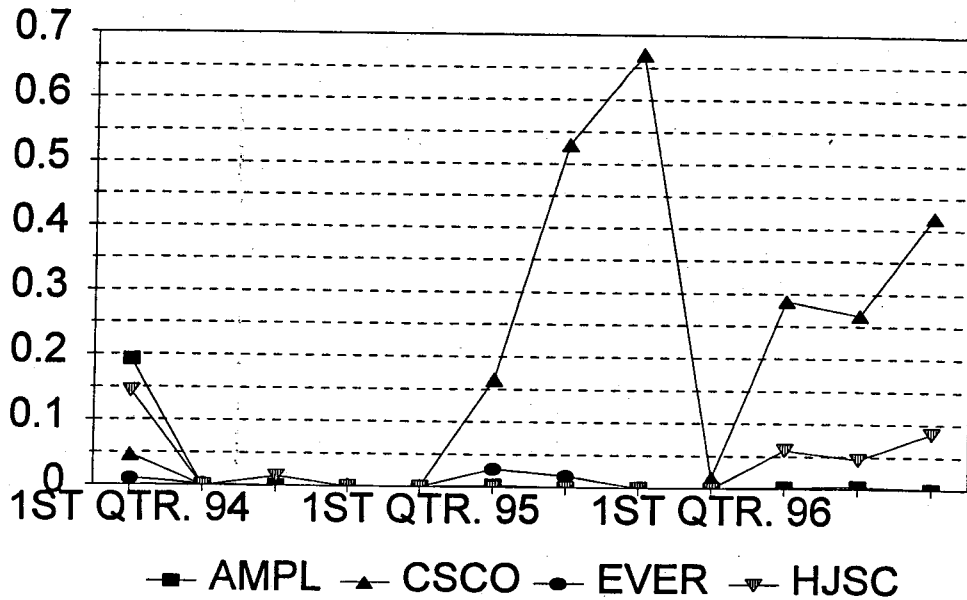
E-GOODS

(Elec & Electronic Prods, Mis 6830 + Amplification Equip 6847 + Machinery Misc, Cassette Players 6785+)
(Phonographs 6853 + Radio, Stereo Equip 6850 + Telecommunications Equip 6846 + TV Equip 6852)

	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	8.6%	7.9%	7.5%	7.8%	6.7%	5.7%	7.1%	8.7%	7.4%	8.5%	9.1%	7.6%
CHYO	0.4%	0.4%	0.4%	0.3%	0.5%	0.3%	0.7%	0.5%	0.5%	0.4%	0.3%	0.4%
CRMT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CSCO	2.2%	2.8%	2.1%	2.6%	5.7%	4.6%	7.9%	7.3%	6.1%	2.7%	3.0%	2.0%
ECUA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%
EVER	12.5%	9.2%	12.7%	9.3%	14.0%	8.4%	8.4%	8.9%	7.6%	8.4%	8.4%	8.7%
FOSS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HAPL	0.1%	0.3%	0.6%	0.3%	0.2%	0.3%	0.2%	0.1%	0.4%	0.5%	1.8%	1.1%
HJSC	10.3%	9.9%	8.2%	9.9%	9.4%	11.1%	8.6%	9.4%	8.8%	9.1%	7.8%	9.9%
HYMM	8.7%	11.5%	11.3%	9.6%	9.7%	8.1%	9.6%	7.6%	7.1%	6.9%	10.2%	7.3%
ITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.2%	0.1%	0.0%	0.2%	0.1%
KLIN	5.8%	7.5%	7.3%	7.0%	6.1%	7.3%	5.3%	6.2%	6.2%	8.1%	7.8%	7.0%
MAER	4.7%	4.8%	6.4%	6.1%	4.2%	4.9%	4.9%	3.2%	3.6%	4.1%	4.3%	7.2%
MATS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.4%
MDSC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%
MEXI	0.6%	0.4%	0.2%	0.3%	1.0%	0.9%	0.9%	1.0%	0.5%	0.7%	0.7%	1.5%
NEPT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	10.5%	7.4%	3.4%	3.9%	2.2%	2.2%	2.1%	1.9%	2.2%	3.3%	2.8%	3.8%
OOCL	2.2%	3.1%	3.6%	4.2%	3.7%	5.2%	4.0%	3.8%	11.9%	8.6%	6.6%	11.3%
OSKL	10.4%	12.2%	10.8%	13.2%	8.8%	11.2%	7.1%	3.2%	10.2%	10.8%	12.1%	12.2%
PCSL	0.0%	0.0%	0.0%	0.0%	0.2%	0.6%	1.5%	4.2%	6.1%	5.7%	4.7%	3.6%
POCL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.3%	0.4%
SEAL	10.1%	8.4%	11.5%	13.3%	9.8%	14.5%	12.5%	15.3%	11.7%	13.0%	10.0%	6.3%
SLNG	0.8%	1.0%	1.1%	1.6%	1.5%	1.4%	1.4%	1.4%	1.1%	1.0%	1.6%	0.5%
WEST	3.7%	5.5%	5.4%	2.1%	2.6%	4.1%	2.5%	1.8%	2.0%	1.3%	1.3%	2.3%
WILL	1.1%	1.0%	0.8%	0.9%	0.6%	1.3%	0.5%	0.8%	1.9%	1.5%	0.8%	2.0%
YMAL	2.4%	1.7%	0.8%	1.5%	1.9%	1.3%	1.5%	1.9%	1.4%	1.5%	1.5%	1.3%
ZIML	0.9%	1.4%	1.0%	1.1%	3.2%	2.8%	1.7%	1.9%	1.3%	0.7%	0.6%	0.6%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

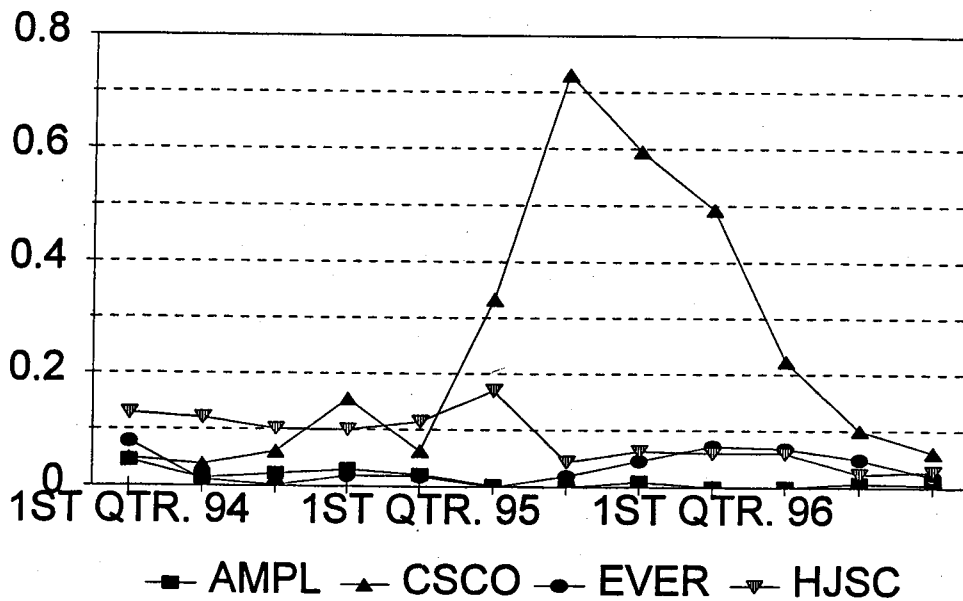
Footwear

1994 - 1996 Japan



Furniture

1994 - 1996 Japan



FOOTWEAR 7008

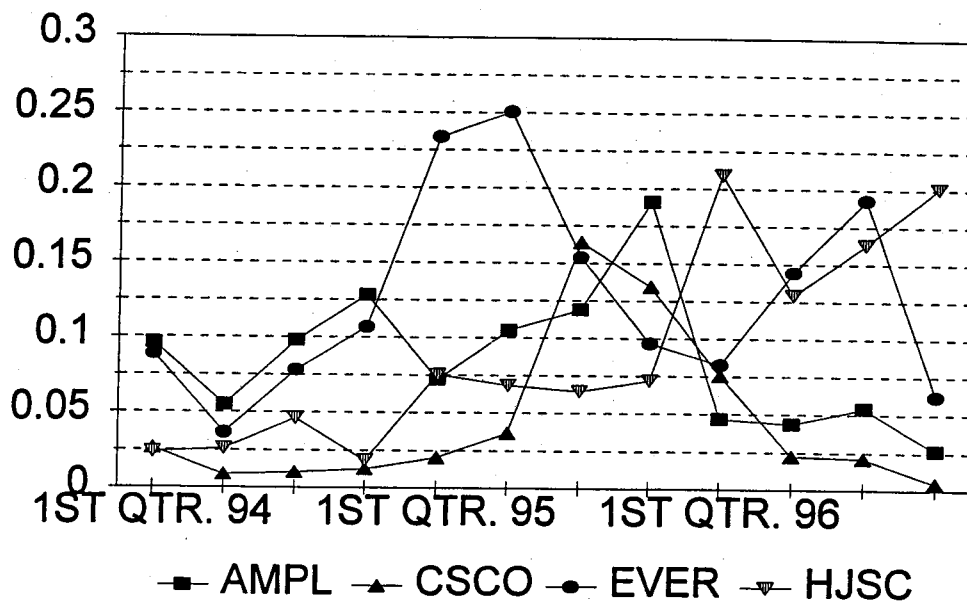
	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	18.2%	0.0%	0.0%	0.0%	0.0%	0.3%	0.0%	0.0%	0.0%	0.0%	0.3%	0.0%
CHYO	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CSCO	4.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EVER	1.0%	0.0%	0.0%	0.0%	0.0%	16.5%	53.0%	67.0%	1.6%	1.6%	0.0%	0.9%
HAPL	0.0%	0.0%	0.0%	0.0%	0.0%	2.8%	1.8%	0.0%	0.0%	0.0%	0.0%	41.9%
HJSC	14.5%	0.0%	0.0%	0.0%	0.0%	36.1%	5.2%	0.0%	0.0%	0.0%	0.0%	0.0%
HYMM	0.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.7%
KLIN	7.1%	7.2%	2.9%	6.1%	1.9%	1.4%	0.0%	0.0%	0.0%	0.0%	6.0%	8.6%
MAER	20.2%	1.0%	0.2%	1.8%	50.8%	11.2%	16.9%	0.0%	0.0%	0.0%	33.4%	0.0%
NEPT	2.0%	0.9%	0.0%	0.0%	1.9%	0.0%	6.6%	0.8%	0.0%	0.0%	2.8%	10.4%
NYKL	6.0%	0.3%	0.3%	5.0%	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.9%
OOCL	6.4%	7.2%	2.9%	13.8%	31.7%	6.9%	2.2%	0.4%	0.2%	0.4%	0.0%	0.0%
OSKL	13.1%	76.5%	60.1%	58.4%	7.4%	24.3%	0.9%	0.0%	14.5%	13.9%	16.2%	2.2%
SEAL	4.8%	0.1%	2.9%	0.0%	6.1%	0.4%	0.1%	0.0%	54.1%	13.8%	49.7%	2.6%
SLNG	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.4%	1.0%	0.5%
YMAL	0.0%	6.3%	18.1%	3.1%	0.0%	0.0%	0.9%	0.0%	0.0%	0.0%	0.0%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

FURNITURE 7275

	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	4.5%	0.0%	1.4%	3.0%	2.1%	0.2%	0.0%	0.0%	0.0%	0.0%	0.1%	0.5%
CHYO	0.4%	0.0%	0.0%	2.0%	4.5%	3.0%	0.0%	0.0%	1.0%	1.1%	0.7%	0.8%
CSCO	4.9%	3.9%	0.0%	15.5%	6.3%	33.3%	73.0%	59.5%	3.9%	6.3%	6.3%	0.8%
EVER	7.9%	1.1%	0.0%	1.9%	1.8%	0.0%	1.9%	4.6%	49.3%	22.3%	10.1%	6.1%
HAPL	0.0%	0.0%	0.0%	7.5%	0.7%	2.2%	1.0%	0.0%	7.2%	6.8%	4.9%	2.0%
HJSC	12.9%	12.1%	10.1%	10.0%	11.5%	17.1%	1.0%	0.7%	0.0%	0.0%	0.0%	0.0%
HYMM	7.1%	7.5%	1.1%	3.5%	8.9%	2.7%	4.4%	6.4%	6.0%	6.0%	2.3%	2.8%
ITAL	0.0%	0.0%	0.0%	0.0%	0.0%	5.2%	0.7%	1.4%	1.0%	4.6%	0.4%	2.0%
KLIN	2.0%	0.0%	0.0%	3.0%	9.0%	0.4%	0.0%	0.0%	0.0%	1.1%	0.0%	0.0%
MAER	15.6%	7.5%	1.5%	12.4%	4.7%	3.6%	0.5%	2.1%	2.0%	0.9%	0.1%	0.0%
MEXI	1.5%	4.9%	5.3%	0.0%	0.0%	1.8%	3.5%	5.0%	2.6%	7.8%	8.7%	1.1%
NEPT	0.0%	1.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.0%	10.2%	11.5%
NYKL	23.5%	28.4%	2.2%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	8.3%	15.7%	51.3%
OOCL	7.4%	11.1%	13.0%	22.0%	22.4%	6.5%	7.5%	2.5%	2.4%	7.6%	4.5%	3.4%
OSKL	3.7%	3.9%	3.0%	0.6%	7.2%	1.7%	0.6%	0.3%	0.9%	1.1%	11.2%	0.0%
POCL	0.0%	0.0%	0.0%	4.7%	2.3%	1.6%	0.5%	0.4%	11.5%	4.6%	16.5%	6.8%
POSL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.4%
SEAL	2.8%	0.0%	0.0%	8.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SLNG	1.9%	1.5%	1.8%	2.0%	0.9%	8.0%	0.0%	1.1%	0.4%	7.4%	3.9%	4.1%
WEST	3.2%	11.2%	10.5%	1.0%	2.9%	0.4%	0.8%	2.5%	10.5%	3.5%	2.6%	3.7%
YMAL	0.8%	0.6%	1.1%	2.0%	2.3%	4.5%	4.1%	0.2%	0.0%	1.3%	0.0%	0.0%
ZIML	0.0%	2.9%	14.5%	0.0%	0.0%	3.6%	0.0%	0.0%	0.0%	0.6%	0.7%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

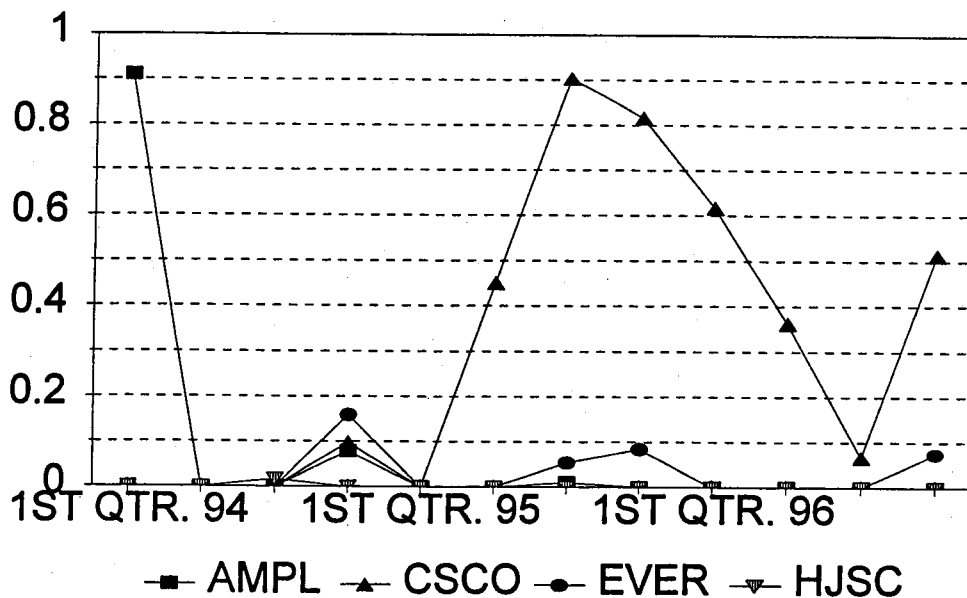
Toys

1994 - 1996 Japan



Christmas Decorations

1994 - 1996 Japan

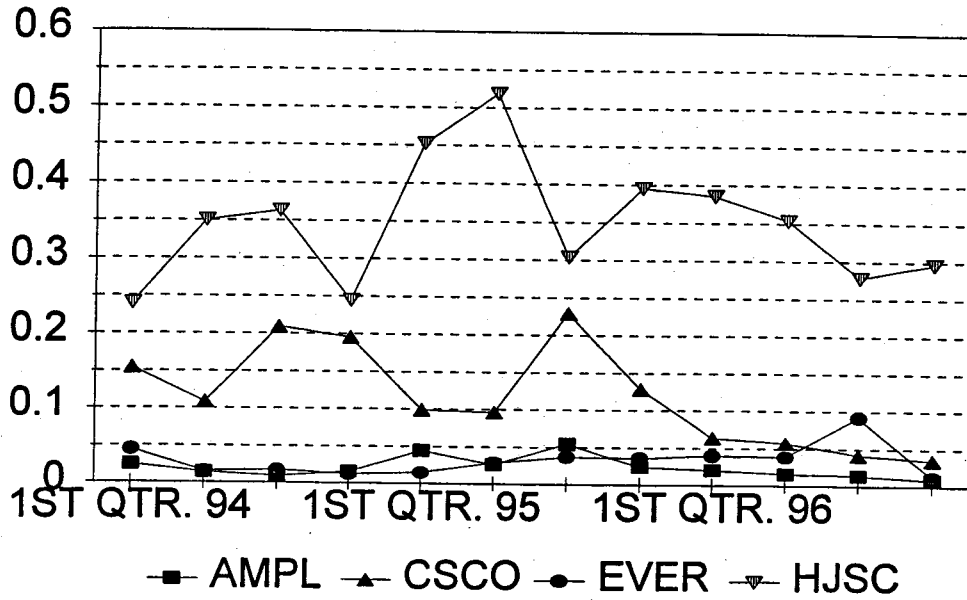


TOYS 7379												
	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	8.6%	5.8%	8.8%	12.8%	7.2%	10.5%	11.9%	19.1%	4.7%	4.4%	5.4%	2.6%
CHYO	1.9%	2.8%	0.3%	2.0%	2.0%	0.7%	1.0%	0.3%	0.8%	0.7%	0.6%	0.4%
CSCO	2.6%	0.9%	1.0%	1.3%	2.0%	3.7%	16.4%	13.5%	7.5%	2.2%	2.1%	0.5%
EVER	8.9%	3.8%	7.8%	10.7%	23.4%	25.1%	15.4%	9.7%	8.3%	14.4%	19.3%	6.2%
HAPL	0.0%	0.0%	1.0%	0.9%	0.0%	2.0%	0.0%	0.0%	0.3%	0.0%	0.0%	0.0%
HJSC	2.4%	2.8%	4.8%	1.8%	7.5%	6.8%	6.5%	7.2%	20.9%	12.9%	16.3%	20.1%
HYMM	5.8%	5.4%	4.5%	2.6%	5.4%	1.3%	1.3%	0.7%	6.0%	14.0%	12.1%	6.2%
ITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
KLIN	22.5%	10.5%	7.2%	10.7%	6.3%	8.8%	4.0%	3.2%	11.4%	17.5%	10.0%	30.2%
MAER	12.4%	15.5%	8.4%	10.4%	8.8%	10.1%	2.7%	5.8%	5.1%	2.6%	2.1%	3.8%
MEXI	0.0%	0.4%	0.2%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.5%	1.3%	4.3%
NEPT	2.6%	13.6%	7.8%	10.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.5%	1.3%	0.5%
NYKL	13.3%	0.6%	12.7%	9.5%	3.5%	7.5%	13.9%	15.3%	17.3%	13.0%	9.2%	8.5%
OOCL	8.6%	3.6%	4.3%	12.7%	3.9%	3.9%	3.9%	1.0%	1.1%	0.5%	2.0%	1.0%
OSKL	0.0%	18.2%	15.1%	11.4%	17.2%	7.7%	11.1%	12.1%	9.5%	5.9%	6.2%	5.0%
PCSL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.1%	0.0%	0.0%	0.0%	0.0%	0.0%
POCL	6.2%	3.4%	3.0%	16.9%	1.8%	4.7%	10.2%	9.5%	0.0%	0.0%	0.0%	0.2%
SEAL	2.1%	3.0%	3.8%	2.9%	8.1%	5.3%	2.5%	1.4%	4.5%	3.8%	6.3%	7.7%
SLNG	0.1%	0.9%	0.4%	0.1%	0.2%	0.6%	0.0%	0.0%	0.1%	0.0%	5.7%	2.2%
WEST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%
WILL	0.3%	0.7%	2.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	0.0%	0.0%
YMAL	0.3%	1.5%	0.8%	0.7%	1.4%	0.4%	0.2%	0.1%	0.1%	0.1%	0.8%	0.1%
ZIML	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

CHRISTMAS DECORATIONS 7481												
	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	91.0%	0.0%	0.0%	8.0%	0.0%	0.0%	0.0%	1.1%	0.0%	0.0%	0.0%	0.0%
CSCO	0.0%	0.0%	0.0%	9.8%	0.0%	45.0%	90.3%	81.7%	61.7%	36.2%	6.7%	51.4%
EVER	0.0%	0.1%	0.0%	15.9%	0.0%	0.0%	5.4%	8.4%	0.0%	0.0%	0.0%	7.4%
HAPL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HJSC	0.0%	0.0%	0.0%	1.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
KLIN	0.0%	5.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MAER	7.8%	4.6%	5.2%	11.1%	23.9%	45.0%	0.7%	2.2%	38.3%	42.2%	88.7%	0.0%
MEXI	0.0%	5.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.7%	4.3%
NYKL	0.0%	0.0%	33.4%	0.0%	0.0%	9.9%	0.0%	0.0%	0.0%	16.6%	0.0%	0.0%
OOCL	0.0%	66.4%	40.3%	31.9%	0.0%	0.0%	2.2%	1.5%	0.0%	0.0%	0.0%	0.0%
OSKL	0.0%	17.1%	1.0%	7.2%	0.0%	0.0%	0.2%	1.0%	0.0%	0.0%	0.0%	29.9%
SEAL	1.2%	0.3%	0.2%	0.2%	4.6%	0.0%	0.0%	0.1%	0.0%	5.0%	3.8%	7.0%
SLNG	0.0%	0.0%	6.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
YMAL	0.0%	0.0%	5.0%	15.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIML	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.1%	100.0%	100.0%

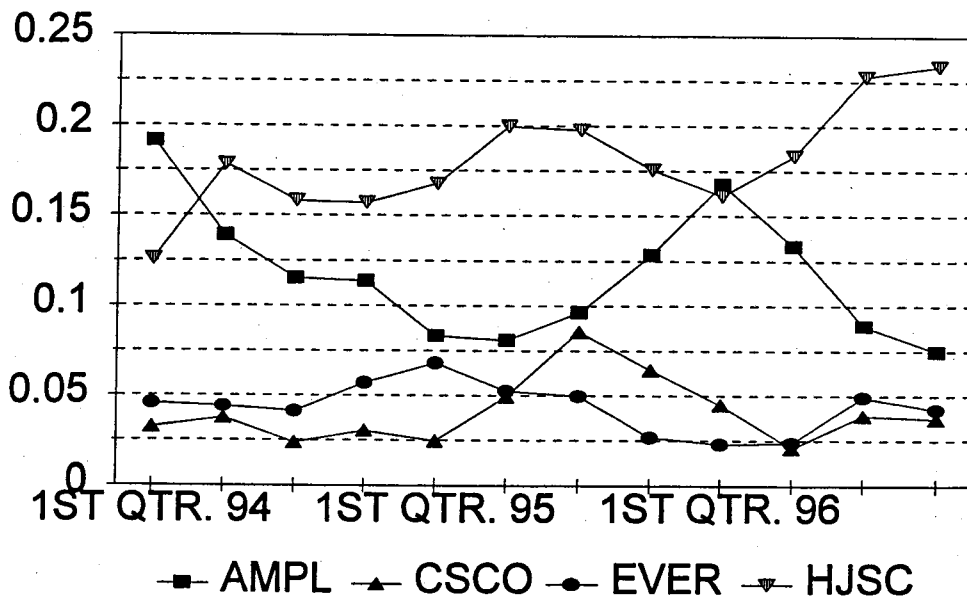
Plastic Goods

1994 - 1996 Japan



GDSM Cargo

1994 - 1996 Japan



	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	2.5%	1.5%	0.9%	1.6%	4.5%	2.6%	5.4%	2.4%	2.0%	1.6%	1.4%	0.9%
CHYO	0.6%	0.7%	0.6%	0.9%	0.6%	1.6%	0.3%	1.4%	0.8%	1.9%	2.6%	2.2%
CSCO	15.4%	10.9%	20.9%	19.6%	9.9%	9.6%	22.9%	12.9%	6.4%	5.7%	4.2%	3.5%
EVER	4.5%	1.6%	1.8%	1.2%	1.5%	2.9%	3.7%	3.6%	4.0%	3.9%	9.2%	1.2%
HAPL	1.8%	2.5%	1.1%	0.9%	0.0%	3.8%	0.0%	0.0%	0.4%	1.1%	0.4%	0.0%
HJSC	24.0%	35.0%	36.3%	24.5%	45.2%	51.9%	30.5%	39.5%	38.6%	35.4%	27.8%	29.7%
HYMM	11.2%	6.2%	6.7%	9.2%	9.0%	2.9%	6.8%	6.2%	3.9%	10.8%	6.5%	4.8%
ITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.6%	0.4%	0.4%	0.0%	0.0%
KLIN	6.7%	4.2%	3.7%	6.2%	6.7%	2.7%	0.7%	0.6%	3.3%	6.6%	6.3%	4.0%
MAER	2.0%	2.7%	0.4%	0.5%	0.7%	1.2%	2.4%	1.9%	1.2%	3.9%	3.8%	2.6%
MEXI	2.5%	1.8%	3.5%	0.0%	0.0%	0.4%	1.0%	2.4%	1.5%	2.1%	3.5%	6.9%
MWHL	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NEDL	0.0%	0.0%	0.0%	0.0%	0.0%	0.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NEPT	0.5%	0.7%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	1.9%	0.0%	0.5%
NYKL	3.7%	7.1%	4.8%	8.5%	6.3%	5.1%	4.9%	1.3%	0.4%	1.6%	0.6%	0.0%
OOCL	0.1%	3.7%	2.5%	2.5%	0.6%	2.0%	1.0%	5.0%	6.5%	4.1%	2.3%	5.2%
OSKL	18.4%	11.6%	10.3%	18.7%	10.0%	9.5%	3.7%	6.7%	10.3%	1.5%	0.0%	0.2%
POCL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	13.9%
PCSL	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.0%	0.0%	0.0%	0.8%	0.0%
SEAL	0.4%	0.4%	0.0%	0.4%	0.4%	1.0%	2.8%	3.6%	9.5%	0.0%	0.0%	0.0%
SLNG	0.3%	0.3%	0.6%	0.6%	1.6%	0.1%	3.0%	1.8%	0.2%	4.3%	3.0%	2.9%
WEST	0.6%	5.4%	2.1%	2.0%	0.8%	0.4%	2.1%	1.3%	3.1%	0.2%	0.0%	0.9%
WILL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	4.3%	16.5%	15.1%
YMAL	4.4%	3.6%	1.7%	3.2%	0.0%	0.6%	6.6%	2.8%	0.8%	0.4%	0.4%	0.0%
ZIML	0.3%	0.0%	1.3%	0.2%	0.4%	0.6%	2.1%	4.6%	2.7%	0.9%	1.3%	2.6%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

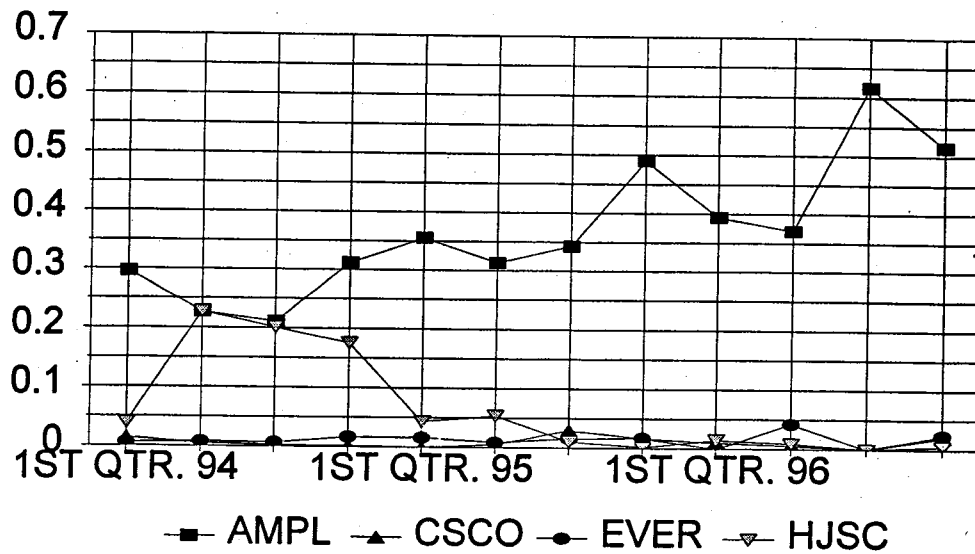
PLASTIC GOODS 7746

	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
AMPL	19.1%	13.9%	11.5%	11.4%	8.3%	8.1%	9.6%	12.9%	16.8%	13.3%	8.9%	7.5%
CHYO	2.0%	1.5%	1.0%	1.5%	0.0%	0.9%	0.7%	0.5%	0.4%	0.5%	0.0%	1.1%
COLL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CRMT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CSCO	3.2%	3.8%	2.4%	3.0%	2.5%	4.9%	8.6%	6.4%	4.5%	2.1%	3.9%	3.7%
ECUA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%
EVER	4.6%	4.4%	4.1%	5.7%	6.8%	5.3%	5.0%	2.7%	2.3%	2.4%	0.0%	0.0%
FOSS	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HAPL	0.1%	0.6%	1.5%	1.6%	1.2%	1.2%	1.3%	1.6%	1.3%	0.6%	1.4%	1.4%
HJSC	12.6%	17.9%	15.8%	15.7%	16.8%	20.0%	19.8%	17.6%	16.1%	18.4%	22.8%	23.4%
HYMM	14.9%	4.6%	16.2%	13.5%	17.6%	16.0%	10.2%	8.0%	3.9%	6.1%	16.0%	18.3%
ITAL	0.0%	0.0%	0.0%	0.0%	0.1%	0.3%	0.4%	0.1%	0.3%	0.2%	0.2%	0.2%
KLIN	6.9%	10.6%	10.0%	5.6%	4.4%	3.7%	5.9%	3.3%	1.9%	3.2%	5.8%	3.0%
MAER	10.7%	11.0%	4.9%	4.7%	4.4%	5.7%	3.2%	9.5%	18.2%	16.7%	2.6%	3.0%
MATS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	5.5%
MEXI	0.7%	0.2%	1.4%	1.7%	2.5%	0.4%	0.5%	0.1%	0.2%	0.3%	1.1%	0.6%
NEDL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.7%
NEPT	0.8%	0.8%	2.2%	1.4%	0.7%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	6.2%	6.1%	8.7%	10.1%	7.9%	5.1%	4.6%	0.3%	0.1%	0.1%	0.9%	0.5%
OOCL	1.3%	1.6%	3.4%	2.8%	4.7%	3.0%	2.2%	2.7%	2.1%	15.0%	5.4%	5.7%
OSKL	7.5%	11.1%	8.1%	10.4%	7.8%	13.3%	10.2%	10.4%	6.4%	7.4%	10.0%	10.9%
PCSL	0.0%	0.0%	0.0%	0.0%	0.1%	0.3%	0.2%	0.2%	0.0%	0.0%	0.2%	0.0%
POCL	0.1%	7.8%	5.1%	7.2%	6.1%	7.6%	0.0%	0.0%	0.0%	0.1%	0.4%	0.0%
SEAL	4.8%	0.9%	0.5%	0.5%	0.2%	0.5%	0.3%	7.4%	3.7%	7.6%	6.6%	3.0%
SLNG	1.9%	1.5%	1.5%	1.3%	1.1%	0.6%	0.4%	0.1%	0.2%	0.2%	0.2%	0.5%
WEST	0.4%	0.0%	0.0%	0.5%	0.5%	0.3%	0.0%	0.3%	0.4%	0.8%	0.8%	1.7%
WILL	0.1%	1.2%	1.3%	1.1%	2.1%	2.0%	1.5%	1.1%	1.1%	3.8%	4.0%	0.2%
YMAL	1.9%	0.4%	0.5%	0.5%	2.7%	0.6%	0.7%	0.4%	0.6%	0.3%	0.5%	4.7%
ZIML	0.1%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	1.3%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.1%	100.0%	100.0%

GENERAL CARGO, MISC. 7985 + MIXED COMMODITIES/GDSM 9669

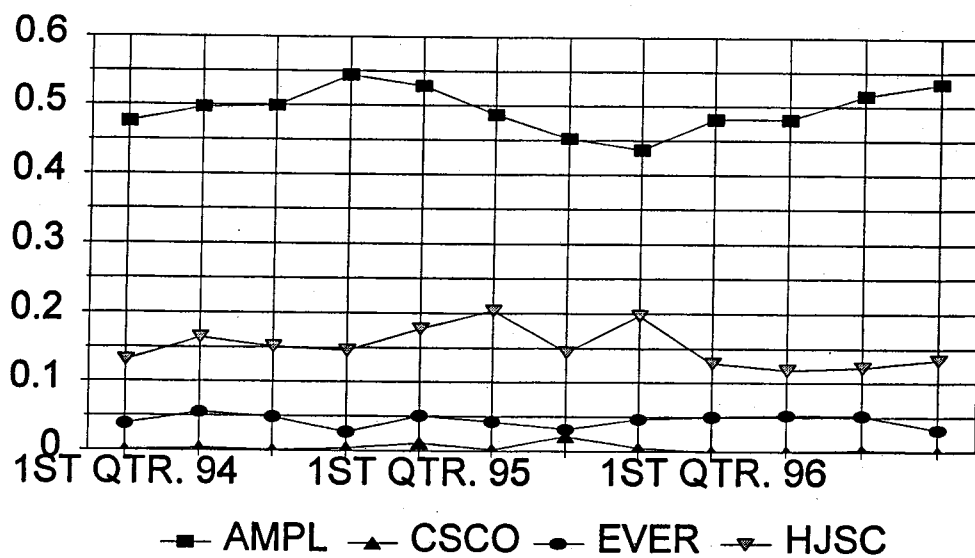
Frozen Fish

1994 - 1996 Thailand



Textile/Garments

1994 - 1996 Thailand



1994 - 1996 THAILAND IMPORT COMMODITY MARKET SHARE

FROZEN FISH 1120 + FISH, NOS, SALMON 1140

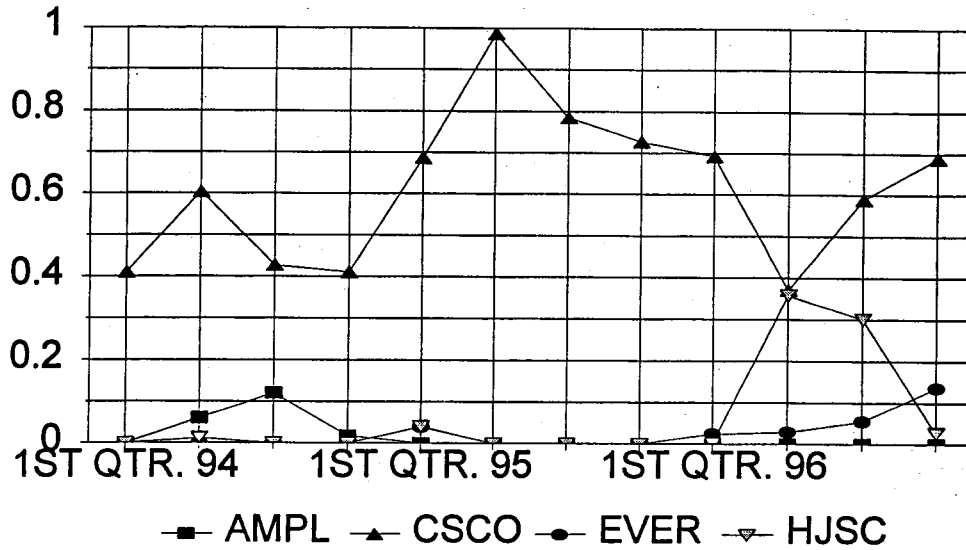
	1ST QTR. 94	2ND QTR. 94	3RD QTR. 94	4TH QTR. 94	1ST QTR. 95	2ND QTR. 95	3RD QTR. 95	4TH QTR. 95	1ST QTR. 96	2ND QTR. 96	3RD QTR. 96	4TH QTR. 96
ABCL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
AMPL	29.6%	22.7%	21.1%	31.3%	35.5%	31.4%	34.2%	49.1%	39.4%	37.1%	61.7%	51.6%
CHOY	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CSCO	1.5%	0.6%	0.3%	0.2%	0.0%	0.6%	3.0%	1.8%	1.1%	0.6%	0.0%	0.0%
EVER	0.6%	0.9%	0.8%	1.7%	1.6%	1.0%	1.6%	1.8%	1.1%	4.2%	0.1%	2.1%
HAPL	2.8%	1.6%	1.8%	1.5%	1.9%	1.4%	8.2%	8.2%	8.1%	4.7%	2.2%	2.5%
HJSC	3.9%	22.9%	20.2%	17.6%	4.3%	5.4%	1.1%	0.2%	1.6%	1.0%	0.0%	1.4%
HYMM	1.9%	1.0%	0.2%	0.0%	1.6%	2.3%	1.2%	0.3%	1.6%	2.3%	0.0%	0.6%
ITAL	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	0.2%	0.0%	0.0%	0.1%	0.0%
KLIN	2.6%	1.4%	0.5%	0.8%	1.2%	1.3%	0.8%	0.0%	1.6%	0.0%	0.0%	0.0%
MAER	8.6%	15.7%	6.2%	11.4%	9.5%	5.3%	3.0%	7.3%	6.0%	3.4%	8.3%	1.4%
MEXI	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	8.2%
NEDL	0.2%	0.0%	0.1%	0.0%	0.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NEPT	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	0.0%	0.0%	0.2%	0.0%	0.0%	0.0%
NSSA	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	15.4%	12.5%	9.1%	5.8%	8.5%	7.4%	6.3%	7.1%	13.4%	9.0%	0.0%	0.0%
OOCL	3.6%	0.6%	5.8%	3.8%	6.3%	3.7%	4.3%	1.3%	2.3%	2.3%	4.4%	1.4%
OSKL	6.9%	4.1%	8.0%	4.4%	10.3%	17.5%	15.1%	8.7%	13.2%	8.5%	0.3%	8.8%
POCL	0.0%	0.0%	0.1%	0.7%	0.8%	1.7%	3.4%	1.5%	2.8%	6.1%	10.7%	10.0%
SEAL	19.4%	14.9%	22.4%	20.3%	17.0%	20.5%	16.8%	12.5%	8.5%	18.4%	0.9%	4.7%
SLNG	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%	0.7%	0.2%	0.0%	0.0%	8.1%	7.2%
UASH	0.2%	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.7%	0.2%
WILL	0.0%	0.0%	0.0%	0.0%	0.4%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
YMAL	0.2%	0.6%	0.1%	0.2%	0.0%	0.0%	0.0%	0.0%	0.4%	0.0%	0.0%	0.0%
ZIML	2.3%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

TEXTILES/GARMENTS 3830

	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9
ABCL	0.0%	0.0%	0.0%	0.0%	0.00%	0.05%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%
AMPL	47.5%	49.7%	49.9%	54.5%	52.85%	48.64%	45.27%	43.59%	48.1%	48.0%	51.6%	53.4%
CHOY	0.2%	0.1%	0.3%	0.0%	0.23%	0.00%	0.13%	0.17%	0.6%	0.1%	0.0%	0.0%
CSCO	0.0%	0.4%	0.1%	0.4%	1.15%	0.24%	2.21%	0.51%	0.0%	0.0%	0.2%	0.0%
EVER	3.8%	5.5%	4.9%	2.7%	5.09%	4.29%	3.16%	4.70%	5.0%	5.3%	5.2%	3.2%
HAPL	0.0%	0.0%	0.2%	0.9%	0.00%	0.00%	0.00%	0.00%	0.0%	0.1%	0.6%	0.1%
HJSC	13.2%	16.4%	15.1%	14.6%	17.77%	20.40%	14.46%	19.73%	12.9%	11.9%	12.3%	13.4%
HYMM	3.2%	3.6%	0.7%	1.0%	0.38%	1.61%	8.70%	6.60%	4.1%	3.7%	2.5%	2.3%
ITAL	0.0%	0.0%	0.0%	0.0%	0.04%	0.00%	0.00%	0.13%	0.1%	0.0%	0.0%	0.0%
KLIN	3.7%	1.9%	3.8%	3.1%	2.77%	1.07%	1.71%	2.39%	1.8%	2.3%	2.0%	2.6%
MAER	8.3%	4.6%	3.2%	2.3%	0.81%	0.77%	4.42%	2.82%	1.2%	1.3%	1.4%	2.1%
MEXI	0.0%	0.1%	0.0%	0.0%	0.31%	0.00%	0.00%	0.00%	0.4%	0.4%	0.4%	0.6%
NEDL	0.3%	0.0%	0.0%	0.0%	0.09%	0.00%	0.00%	0.00%	0.0%	0.1%	0.0%	0.0%
NEPT	0.8%	1.4%	0.9%	0.8%	0.62%	0.38%	0.28%	0.02%	3.6%	6.3%	4.3%	3.0%
NSSA	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
NYKL	1.2%	0.5%	2.5%	0.5%	0.45%	1.04%	0.48%	0.26%	0.6%	1.2%	0.5%	1.4%
OOCL	2.6%	3.6%	3.7%	5.6%	3.35%	4.65%	3.57%	6.59%	5.6%	2.7%	1.9%	2.4%
OSKL	0.6%	1.1%	0.7%	0.3%	0.55%	0.31%	0.78%	0.46%	1.6%	0.2%	1.0%	0.5%
POCL	0.6%	1.2%	0.2%	0.0%	0.09%	0.54%	0.00%	0.20%	0.1%	0.1%	0.1%	0.6%
SEAL	12.2%	7.8%	11.9%	12.6%	12.74%	15.32%	14.29%	10.33%	13.2%	15.4%	14.4%	14.4%
SLNG	0.4%	0.5%	0.3%	0.0%	0.00%	0.19%	0.17%	0.59%	0.2%	0.3%	0.1%	0.0%
UASH	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
WILL	0.0%	0.0%	0.0%	0.1%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
YMAL	0.3%	0.8%	0.5%	0.3%	0.68%	0.48%	0.39%	0.91%	0.7%	0.5%	1.0%	0.0%
ZIML	1.0%	0.9%	1.3%	0.0%	0.00%	0.00%	0.00%	0.00%	0.4%	0.1%	0.4%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

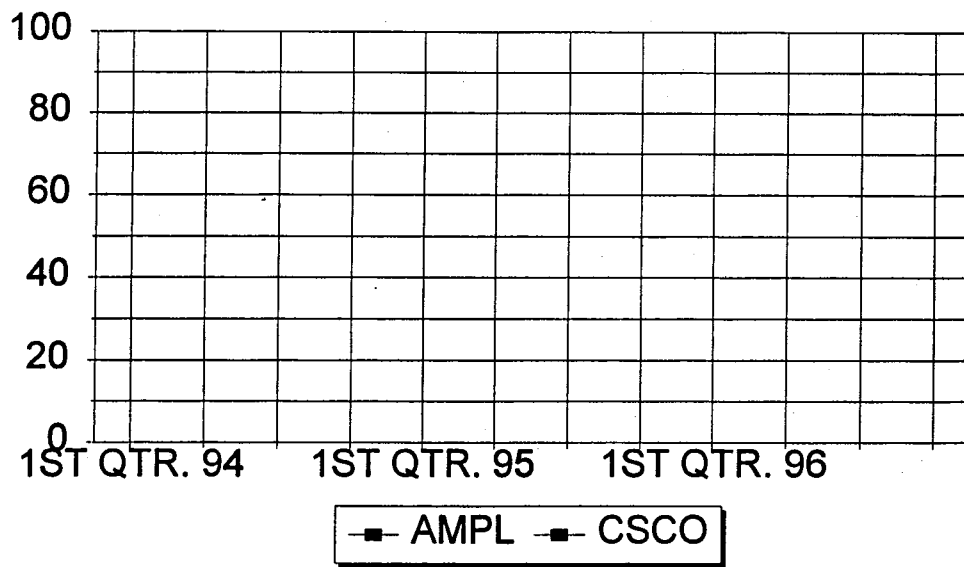
Hardware - Nuts/Bolts

1994 - 1996 Thailand



Tools

1994 - 1996 Thailand

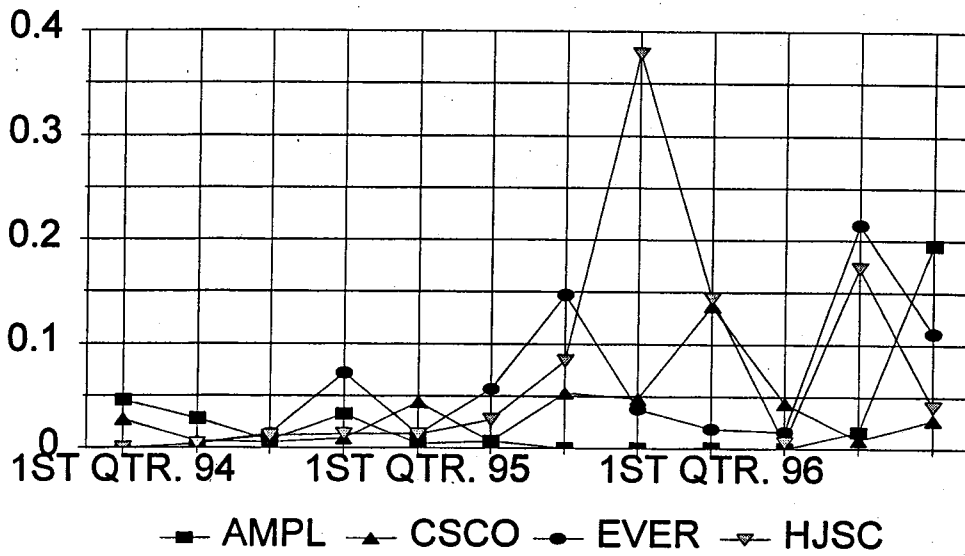


HARDWARE 6469 + NUTS & BOLTS, STUJDS 6465													
	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 96
ABCL	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
AMPL	0.0%	6.0%	12.0%	1.9%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
CHYO	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
CSCO	41.1%	60.4%	42.8%	41.1%	68.71%	98.68%	78.56%	72.76%	69.3%	37.1%	59.0%	5.5%	2.7%
EVER	0.0%	0.0%	0.0%	0.0%	4.01%	0.00%	0.00%	0.00%	2.5%	2.9%	0.0%	0.0%	69.0%
HAPL	5.5%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	13.6%
HJSC	0.0%	1.3%	0.0%	0.0%	4.05%	0.00%	0.00%	0.00%	0.1%	35.8%	30.1%	0.0%	0.0%
HYMM	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	2.7%
ITAL	0.0%	0.0%	0.0%	0.0%	12.02%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	0.0%
KLIN	0.0%	14.7%	27.2%	27.0%	0.00%	0.00%	0.00%	0.00%	2.62%	0.0%	0.0%	0.0%	2.7%
MAER	4.9%	2.8%	0.0%	3.3%	1.40%	0.00%	2.84%	0.00%	0.0%	0.0%	0.0%	0.0%	0.0%
MEXI	0.0%	0.0%	6.0%	0.0%	0.00%	0.58%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	0.0%
NEDL	24.3%	14.7%	6.0%	26.7%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	0.0%
NEPT	19.4%	0.0%	0.0%	0.0%	4.01%	0.00%	8.51%	0.00%	0.0%	0.0%	0.0%	0.0%	0.0%
NSSA	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	3.45%	0.0%	0.0%	0.0%	0.0%
NYKL	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
OOCL	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	0.0%
OSKL	0.0%	0.0%	0.0%	0.0%	1.80%	0.16%	0.62%	0.00%	0.0%	0.0%	0.0%	0.0%	0.0%
POCL	0.0%	0.0%	0.0%	0.0%	0.00%	0.39%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	0.0%
SEAL	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	5.67%	6.91%	15.0%	23.4%	5.5%	0.0%	0.0%
SLNG	4.9%	0.0%	0.0%	0.0%	0.00%	0.00%	0.48%	10.36%	7.5%	0.0%	0.0%	0.0%	2.7%
UASH	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	2.8%	0.0%	0.0%	0.0%	1.0%
WILL	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	0.0%
YMAL	0.0%	0.0%	6.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	0.0%
ZIML	0.0%	0.0%	0.0%	0.0%	0.00%	0.19%	3.32%	0.00%	0.0%	0.0%	0.0%	0.0%	5.4%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

TOOLS (hammers 6512 + electric clippers & cutters 6834 + shears, scissors 6508)													
	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 96
KLIN	0.0%	100.0%	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OOCL	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

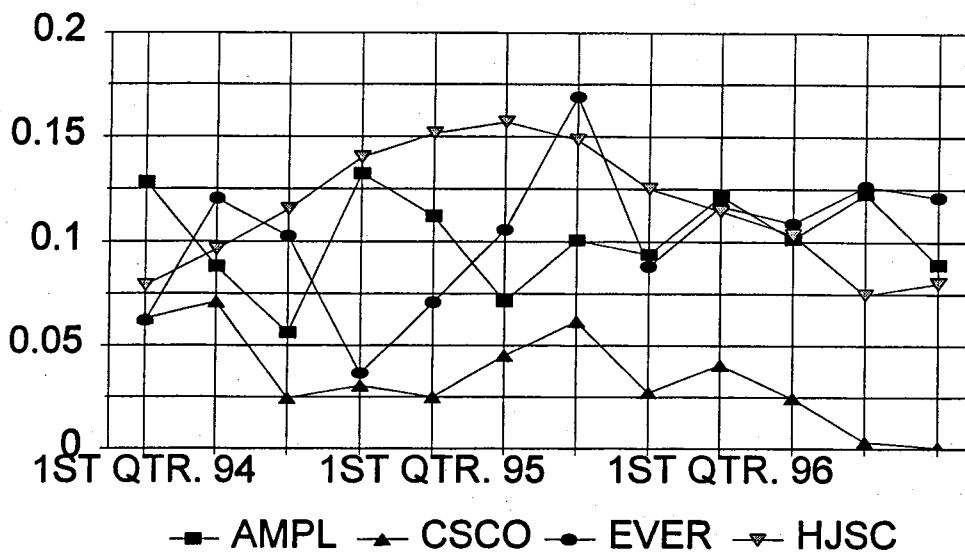
Lamps & Parts

1994 - 1996 Thailand



Kitchenware

1994 - 1996 Thailand



LAMPS & PARTS 6533 + LAMP BULBS 5473 + LAMP BASES 6859

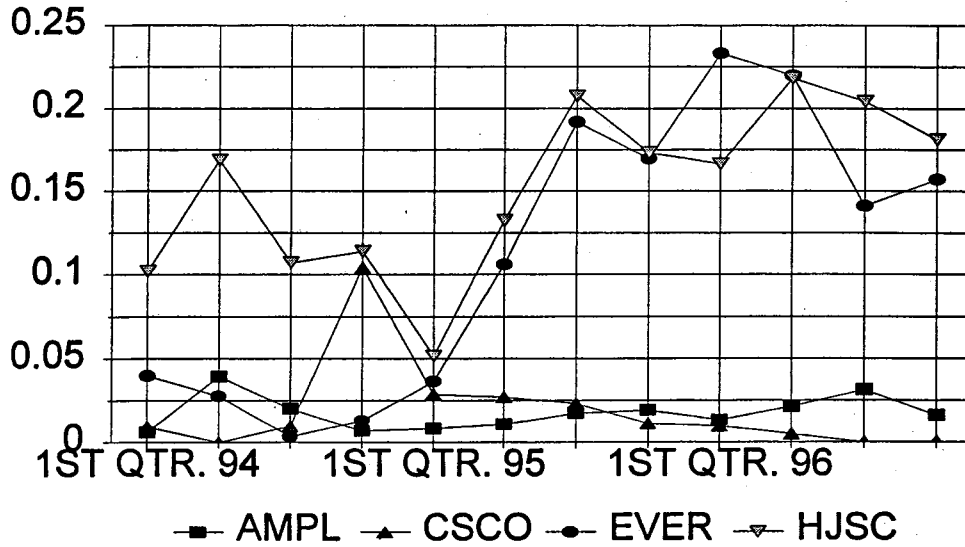
	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9
ABCL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
AMPL	4.60%	2.82%	0.00%	0.76%	0.00%	0.46%	0.00%	0.00%	0.00%	0.1%	0.0%	1.6%
CHYO	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	19.5%
CSCO	2.74%	0.54%	0.00%	0.57%	0.90%	0.44%	0.71%	5.32%	4.77%	13.7%	4.4%	0.5%
EVER	0.00%	0.40%	0.00%	1.40%	7.23%	1.37%	5.69%	14.74%	3.79%	1.9%	1.7%	21.5%
HJSC	0.77%	0.80%	0.00%	5.83%	4.39%	2.34%	0.00%	2.02%	6.48%	0.5%	6.7%	9.4%
HYMM	1.53%	10.34%	0.00%	3.92%	0.00%	0.00%	0.00%	8.42%	37.89%	14.4%	0.6%	17.3%
ITAL	0	0	0	0	0	0	0	5.56%	0.00%	5.5%	4.0%	4.0%
KLIN	10.93%	24.54%	0.00%	18.76%	29.80%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	4.1%
MAER	5.94%	0.00%	0.00%	0.90%	0.90%	0.46%	6.14%	2.02%	0.00%	0.5%	2.2%	0.0%
MEXI	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.14%	1.52%	0.00%	0.5%	3.0%	14.5%
NEDL	14.31%	14.80%	0.00%	11.75%	4.06%	0.00%	0.00%	0.00%	0.00%	0.0%	0.2%	5.8%
NEPT	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.42%	0.00%	0.00%	0.0%	0.0%	0.7%
NSSA	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.42%	0.00%	0.00%	0.0%	0.0%	0.0%
NYKL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.85%	0.05%	0.00%	0.0%	0.0%	0.0%
OOCL	1.53%	0.60%	0.00%	8.13%	2.55%	1.49%	10.80%	27.87%	3.32%	6.7%	12.4%	2.6%
OSKL	26.07%	19.19%	0.00%	10.54%	25.74%	34.24%	22.78%	3.28%	14.96%	31.3%	51.0%	0.0%
POCL	0.00%	6.12%	0.00%	3.92%	9.77%	0.00%	0.71%	1.52%	5.92%	7.6%	1.7%	2.1%
SEAL	17.01%	0.00%	0.00%	1.10%	0.00%	0.13%	3.56%	6.07%	13.02%	2.4%	0.1%	1.2%
SLNG	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	23.72%	3.00%	3.71%	2.4%	0.0%	0.0%
UASH	1.53%	4.06%	0.00%	8.64%	3.40%	2.74%	3.56%	12.24%	1.32%	10.5%	2.2%	0.0%
WILL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%
YMAL	0.00%	0.00%	0.00%	3.40%	1.64%	0.00%	1.26%	0.99%	0.00%	0.0%	0.0%	0.0%
ZIML	13.03%	15.29%	18.88%	18.88%	4.97%	10.49%	11.41%	5.38%	0.00%	0.0%	10.0%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

KITCHENWARE 6539 + APPLIANCES, MISC. 6845

	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9
ABCL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%
AMPL	12.83%	8.80%	5.62%	13.23%	0.00%	7.15%	10.06%	9.39%	9.39%	12.2%	10.1%	12.3%
CHYO	0.00%	0.23%	0.38%	0.08%	0.19%	0.76%	0.28%	0.38%	0.38%	0.7%	1.8%	0.7%
CSCO	6.30%	7.10%	2.43%	3.04%	2.49%	4.51%	6.18%	2.71%	2.71%	4.1%	2.4%	0.1%
EVER	6.20%	12.05%	10.26%	3.65%	7.10%	10.57%	16.92%	8.82%	8.82%	11.7%	10.9%	12.7%
HJSC	2.33%	0.62%	0.98%	1.84%	0.41%	1.32%	1.43%	0.93%	0.93%	1.8%	0.5%	3.3%
HJSC	7.90%	9.63%	11.54%	14.02%	15.15%	15.70%	14.85%	12.52%	12.52%	11.5%	10.3%	7.5%
HYMM	6.63%	6.20%	3.72%	3.37%	3.90%	3.54%	4.99%	1.17%	1.17%	5.9%	3.1%	8.0%
ITAL	0	0	0	0	0	0	0	0	0	0	0	0
KLIN	4.94%	3.91%	10.05%	4.38%	0.00%	0.19%	0.17%	0.32%	0.32%	0.1%	0.0%	1.2%
MAER	6.08%	8.76%	15.36%	15.36%	17.25%	1.84%	4.57%	1.97%	1.58%	2.4%	0.2%	0.0%
MEXI	0.49%	0.00%	0.00%	0.00%	0.38%	7.83%	6.74%	23.14%	23.14%	11.1%	14.0%	14.9%
NEDL	0.00%	0.23%	0.15%	0.10%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	4.3%	0.8%
NEPT	8.69%	8.13%	4.08%	3.86%	4.25%	9.14%	3.02%	2.70%	2.70%	3.6%	6.8%	10.6%
NSSA	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	14.8%	0.0%
NYKL	8.42%	9.50%	13.82%	10.14%	13.37%	15.06%	14.74%	17.10%	17.10%	0.0%	12.0%	0.0%
OOCL	4.21%	2.31%	7.47%	8.37%	3.41%	5.81%	5.28%	4.73%	4.73%	9.5%	3.2%	0.1%
OSKL	7.79%	8.18%	4.77%	3.77%	6.60%	3.57%	1.27%	4.27%	4.27%	2.5%	3.5%	3.4%
POCL	1.11%	0.95%	0.90%	1.12%	1.34%	1.60%	0.17%	0.40%	0.40%	0.9%	0.9%	2.9%
SEAL	10.21%	10.26%	5.29%	4.85%	6.32%	2.94%	2.08%	5.00%	5.00%	3.9%	11.9%	12.7%
SLNG	3.95%	1.12%	0.78%	1.13%	0.61%	0.19%	1.21%	1.03%	1.03%	0.4%	1.6%	15.5%
UASH	0.00%	0.00%	0.23%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.2%
WILL	0.02%	0.00%	0.08%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%
YMAL	0.67%	1.68%	1.55%	1.52%	3.83%	3.65%	6.32%	2.54%	2.54%	2.1%	2.1%	1.8%
ZIML	1.23%	0.35%	0.54%	1.20%	0.32%	0.75%	0.85%	0.57%	0.57%	0.8%	0.4%	0.2%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

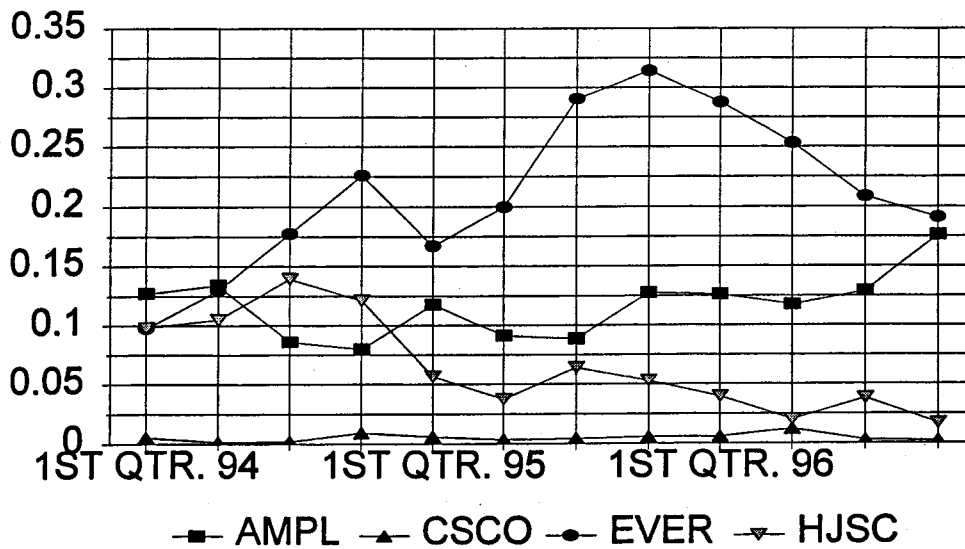
Computers

1994 - 1996 Thailand



E-Goods

1994 - 1996 Thailand



COMPUTERS 6761

	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9
ABCL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
AMPL	0.61%	3.94%	2.01%	0.68%	0.82%	1.07%	1.75%	1.94%	1.3%	1.75%	1.94%	3.1%
CHOY	0.78%	0.15%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.1%
CSCO	0.95%	0.00%	0.97%	10.43%	2.88%	2.70%	2.31%	1.12%	1.0%	0.5%	0.0%	0.1%
EVER	3.95%	2.78%	0.35%	1.30%	3.65%	10.61%	19.17%	16.96%	23.3%	22.0%	14.1%	15.7%
HAPL	0.00%	0.15%	0.00%	0.00%	0.00%	0.00%	0.93%	0.97%	0.6%	2.1%	1.9%	3.6%
HJSC	10.23%	16.89%	10.73%	11.39%	5.16%	13.25%	20.76%	17.32%	16.7%	21.8%	20.4%	18.1%
HYMM	16.22%	14.19%	14.39%	13.56%	2.08%	3.86%	5.04%	1.98%	0.3%	0.3%	0.9%	0.2%
ITAL	0.0%	0.0%	0.0%	0.0%	0.00%	0.05%	0.00%	0.00%	0.1%	0.0%	0.0%	0.0%
KLIN	19.86%	24.15%	22.98%	14.31%	8.49%	6.09%	2.94%	4.87%	3.9%	3.9%	2.9%	2.6%
MAER	15.72%	5.25%	9.08%	12.12%	10.46%	13.39%	7.66%	4.69%	6.4%	3.1%	2.8%	1.7%
MEXI	0.00%	0.00%	0.00%	1.73%	0.31%	0.10%	0.72%	2.85%	0.6%	1.1%	0.1%	0.2%
NEDL	0.00%	0.00%	0.00%	0.00%	4.26%	0.00%	0.00%	2.51%	0.0%	0.0%	0.0%	0.0%
NEPT	0.67%	2.62%	8.78%	2.04%	0.00%	0.00%	0.00%	0.00%	3.5%	1.7%	7.3%	9.0%
NSSA	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
NYKL	0.67%	1.90%	3.93%	2.66%	6.93%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
OOCL	10.05%	8.13%	5.67%	6.47%	16.97%	14.30%	2.14%	8.31%	10.7%	8.1%	14.7%	10.9%
OSKL	7.73%	5.72%	5.39%	14.39%	22.55%	12.80%	8.40%	6.02%	11.4%	9.9%	8.2%	6.4%
POCL	1.11%	0.54%	0.28%	0.81%	0.94%	0.66%	0.08%	0.00%	0.0%	0.0%	0.1%	0.1%
SEAL	0.12%	0.59%	2.00%	0.25%	7.54%	8.32%	11.41%	20.08%	10.9%	8.3%	2.5%	2.0%
SLNG	0.00%	0.00%	0.38%	0.00%	0.00%	0.00%	0.00%	0.00%	0.1%	0.6%	1.4%	0.4%
UASH	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
WILL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
YMAL	11.32%	12.99%	12.12%	7.85%	6.96%	5.15%	7.76%	3.11%	1.5%	2.1%	3.7%	7.9%
ZIML	0.00%	0.00%	0.00%	0.00%	0.00%	0.61%	0.72%	0.41%	0.1%	0.1%	0.0%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

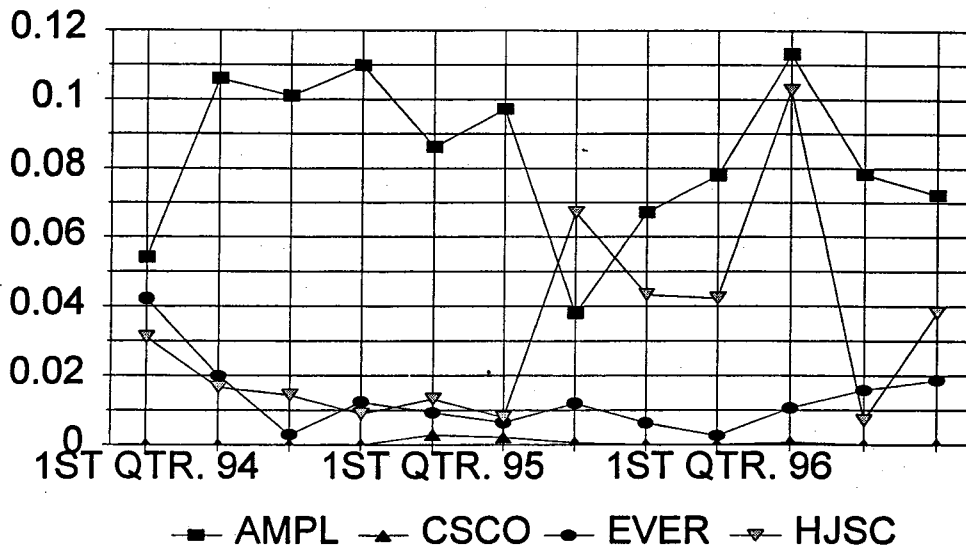
E-GOODS

(Elec & Electronic Prods, Misc 6830 + Amplification Equip 6847 + Machinery Misc, Cassette Players 6785 +)
(Phonographs 6853 + Radio, Stereo Equip 6850 + Telecommunications Equip 6846 + TV Equip 6852)

	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9
ABCL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
AMPL	12.73%	13.44%	8.64%	8.02%	11.80%	9.15%	8.87%	12.77%	12.7%	11.8%	12.9%	17.6%
CHOY	0.12%	0.30%	0.00%	0.00%	0.00%	0.04%	0.00%	0.06%	0.1%	0.2%	0.2%	0.2%
CSCO	0.55%	0.16%	0.24%	0.92%	0.59%	0.35%	0.45%	0.59%	0.6%	1.2%	0.3%	0.2%
EVER	9.78%	12.95%	17.73%	22.61%	16.71%	19.94%	29.04%	31.40%	28.7%	25.3%	20.8%	19.1%
HAPL	0.10%	1.15%	0.40%	0.23%	0.06%	0.00%	0.18%	0.24%	0.0%	1.3%	1.1%	1.4%
HJSC	9.84%	10.51%	13.97%	12.17%	5.69%	3.77%	6.41%	5.30%	4.0%	2.0%	3.8%	1.7%
HYMM	7.55%	6.62%	6.66%	6.06%	5.78%	3.53%	3.50%	3.84%	3.7%	3.5%	4.9%	6.6%
ITAL	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.43%	0.00%	0.0%	0.0%	0.0%	0.0%
KLIN	4.72%	5.18%	5.56%	4.57%	2.23%	2.90%	2.33%	1.42%	1.7%	1.2%	1.9%	2.5%
MAER	4.06%	3.74%	2.20%	4.64%	5.36%	4.44%	2.14%	2.65%	2.7%	2.9%	1.9%	3.1%
MEXI	0.00%	0.00%	0.00%	0.00%	0.00%	0.08%	0.00%	0.00%	0.2%	0.5%	0.1%	0.1%
NEDL	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.2%	0.0%
NEPT	0.62%	1.01%	1.44%	0.41%	0.22%	0.10%	0.55%	0.95%	0.4%	0.7%	2.1%	3.3%
NSSA	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
NYKL	8.43%	10.55%	9.26%	9.01%	9.58%	6.64%	5.28%	4.32%	6.4%	9.6%	10.5%	11.3%
OOCL	5.51%	4.13%	9.09%	7.06%	3.85%	2.01%	1.62%	4.29%	4.9%	2.2%	2.8%	3.1%
OSKL	15.63%	12.98%	8.44%	7.45%	16.06%	18.78%	13.41%	11.64%	14.5%	17.5%	14.9%	16.3%
POCL	0.12%	0.22%	0.06%	0.26%	0.85%	0.55%	0.06%	0.00%	0.0%	0.0%	0.0%	0.4%
SEAL	3.02%	0.13%	0.71%	0.38%	17.07%	14.46%	12.67%	12.29%	9.8%	13.0%	14.4%	7.0%
SLNG	0.00%	0.00%	0.00%	0.00%	0.50%	7.51%	6.45%	1.13%	0.3%	0.7%	3.3%	1.1%
UASH	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
WILL	0.01%	0.00%	0.02%	0.02%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%
YMAL	2.20%	1.96%	2.02%	2.39%	3.03%	5.33%	6.13%	6.91%	9.3%	6.3%	3.7%	4.5%
ZIML	0.07%	0.06%	0.44%	1.02%	0.61%	0.47%	0.44%	0.12%	0.0%	0.0%	0.0%	0.2%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

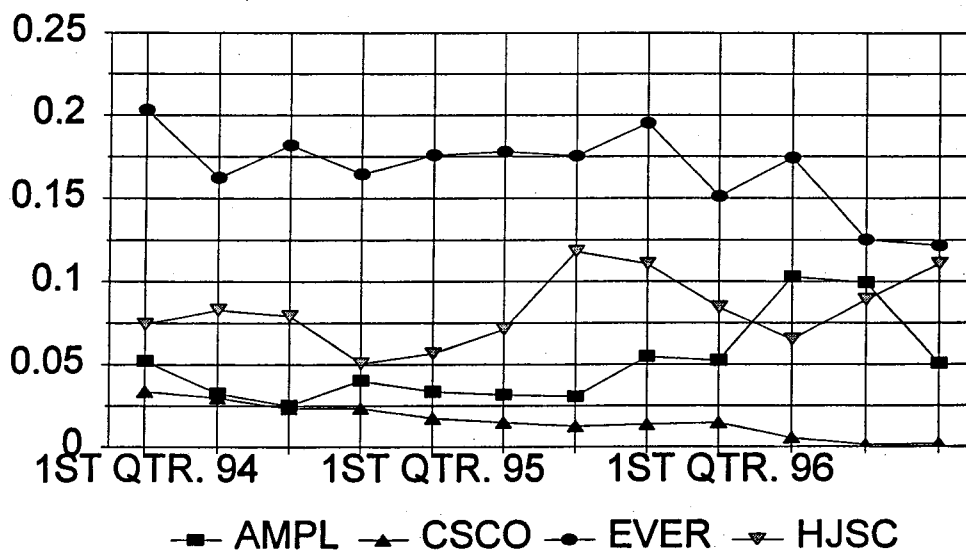
Footwear

1994 - 1996 Thailand



Furniture

1994 - 1996 Thailand



FOOTWEAR 7008

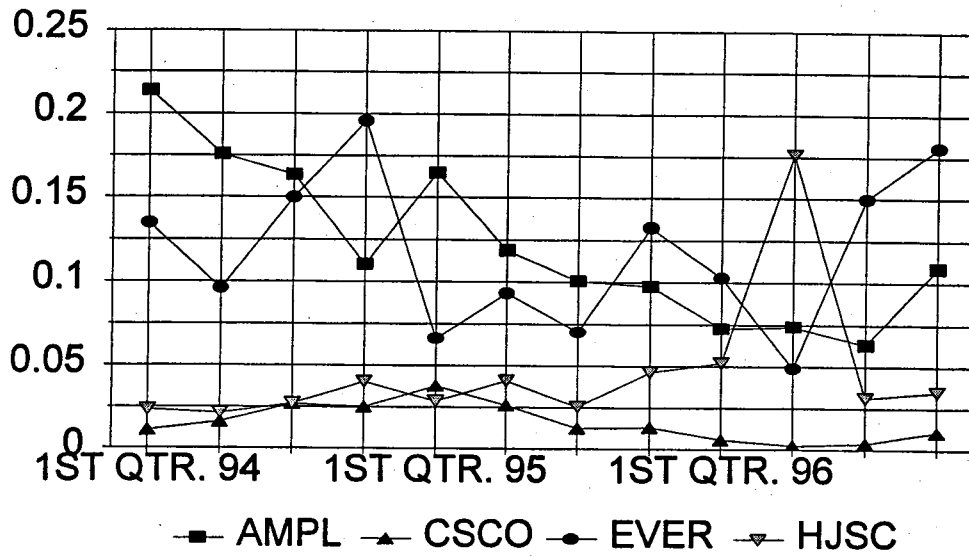
	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9
ABCL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
AMPL	5.42%	10.61%	10.09%	10.98%	8.61%	9.72%	9.72%	3.80%	6.71%	7.8%	11.3%	7.8%
CHOY	0.40%	0.00%	0.10%	1.12%	0.09%	0.00%	0.00%	0.00%	0.00%	0.3%	0.0%	0.0%
CSCO	0.00%	0.00%	0.00%	0.00%	0.29%	0.00%	0.22%	0.06%	0.00%	0.0%	0.1%	0.0%
EVER	4.22%	2.00%	0.31%	1.24%	0.94%	0.00%	0.64%	1.21%	0.64%	0.3%	1.1%	1.6%
HAPL	0.19%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.1%	0.0%	0.0%
HJSC	3.11%	1.66%	1.44%	0.91%	1.33%	0.80%	0.80%	6.71%	4.33%	4.2%	10.3%	0.7%
HYMM	5.41%	3.81%	4.37%	5.00%	4.04%	3.09%	3.15%	3.15%	6.26%	9.8%	13.9%	5.6%
ITAL	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%
KLIN	14.97%	15.88%	12.67%	20.68%	13.85%	10.67%	10.67%	9.12%	9.15%	7.7%	6.3%	8.3%
MAER	1.34%	1.34%	4.94%	3.05%	1.94%	7.63%	5.38%	5.38%	3.58%	3.3%	1.7%	2.6%
MEXI	0.00%	0.00%	0.14%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.4%	0.0%	0.0%
NEDC	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NEDL	12.76%	12.40%	12.62%	11.13%	0.00%	0.00%	0.00%	0.00%	0.00%	4.6%	1.3%	1.4%
NEPT	0.00%	0.00%	0.00%	0.00%	7.14%	8.45%	8.46%	8.46%	11.80%	8.7%	4.8%	7.8%
NSSA	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%
NYKL	13.11%	13.97%	12.51%	5.55%	14.13%	8.93%	14.73%	11.96%	11.96%	12.9%	8.3%	9.3%
OOCL	14.60%	11.50%	10.16%	15.02%	17.12%	6.71%	5.23%	3.0%	3.25%	3.0%	4.3%	3.2%
OSKL	9.25%	10.61%	10.57%	6.51%	13.25%	12.20%	15.35%	16.26%	16.26%	12.7%	5.2%	4.2%
POCL	0.12%	0.16%	0.10%	0.05%	0.16%	0.00%	0.06%	0.3%	0.00%	0.3%	0.3%	7.7%
SEAL	14.31%	12.86%	19.45%	18.07%	16.24%	29.11%	25.45%	23.69%	23.69%	23.4%	30.8%	38.0%
SLNG	0.49%	0.21%	0.16%	0.00%	0.00%	0.83%	0.46%	0.00%	0.00%	0.3%	0.0%	1.1%
UASH	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%
WILL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%
YMAL	0.12%	2.27%	0.00%	0.22%	0.31%	0.48%	0.49%	0.1%	1.04%	0.1%	0.1%	0.1%
ZIML	0.18%	0.71%	0.35%	0.44%	0.57%	0.50%	0.26%	1.34%	1.04%	0.1%	0.2%	0.2%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

FURNITURE 7275

	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9	1ST QTR. 9	2ND QTR. 9	3RD QTR. 9	4TH QTR. 9
ABCL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%
AMPL	5.22%	3.26%	2.52%	4.02%	3.35%	3.16%	3.05%	3.05%	5.47%	5.3%	10.3%	10.0%
CHOY	2.08%	0.85%	0.68%	0.63%	0.07%	0.32%	0.95%	1.02%	1.02%	0.5%	0.3%	0.5%
CSCO	3.38%	2.98%	2.33%	2.35%	1.74%	1.49%	1.25%	1.38%	1.38%	1.5%	0.6%	0.1%
EVER	20.33%	16.26%	18.20%	16.46%	17.61%	17.81%	17.54%	19.51%	19.51%	15.1%	17.4%	12.5%
HAPL	1.87%	3.22%	3.88%	3.55%	1.97%	1.22%	1.4%	0.66%	0.66%	1.4%	2.6%	3.3%
HJSC	7.42%	8.29%	7.92%	5.06%	5.66%	7.12%	11.82%	11.06%	11.06%	8.4%	6.5%	8.9%
HYMM	8.06%	7.61%	3.04%	4.95%	4.55%	6.58%	9.18%	5.89%	5.89%	6.0%	8.7%	14.4%
ITAL	0.0%	0.0%	0.0%	0.0%	0.00%	0.00%	0.06%	0.06%	0.30%	0.1%	0.0%	0.0%
KLIN	2.12%	3.21%	5.73%	4.58%	3.62%	3.73%	2.41%	1.35%	1.35%	1.0%	1.4%	2.4%
MAER	3.97%	4.21%	2.17%	1.81%	5.03%	4.06%	5.46%	5.11%	5.11%	4.0%	1.3%	1.8%
MEXI	0.00%	0.00%	0.06%	0.03%	0.00%	0.00%	0.36%	0.90%	0.90%	0.3%	0.1%	0.4%
NEDL	0.40%	0.07%	0.10%	0.39%	0.00%	0.03%	0.00%	0.36%	0.36%	0.3%	0.0%	0.0%
NEPT	7.41%	8.34%	6.21%	7.39%	10.51%	9.50%	7.17%	10.92%	10.92%	13.7%	17.1%	14.5%
NSSA	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%
NYKL	11.96%	8.75%	12.50%	14.00%	11.46%	14.01%	10.08%	8.05%	8.05%	10.5%	5.5%	3.8%
OOCL	4.85%	6.54%	10.33%	7.17%	9.72%	9.83%	4.55%	8.20%	8.20%	6.0%	2.5%	2.8%
OSKL	1.56%	2.39%	1.61%	3.26%	3.29%	2.27%	0.88%	2.17%	2.17%	5.3%	6.9%	5.5%
POCL	3.08%	1.99%	1.58%	1.49%	0.97%	1.11%	0.70%	0.39%	0.39%	0.3%	1.0%	1.8%
SEAL	5.04%	3.78%	9.55%	14.28%	10.22%	7.22%	9.92%	7.79%	7.79%	8.3%	10.8%	12.8%
SLNG	0.79%	8.66%	0.19%	0.61%	0.37%	1.11%	1.81%	0.48%	0.48%	2.0%	0.7%	0.7%
UASH	0.00%	0.00%	0.06%	0.00%	0.07%	0.00%	0.00%	0.06%	0.06%	0.1%	0.0%	0.0%
WILL	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%
YMAL	9.91%	8.63%	10.83%	7.48%	8.74%	7.92%	10.00%	7.16%	7.16%	9.0%	5.9%	3.7%
ZIML	0.55%	0.95%	0.52%	0.89%	1.05%	1.52%	2.61%	1.75%	1.75%	1.1%	0.5%	0.1%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

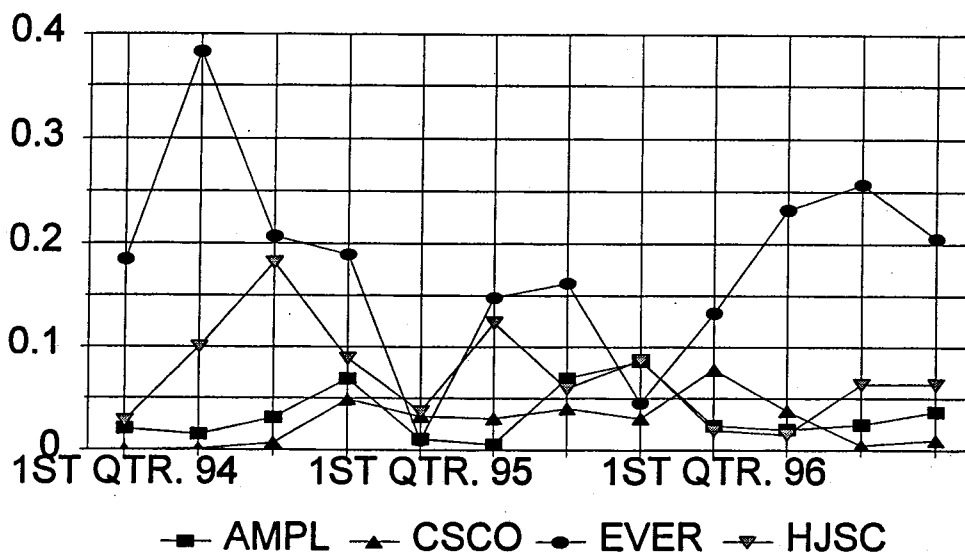
Toys

1994 - 1996 Thailand



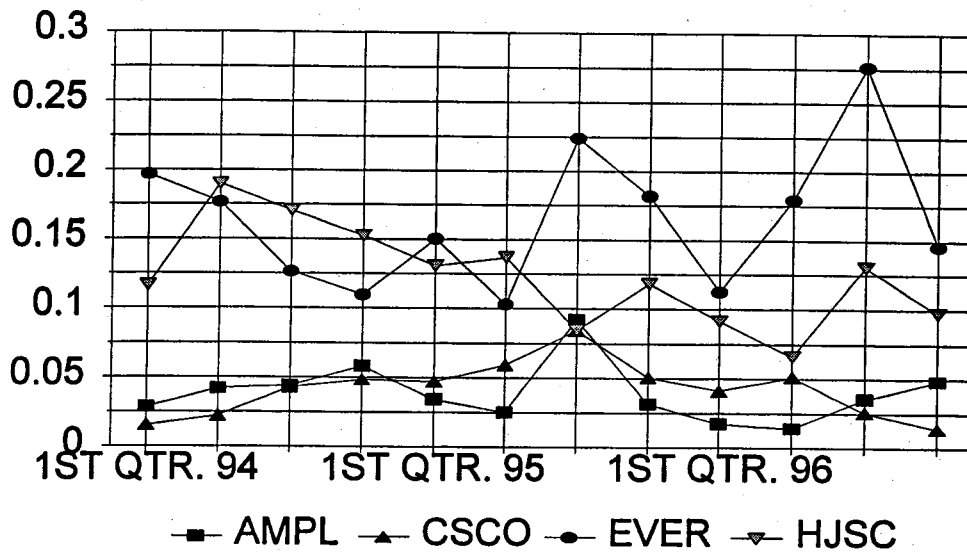
Christmas Decorations

1994 - 1996 Thailand



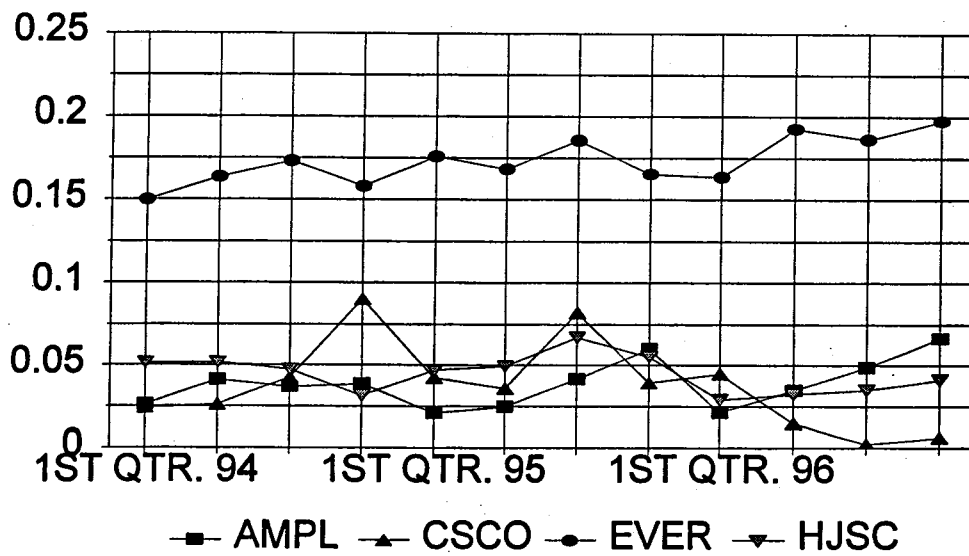
Plastic Goods

1994 - 1996 Thailand



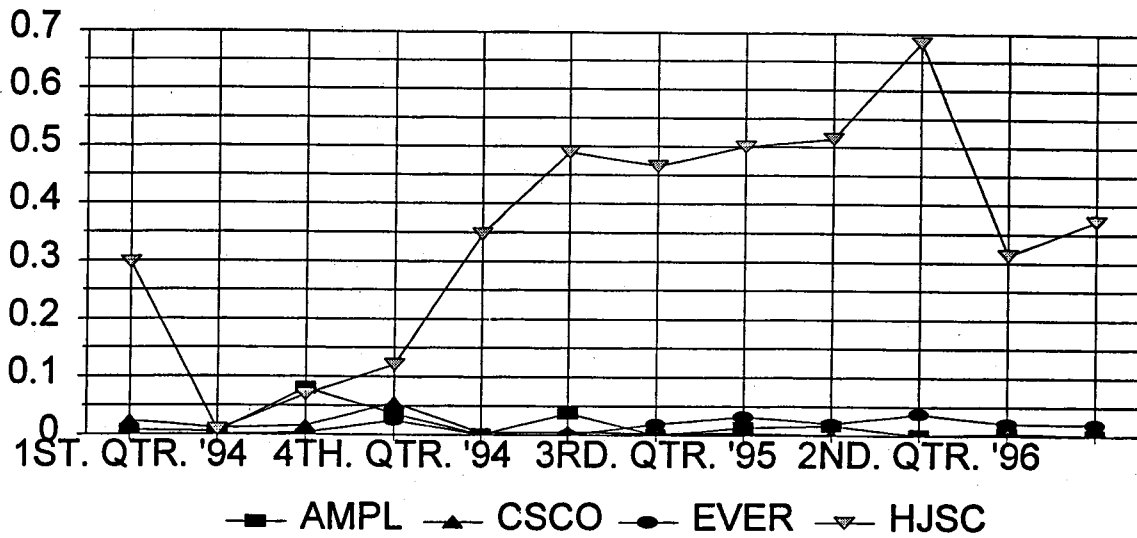
GDSM Cargo

1994 - 1996 Thailand



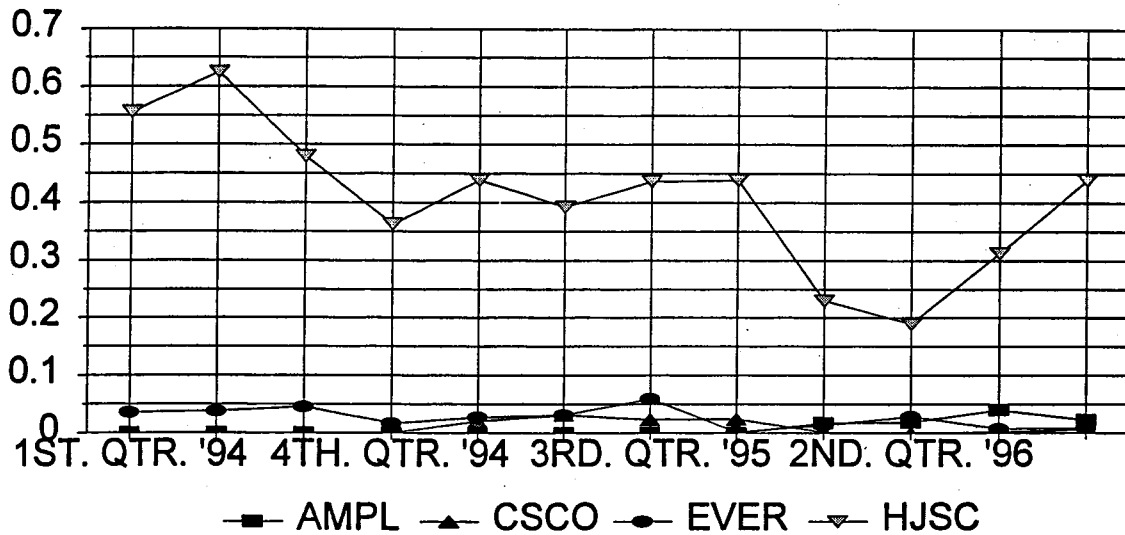
Frozen Fish

1994 - 1996 Korea



Textiles/Garments

1994 - 1996 Korea



1994-1996 KOREA IMPORT COMMODITY MARKET SHARE

FROZEN FISH 1120 + FISH, NOS, SALMON 1140

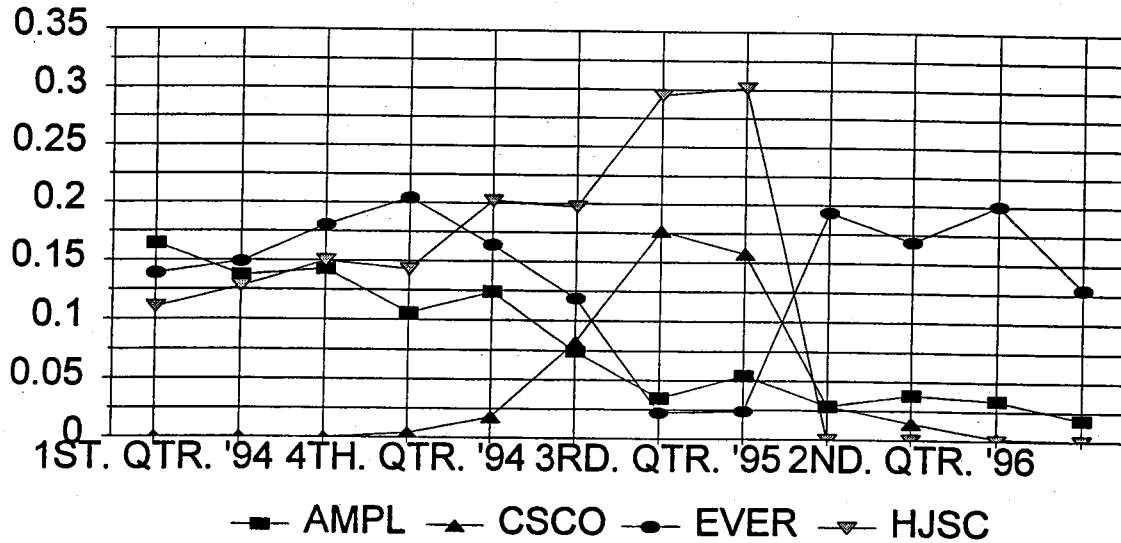
	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96
AMPL	0.7%	0.5%	8.0%	3.6%	0.0%	3.7%	0.0%	0.0%	1.3%	1.6%	0.0%	0.4%
CHOY	0.0%	1.5%	0.0%	0.7%	0.8%	0.5%	2.1%	0.0%	1.6%	1.6%	2.1%	0.6%
CSCO	2.4%	1.0%	1.5%	5.5%	0.3%	0.5%	0.3%	0.3%	0.0%	0.0%	0.0%	0.4%
EVER	0.0%	0.0%	0.3%	2.5%	0.0%	0.0%	1.8%	3.2%	2.0%	3.7%	2.1%	1.9%
HAPL	29.4%	59.6%	47.4%	55.3%	1.9%	1.8%	2.9%	2.4%	1.4%	0.5%	0.0%	0.0%
HJSC	29.7%	0.8%	6.9%	12.1%	34.7%	49.0%	46.6%	50.1%	51.5%	68.5%	31.3%	37.2%
HYMM	0.0%	0.0%	0.3%	0.0%	17.4%	8.2%	5.2%	3.8%	5.2%	2.4%	5.9%	3.9%
KLIN	23.8%	24.1%	17.6%	7.7%	0.0%	0.3%	0.3%	0.3%	21.4%	12.5%	2.1%	1.5%
MAER	0.0%	0.0%	1.2%	0.0%	23.5%	13.3%	11.0%	22.0%	0.4%	0.3%	3.1%	12.0%
MEXI	0.0%	0.3%	0.0%	0.0%	0.0%	0.0%	0.5%	0.0%	0.4%	0.0%	0.0%	0.0%
NYKL	8.5%	8.3%	9.6%	6.5%	5.4%	5.3%	7.3%	4.0%	5.9%	6.1%	2.5%	2.6%
OOCL	2.0%	0.8%	0.3%	0.0%	0.3%	0.3%	0.5%	0.0%	0.0%	0.0%	0.7%	0.0%
OSKL	0.3%	0.0%	3.1%	0.2%	1.5%	2.1%	0.8%	4.3%	1.6%	0.2%	0.8%	0.7%
SEAL	1.4%	0.0%	1.2%	3.1%	10.5%	12.2%	3.7%	4.4%	0.8%	0.9%	46.7%	29.2%
SLNG	0.3%	0.3%	0.0%	0.6%	0.3%	0.5%	0.5%	0.0%	1.1%	1.1%	0.0%	0.5%
WEST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.0%	1.8%	1.4%	0.4%	3.1%
YMAL	0.0%	2.4%	1.7%	1.3%	2.7%	1.2%	3.9%	3.1%	2.6%	0.5%	2.9%	6.4%
ZIML	1.4%	0.5%	0.6%	0.9%	0.6%	1.2%	12.4%	0.6%	0.8%	0.0%	0.2%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

TEXTILES/GARMENTS 3830

	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96
AMPL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.7%	1.9%	4.0%	2.2%
CHOY	3.3%	3.2%	2.4%	3.5%	1.6%	1.5%	1.7%	3.0%	0.6%	0.8%	0.9%	1.8%
CRMT	1.0%	1.7%	0.6%	0.7%	0.0%	0.0%	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%
CSCO	0.0%	0.0%	0.0%	0.1%	2.0%	3.1%	2.3%	2.3%	0.1%	0.0%	0.2%	0.6%
EVER	3.5%	3.8%	4.5%	1.6%	2.7%	3.1%	5.9%	0.2%	1.4%	2.8%	0.8%	0.9%
HAPL	0.1%	0.1%	0.0%	0.0%	0.0%	0.3%	0.3%	0.0%	38.4%	47.9%	38.8%	31.2%
HJSC	55.6%	62.5%	47.9%	36.2%	43.8%	39.2%	43.6%	43.9%	22.9%	18.9%	31.3%	43.9%
HYMM	8.4%	4.7%	12.5%	16.3%	21.1%	28.7%	21.7%	25.8%	0.3%	0.0%	0.6%	1.0%
KLIN	0.1%	1.0%	3.1%	3.2%	4.7%	0.5%	1.4%	0.7%	5.7%	2.1%	4.9%	4.8%
MAER	6.3%	7.6%	9.0%	12.2%	3.3%	6.0%	5.5%	6.0%	0.0%	0.0%	0.1%	0.0%
MEXI	0.2%	0.2%	0.6%	0.1%	0.3%	0.0%	0.2%	0.5%	1.8%	0.8%	0.3%	0.8%
MWHL	0.0%	0.0%	0.0%	0.0%	0.7%	0.0%	0.1%	0.1%	0.4%	0.2%	0.0%	0.0%
NEPT	4.5%	3.8%	3.5%	3.9%	4.3%	1.1%	2.4%	3.4%	8.8%	9.0%	2.0%	0.2%
NYKL	0.1%	0.6%	0.2%	1.0%	4.5%	2.3%	0.8%	0.8%	3.7%	0.2%	0.1%	0.2%
OOCL	0.6%	1.0%	2.3%	7.3%	0.8%	1.2%	1.1%	1.1%	2.4%	1.3%	0.7%	0.8%
OSKL	1.1%	0.3%	0.7%	0.7%	3.2%	1.3%	1.0%	3.1%	1.8%	2.2%	1.4%	2.7%
POCL	1.0%	0.7%	1.9%	2.5%	0.1%	0.0%	0.0%	0.0%	4.6%	2.6%	8.7%	5.5%
SEAL	7.9%	4.5%	5.4%	8.0%	4.4%	5.2%	7.5%	6.5%	0.2%	0.1%	0.3%	1.6%
SLNG	0.1%	0.6%	0.7%	0.3%	0.0%	0.5%	0.2%	0.3%	3.2%	4.3%	1.6%	0.4%
WEST	0.1%	0.9%	1.9%	0.5%	0.9%	1.6%	3.5%	0.2%	0.0%	0.5%	0.0%	0.1%
YMAL	4.0%	2.3%	2.4%	0.8%	1.6%	4.3%	1.0%	1.7%	1.9%	4.1%	3.2%	1.4%
ZIML	2.0%	0.8%	0.5%	1.0%	0.2%	0.0%	0.1%	0.1%	0.3%	0.1%	0.3%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

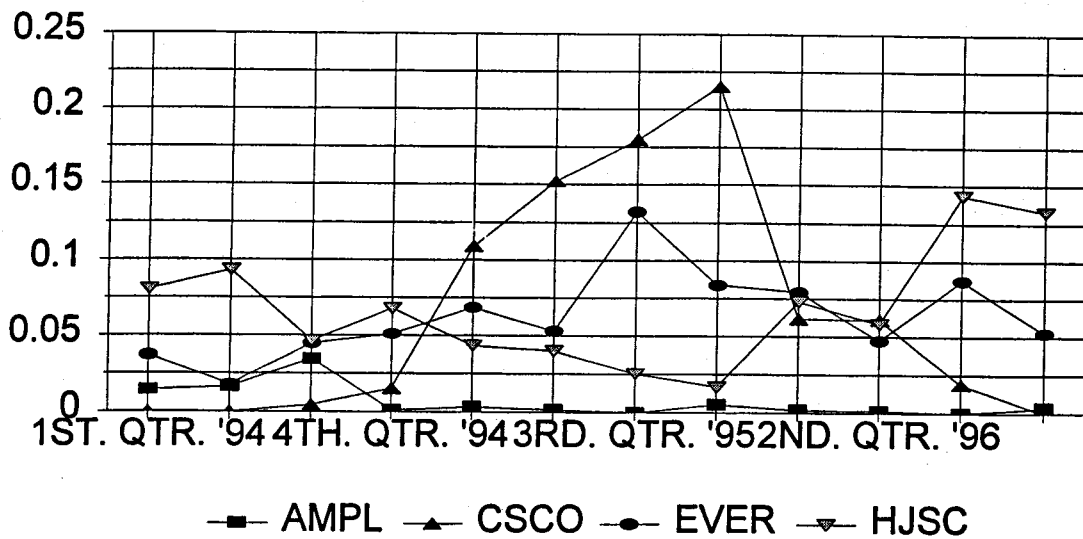
Lamps & Parts

1994 - 1996 Korea



Hardware - Nuts/Bolts

1994 - 1996 Korea



LAMPS & PARTS 6533 + LAMP BULBS 5473 + LAMP BASES 6859

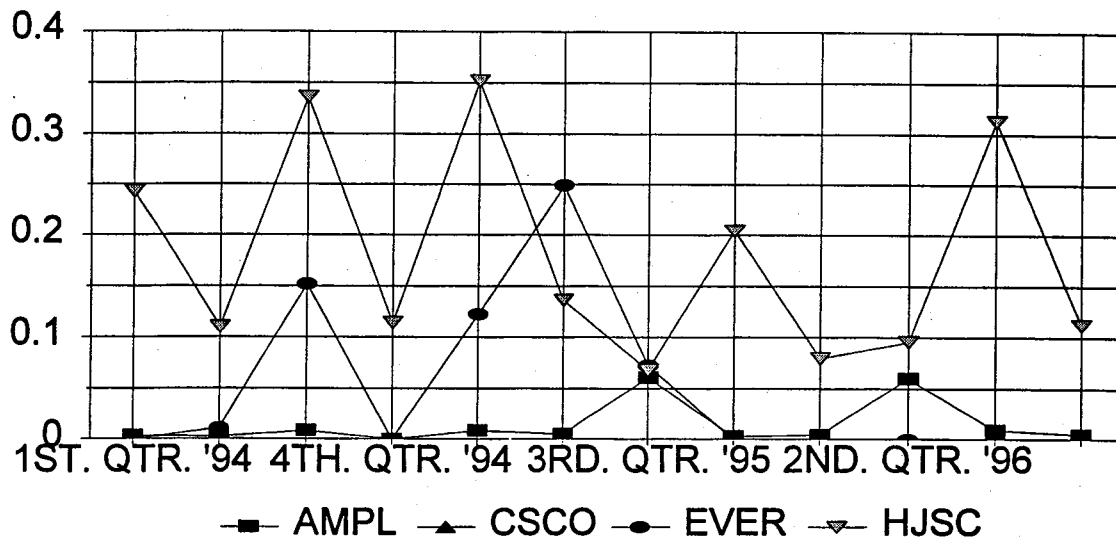
	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96	
AMPL	16.4%	13.8%	14.3%	10.6%	12.4%	7.4%	7.4%	3.5%	5.4%	2.9%	3.8%	3.4%	1.8%
CHOY	2.8%	1.7%	4.8%	4.5%	3.6%	3.4%	3.4%	2.5%	2.4%	3.1%	9.8%	7.4%	4.1%
CSCO	0.0%	0.0%	0.0%	0.4%	1.8%	8.2%	17.7%	17.7%	15.8%	2.9%	9.8%	0.2%	0.0%
EVER	13.9%	14.9%	18.1%	20.4%	16.4%	11.9%	2.2%	2.2%	19.4%	16.9%	16.9%	20.1%	13.0%
HAPL	0.3%	1.5%	0.6%	0.0%	0.0%	0.4%	0.0%	0.0%	0.0%	24.1%	18.2%	16.3%	21.1%
HJSC	11.1%	12.8%	15.0%	14.3%	20.2%	19.8%	29.5%	29.5%	30.2%	0.0%	0.0%	0.0%	0.0%
HYMM	10.0%	3.6%	6.7%	6.5%	9.4%	9.1%	11.1%	11.1%	9.7%	7.0%	12.8%	13.2%	18.8%
KLIN	4.9%	7.6%	9.3%	12.3%	12.6%	9.6%	1.8%	1.8%	5.5%	11.4%	8.5%	9.8%	10.6%
MAER	2.4%	2.9%	3.5%	2.0%	0.4%	3.6%	2.0%	2.0%	2.4%	4.6%	6.3%	8.3%	4.1%
MATS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.6%	0.4%
MEXI	1.1%	1.7%	1.0%	0.6%	0.2%	0.4%	1.3%	1.3%	0.9%	1.2%	0.6%	0.5%	1.1%
MWHL	0.0%	0.0%	0.0%	0.0%	1.1%	0.9%	1.3%	1.3%	1.5%	2.3%	0.1%	0.2%	0.8%
NEPT	1.5%	1.2%	0.2%	0.5%	0.8%	0.8%	0.0%	0.0%	0.0%	1.2%	0.8%	0.0%	0.0%
NYKL	4.0%	2.6%	4.5%	4.5%	3.6%	1.5%	2.2%	2.2%	2.7%	1.8%	1.1%	1.8%	1.8%
OOCL	9.1%	8.5%	7.0%	7.7%	4.0%	3.5%	1.1%	1.1%	3.1%	3.1%	0.9%	3.8%	2.6%
OSKL	4.2%	2.3%	2.7%	2.3%	1.7%	1.4%	1.9%	1.9%	2.1%	3.4%	3.7%	0.5%	1.5%
POCL	0.0%	0.3%	0.3%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SEAL	1.3%	3.1%	1.6%	1.1%	2.5%	1.9%	2.0%	2.0%	0.2%	0.4%	0.9%	1.4%	2.1%
SLNG	5.5%	11.5%	5.7%	6.0%	4.3%	6.7%	4.3%	4.3%	3.2%	2.3%	1.8%	2.9%	3.8%
WEST	0.8%	1.7%	1.4%	2.3%	0.7%	1.5%	1.9%	1.9%	1.7%	1.0%	0.7%	1.0%	1.4%
WILL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	0.0%	0.0%	0.2%
YMAL	2.2%	2.4%	1.5%	3.3%	2.7%	6.0%	8.0%	8.0%	5.2%	5.7%	6.3%	7.9%	7.0%
ZIML	6.1%	3.6%	1.0%	0.0%	1.6%	1.9%	5.5%	5.5%	5.6%	2.2%	5.3%	0.8%	3.8%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

HARDWARE 6469 + NUTS & BOLTS 6465

	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96	
AMPL	1.4%	1.6%	3.5%	0.1%	0.3%	0.2%	0.2%	0.0%	0.5%	0.2%	0.1%	0.0%	0.4%
CHOY	0.0%	0.0%	0.2%	0.2%	0.3%	1.5%	2.2%	2.2%	1.2%	0.3%	1.6%	0.0%	1.7%
CSCO	0.0%	0.0%	0.4%	1.5%	10.9%	15.2%	18.0%	21.5%	8.4%	6.2%	6.1%	1.9%	0.0%
EVER	3.7%	1.8%	4.5%	5.1%	6.9%	5.3%	13.2%	8.4%	8.0%	8.0%	4.7%	8.7%	5.3%
HAPL	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.3%	0.0%	0.0%	0.0%	0.0%
HJSC	8.1%	9.3%	4.7%	6.8%	4.4%	4.0%	2.5%	1.7%	7.3%	7.3%	5.8%	14.3%	13.3%
HYMM	7.2%	6.8%	8.0%	11.3%	5.8%	8.7%	10.0%	10.0%	6.0%	5.1%	7.9%	4.1%	23.7%
KLIN	1.1%	1.9%	3.3%	4.6%	3.4%	2.5%	1.2%	2.1%	2.1%	1.2%	1.0%	1.4%	0.6%
MAER	0.3%	0.5%	0.0%	0.0%	0.0%	0.0%	0.7%	0.7%	0.0%	0.0%	0.6%	2.6%	5.0%
MEXI	5.7%	3.3%	3.6%	1.3%	1.3%	1.3%	0.0%	0.0%	2.8%	0.6%	0.0%	0.3%	0.6%
MWHL	0.0%	0.0%	0.0%	0.0%	0.2%	0.8%	0.0%	0.0%	0.2%	3.5%	0.8%	0.0%	0.0%
NEPT	2.8%	3.8%	1.0%	0.0%	0.2%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%
NSCP	0.9%	1.4%	1.0%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	29.3%	30.3%	28.9%	30.1%	42.2%	36.4%	20.2%	20.2%	31.0%	17.3%	8.2%	0.0%	0.3%
OOCL	3.1%	2.9%	4.8%	1.4%	0.7%	1.9%	1.3%	1.3%	2.6%	23.0%	22.5%	22.9%	19.3%
OSKL	0.0%	0.0%	0.0%	0.0%	0.2%	0.6%	0.9%	0.9%	0.0%	0.0%	0.0%	0.0%	0.0%
SEAL	7.0%	2.7%	3.0%	3.4%	4.6%	3.8%	3.6%	3.6%	5.5%	3.2%	1.7%	1.6%	1.6%
SLNG	7.2%	10.0%	12.6%	9.6%	3.0%	5.0%	5.5%	5.5%	2.0%	8.5%	5.7%	7.7%	4.9%
WEST	3.7%	4.7%	8.6%	8.0%	5.5%	3.4%	1.8%	1.8%	0.9%	0.9%	3.5%	3.8%	5.9%
WILL	0.0%	0.0%	0.4%	0.7%	1.0%	1.0%	3.9%	3.9%	0.6%	0.6%	0.6%	1.6%	5.6%
YMAL	14.4%	15.6%	8.1%	13.8%	7.4%	4.4%	10.5%	10.5%	6.7%	12.0%	25.4%	1.3%	2.3%
ZIML	4.0%	3.1%	3.4%	1.7%	2.2%	3.8%	4.3%	4.3%	2.9%	2.0%	3.7%	27.8%	9.6%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

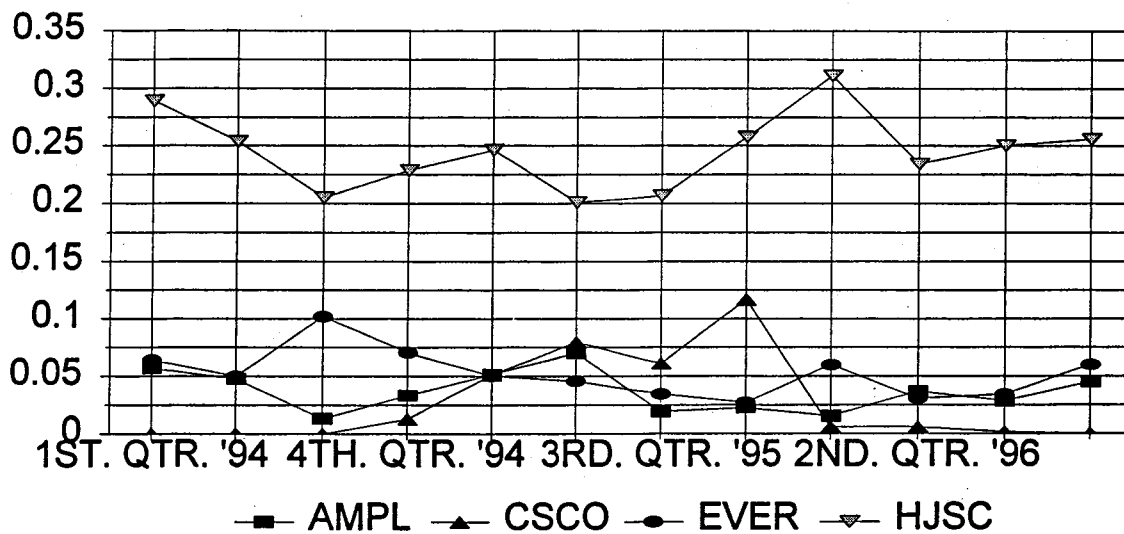
Tools

1994 - 1996 Korea



Kitchenware

1994 - 1996 Korea



TOOLS 6512 + ELECTRIC CLIPPERS 6834 + SHEARS 6508

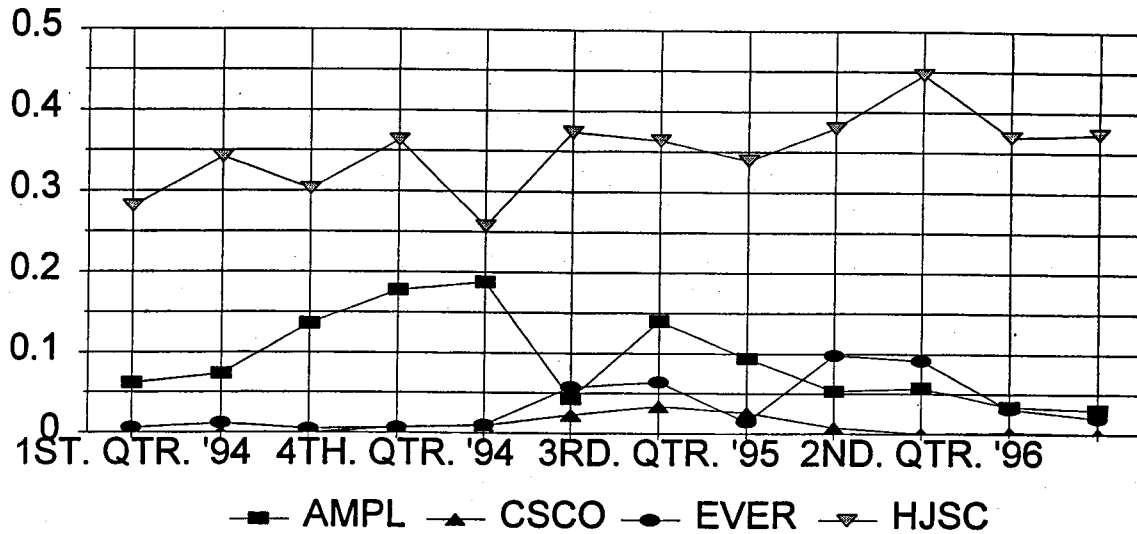
	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96
AMPL	0.4%	0.3%	0.8%	0.0%	0.9%	0.5%	6.0%	6.0%	0.4%	6.0%	0.9%	0.5%
EVER	0.0%	1.1%	15.2%	0.0%	12.2%	24.9%	7.2%	0.0%	0.0%	0.0%	0.0%	0.0%
HAPL	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HJSC	24.3%	11.0%	33.6%	11.4%	35.1%	13.6%	6.8%	20.4%	7.9%	9.5%	31.3%	11.2%
HYMM	4.3%	0.0%	23.7%	38.5%	12.6%	42.6%	52.4%	50.6%	85.8%	61.5%	36.0%	10.3%
KLIN	0.0%	0.0%	7.6%	3.9%	0.3%	0.0%	15.4%	0.0%	0.0%	0.0%	0.0%	0.0%
MAER	22.8%	20.4%	7.6%	13.6%	0.0%	0.0%	3.6%	2.7%	0.0%	11.7%	7.3%	48.9%
MEXI	0.0%	0.0%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.5%	3.3%	0.0%
NSCP	20.3%	0.0%	3.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	9.9%	0.0%	1.0%	0.2%	0.0%	16.7%	0.4%	0.0%	0.0%	0.0%	7.0%	0.0%
OOCL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.0%	0.0%	0.0%	0.0%	0.0%
OSKL	0.0%	1.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SEAL	0.0%	1.1%	6.2%	3.1%	0.0%	0.7%	2.4%	0.0%	1.3%	6.7%	14.1%	0.9%
SLNG	0.0%	32.7%	0.0%	20.9%	24.4%	0.0%	4.9%	24.4%	0.0%	1.7%	0.0%	0.0%
WEST	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
YMAL	18.1%	10.0%	0.3%	6.5%	14.5%	1.0%	0.7%	0.0%	4.6%	2.2%	0.0%	19.6%
ZIML	0.0%	22.1%	0.5%	1.8%	0.0%	0.0%	0.2%	0.5%	0.0%	0.2%	0.0%	3.8%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

KITCHENWARE 6539 + APPLIANCES, MISC. 6845

	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96
AMPL	5.7%	4.8%	1.3%	3.3%	5.2%	7.1%	1.9%	1.9%	1.6%	3.7%	2.9%	4.5%
CHYO	1.7%	4.0%	5.0%	5.0%	4.3%	4.8%	7.4%	4.6%	0.8%	3.9%	1.1%	1.4%
CSCO	0.0%	0.0%	0.0%	1.3%	5.1%	8.0%	6.1%	11.7%	0.6%	0.6%	0.2%	0.0%
EVER	6.5%	5.0%	10.2%	7.1%	5.0%	4.6%	3.5%	2.7%	6.0%	3.1%	3.4%	6.0%
HAPL	0.0%	0.5%	0.0%	0.0%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HJSC	28.9%	25.4%	20.5%	22.9%	24.7%	20.1%	20.7%	25.8%	31.1%	23.4%	25.0%	25.6%
HYMM	13.9%	11.1%	11.5%	15.5%	12.2%	8.8%	12.1%	18.7%	13.1%	13.0%	9.7%	14.9%
KLIN	1.6%	5.4%	4.1%	3.5%	2.0%	1.7%	0.7%	0.3%	0.6%	0.7%	1.8%	1.9%
MAER	0.9%	2.9%	5.7%	2.2%	1.5%	0.9%	1.6%	3.0%	3.1%	4.1%	1.8%	1.8%
MEXI	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%
MWHL	2.7%	1.9%	3.8%	1.0%	0.0%	3.8%	1.7%	0.3%	2.9%	2.2%	2.2%	2.7%
NEPT	0.6%	0.0%	0.0%	0.0%	0.6%	0.5%	0.0%	0.7%	1.6%	0.4%	0.2%	0.0%
NSCP	2.3%	1.0%	3.3%	6.9%	7.6%	4.8%	6.9%	6.8%	3.5%	4.0%	3.4%	1.7%
NYKL	3.0%	3.8%	5.3%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OOCL	0.8%	1.7%	1.2%	6.7%	1.5%	2.6%	3.0%	1.0%	0.0%	3.8%	5.5%	5.5%
OSKL	1.4%	0.0%	0.7%	1.8%	0.6%	4.0%	1.4%	0.5%	0.2%	0.9%	0.0%	1.0%
POCL	0.0%	0.0%	0.0%	0.3%	1.6%	4.0%	3.3%	2.5%	1.2%	1.8%	1.4%	2.5%
SEAL	1.5%	2.1%	1.8%	3.3%	1.6%	4.8%	5.9%	2.9%	11.8%	4.6%	0.0%	8.5%
SLNG	2.7%	2.0%	0.3%	1.8%	0.2%	1.1%	0.3%	0.4%	1.9%	2.6%	0.6%	3.2%
WEST	16.8%	17.8%	12.2%	7.3%	14.4%	14.3%	17.5%	11.9%	14.7%	12.4%	12.9%	7.7%
WILL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.2%	0.2%	0.3%	0.3%	0.0%
YMAL	1.7%	3.0%	4.3%	3.4%	3.9%	0.7%	1.7%	1.3%	2.6%	10.5%	16.9%	6.6%
ZIML	7.4%	5.7%	7.7%	6.3%	7.2%	5.8%	4.2%	2.3%	2.5%	3.9%	7.2%	4.4%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

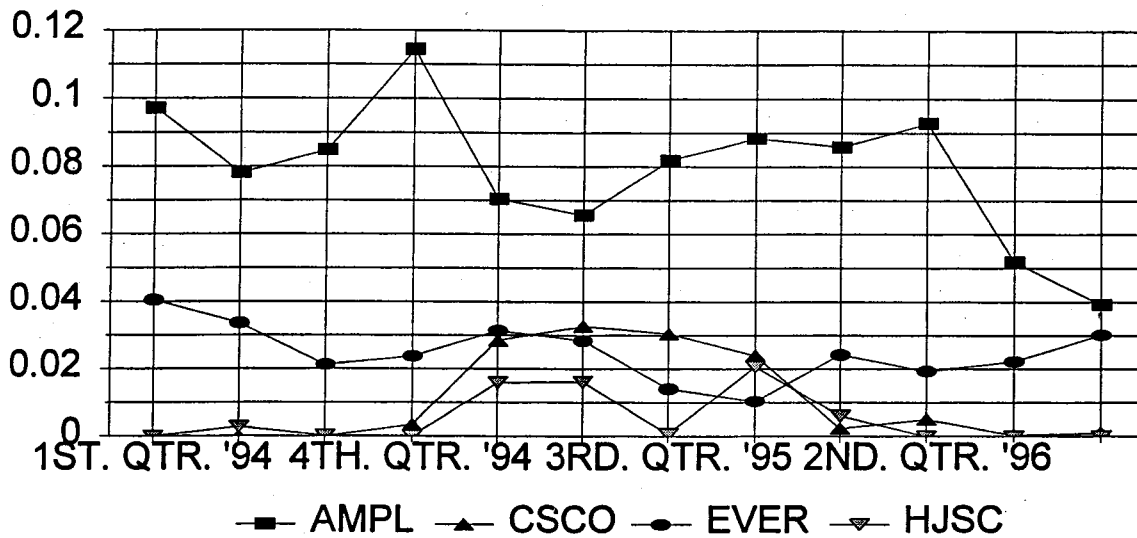
Computers

1994 - 1996 Korea



E-Goods

1994 - 1996 Korea



COMPUTERS 6761

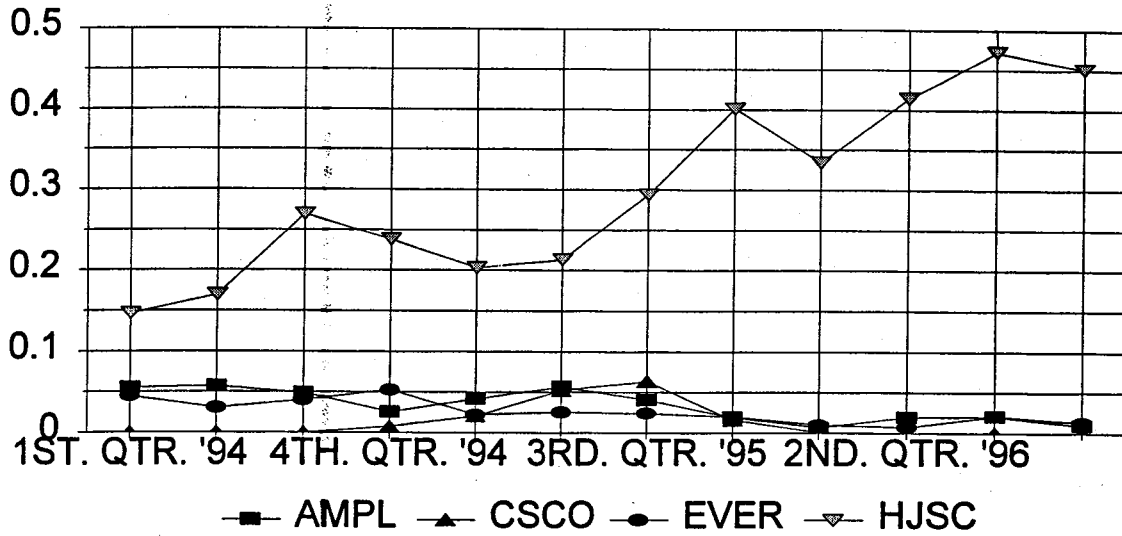
	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96
AMPL	6.2%	7.3%	13.6%	17.8%	18.8%	4.3%	14.0%	9.4%	5.3%	5.8%	3.4%	3.1%
CHYO	1.4%	0.9%	0.0%	2.5%	1.9%	2.2%	3.7%	3.1%	1.8%	2.6%	2.3%	1.1%
CSCO	0.0%	0.0%	0.0%	0.8%	1.0%	2.3%	3.4%	2.6%	0.8%	0.0%	0.2%	0.0%
EVER	0.7%	1.2%	0.5%	0.7%	1.0%	5.8%	6.4%	1.5%	9.8%	9.2%	3.1%	2.0%
HAPL	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HJSC	28.1%	34.2%	30.3%	36.4%	25.7%	37.4%	36.4%	34.0%	38.0%	44.7%	36.9%	37.3%
HYMM	8.9%	3.8%	12.0%	12.1%	9.9%	13.4%	8.7%	15.2%	8.2%	8.9%	11.6%	17.4%
KLIN	2.9%	3.5%	0.4%	0.4%	1.4%	2.8%	2.6%	4.2%	2.4%	2.7%	3.7%	5.1%
MAER	14.7%	7.7%	4.3%	4.4%	5.8%	2.0%	1.9%	4.3%	1.5%	4.3%	19.5%	21.1%
MATS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.2%
MEXI	2.3%	2.3%	7.9%	4.5%	2.3%	4.3%	2.4%	2.4%	2.1%	1.6%	2.4%	0.6%
MVHL	0.0%	0.0%	0.0%	0.0%	1.7%	1.4%	0.7%	1.3%	1.8%	0.8%	0.1%	0.5%
NEPT	4.2%	6.5%	4.6%	1.6%	7.0%	8.8%	5.9%	2.9%	8.9%	0.8%	0.9%	1.2%
NYKL	0.7%	0.9%	1.1%	1.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	9.0%	3.3%	1.6%	0.8%	0.3%	0.0%	0.0%	0.4%	2.4%	2.2%	3.9%	0.8%
OOCL	3.7%	5.7%	3.1%	3.4%	5.4%	2.1%	2.3%	6.8%	2.9%	3.2%	3.7%	5.5%
OSKL	1.7%	2.9%	1.1%	1.9%	2.7%	1.8%	3.5%	2.6%	4.0%	2.5%	1.8%	1.4%
SEAL	1.2%	1.4%	0.3%	0.8%	2.0%	1.7%	4.9%	7.0%	4.6%	3.0%	0.6%	0.5%
SLNG	0.4%	0.7%	1.5%	0.6%	0.6%	0.2%	0.1%	0.0%	0.1%	0.2%	2.3%	0.4%
WEST	0.1%	0.0%	0.2%	1.2%	0.1%	0.3%	0.6%	0.2%	0.4%	0.1%	0.2%	0.5%
WILL	0.1%	0.0%	0.0%	0.0%	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
YMAL	10.8%	7.0%	9.1%	4.0%	9.2%	4.3%	0.5%	0.4%	2.8%	5.0%	1.2%	0.9%
ZIML	3.0%	10.4%	7.1%	4.5%	3.3%	4.6%	1.9%	1.8%	2.5%	2.4%	1.9%	0.4%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

E-GOODS 6830 + 6847 + 6785 + 6853 + 6850 + 6846 + 6852

	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96
AMPL	9.7%	7.8%	8.5%	11.4%	7.0%	6.6%	8.2%	8.8%	8.6%	9.3%	5.2%	3.9%
CHYO	1.4%	0.8%	1.1%	1.2%	2.3%	2.4%	2.3%	4.0%	3.5%	2.7%	1.4%	2.9%
CSCO	0.0%	0.0%	0.0%	0.3%	2.9%	3.3%	3.1%	2.4%	0.2%	0.5%	0.0%	0.1%
EVER	4.1%	3.4%	2.1%	2.4%	3.1%	2.8%	1.4%	1.0%	2.4%	1.9%	2.2%	3.0%
HAPL	0.0%	0.3%	0.0%	0.0%	1.6%	1.6%	0.1%	2.1%	0.6%	0.0%	0.0%	0.0%
HJSC	21.5%	21.9%	34.9%	28.3%	21.1%	19.5%	32.5%	30.8%	26.3%	35.2%	43.0%	43.0%
HYMM	15.2%	30.1%	15.0%	18.9%	11.0%	12.0%	20.7%	21.4%	20.8%	12.3%	15.6%	16.3%
KLIN	2.1%	2.4%	3.2%	5.2%	3.3%	3.1%	2.3%	2.8%	5.1%	7.2%	4.6%	2.5%
MAER	7.2%	5.2%	3.8%	6.9%	7.7%	7.0%	6.3%	3.9%	4.4%	6.5%	4.3%	3.9%
MATS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	0.3%
MEXI	2.3%	1.4%	3.6%	2.3%	2.4%	3.4%	4.2%	4.7%	6.4%	4.2%	4.0%	4.1%
MVHL	0.0%	0.0%	0.0%	0.0%	1.8%	1.8%	0.0%	0.1%	0.3%	0.0%	0.0%	0.2%
NEPT	3.4%	3.1%	1.2%	0.1%	1.9%	2.1%	0.5%	1.0%	0.3%	0.0%	0.0%	0.2%
NSCP	0.3%	0.5%	0.2%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	5.0%	2.1%	5.3%	5.1%	5.6%	3.2%	1.2%	1.1%	1.2%	0.5%	0.2%	0.2%
OOCL	4.2%	3.6%	2.7%	1.4%	1.9%	1.8%	0.5%	1.1%	0.4%	0.2%	2.8%	4.0%
OSKL	4.1%	1.4%	3.9%	4.0%	3.1%	3.8%	4.2%	3.6%	4.8%	2.8%	3.5%	1.6%
POCL	0.0%	0.0%	0.0%	0.0%	1.9%	1.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SEAL	12.1%	9.6%	8.1%	6.5%	5.4%	6.2%	5.1%	5.9%	7.5%	7.1%	4.0%	3.4%
SLNG	0.1%	0.1%	0.2%	0.3%	1.9%	3.7%	0.5%	0.1%	0.4%	0.2%	0.2%	1.4%
WEST	2.6%	1.9%	1.4%	1.8%	6.0%	6.8%	4.6%	3.3%	2.7%	4.2%	4.9%	5.2%
WILL	0.1%	0.2%	0.3%	0.0%	2.9%	2.1%	0.2%	0.7%	0.4%	0.9%	0.2%	0.0%
YMAL	3.0%	2.6%	3.6%	2.2%	2.5%	2.3%	1.1%	0.5%	2.5%	3.0%	2.6%	2.4%
ZIML	1.5%	1.8%	1.0%	1.2%	2.8%	2.9%	1.1%	0.8%	1.1%	1.2%	1.0%	1.2%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

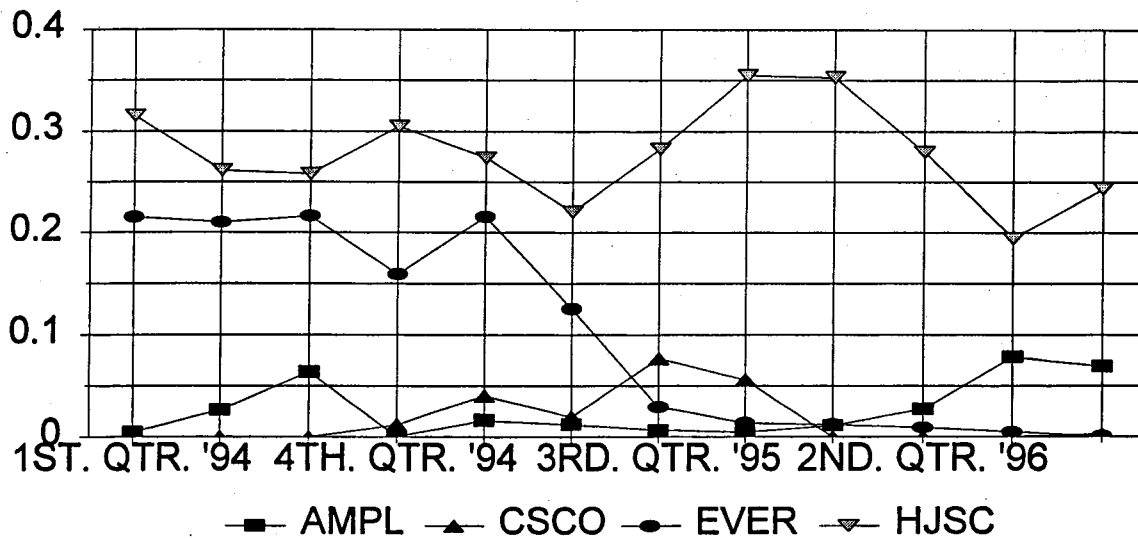
Footwear

1994 - 1996 Korea



Furniture

1994 - 1996 Korea



FOOTWEAR 7008

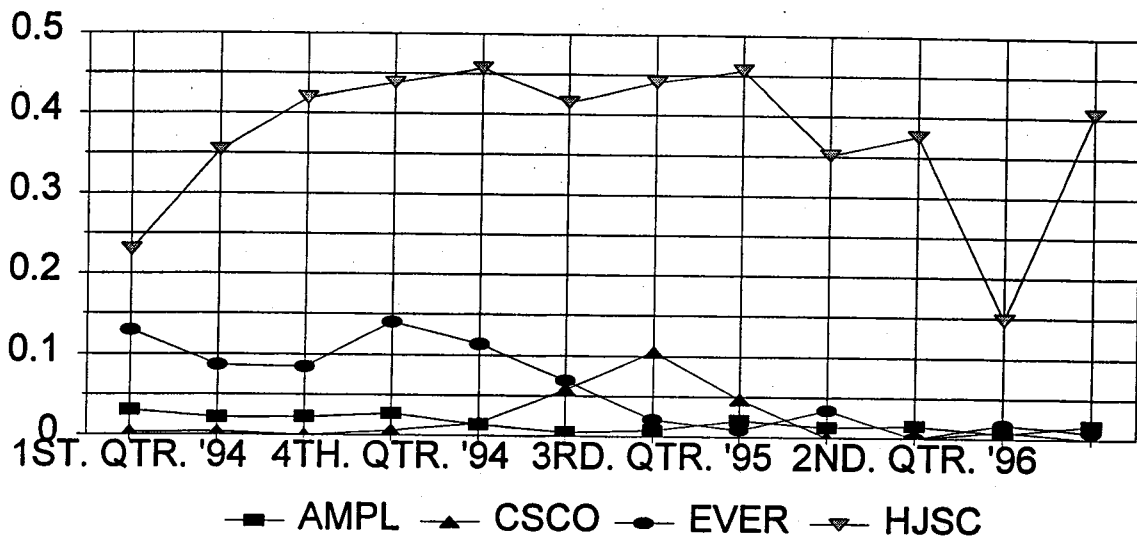
	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96
AMPL	5.6%	5.7%	4.9%	2.6%	4.2%	5.7%	4.1%	1.9%	0.7%	2.0%	2.0%	1.0%
CHOY	2.5%	2.6%	2.2%	3.0%	2.3%	1.2%	2.0%	1.7%	1.5%	1.3%	0.7%	0.7%
CSCO	0.0%	0.0%	0.0%	0.8%	2.1%	5.2%	6.4%	1.6%	0.1%	0.0%	0.0%	0.0%
EVER	4.5%	3.1%	4.0%	5.3%	2.3%	2.6%	2.4%	2.0%	1.0%	0.7%	2.1%	1.3%
HAPL	0.3%	0.3%	0.1%	0.0%	0.2%	0.1%	0.3%	0.2%	0.0%	0.0%	0.0%	0.0%
HJSC	14.7%	16.9%	26.9%	23.8%	20.3%	21.3%	29.4%	40.2%	33.4%	18.5%	47.3%	45.2%
HYMM	20.6%	23.9%	18.9%	19.7%	17.9%	14.8%	19.9%	25.0%	18.0%	18.9%	18.5%	22.3%
KLIN	7.8%	6.6%	6.3%	5.2%	8.2%	9.0%	4.0%	1.7%	9.0%	7.6%	5.9%	2.2%
MAER	3.0%	2.1%	3.8%	2.8%	3.7%	2.2%	3.3%	1.1%	1.4%	0.6%	2.1%	1.3%
MATS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.3%	2.2%
MEXI	0.5%	0.4%	1.2%	0.8%	0.5%	1.2%	0.3%	0.8%	0.8%	0.7%	0.4%	0.3%
MWHL	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.0%	0.5%	0.0%	0.0%	0.1%
NEDL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.0%	2.2%	0.7%	2.7%
NEPT	1.2%	1.1%	0.1%	0.6%	0.4%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NSCP	0.2%	0.3%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	10.5%	10.1%	7.1%	5.1%	7.5%	6.5%	3.8%	1.6%	0.5%	0.4%	0.6%	1.1%
OOCL	5.1%	6.1%	2.6%	3.3%	3.9%	4.4%	3.9%	2.5%	7.1%	6.0%	1.6%	1.1%
OSKL	5.4%	5.6%	6.6%	12.0%	14.2%	9.5%	8.3%	13.5%	8.6%	8.5%	4.3%	11.2%
POCL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%
SEAL	5.2%	4.1%	5.4%	6.6%	8.4%	11.9%	8.2%	5.5%	10.2%	4.1%	1.9%	3.8%
SLNG	5.2%	1.0%	1.3%	0.7%	0.7%	1.0%	0.3%	0.0%	0.5%	0.1%	0.0%	0.0%
WEST	1.3%	2.1%	1.8%	1.2%	0.9%	1.9%	1.2%	0.1%	0.6%	0.0%	0.2%	0.0%
WILL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.4%	0.5%	0.0%	0.0%	0.0%
YMAL	3.4%	4.7%	2.1%	2.1%	1.9%	0.7%	1.5%	0.4%	0.7%	3.8%	9.8%	1.8%
ZIML	2.9%	3.4%	4.7%	4.6%	0.5%	0.5%	0.7%	0.3%	1.8%	1.7%	1.5%	1.8%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

FURNITURE 7275

	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96
AMPL	0.5%	2.7%	6.4%	0.1%	1.6%	1.2%	0.7%	0.5%	1.1%	2.7%	7.9%	6.9%
CHOY	6.4%	1.8%	1.6%	1.2%	1.0%	1.0%	0.4%	1.1%	1.6%	2.2%	4.9%	3.6%
CSCO	0.0%	0.0%	0.0%	1.3%	4.1%	2.0%	7.7%	5.6%	0.0%	0.0%	0.0%	0.3%
EVER	21.5%	21.0%	21.6%	15.9%	21.6%	12.5%	3.0%	1.4%	1.3%	1.0%	0.5%	0.1%
HAPL	0.0%	0.0%	0.0%	1.4%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HJSC	31.5%	26.1%	25.8%	30.5%	27.4%	22.1%	28.2%	35.5%	35.3%	28.0%	19.4%	24.4%
HYMM	2.2%	6.5%	4.6%	3.4%	5.4%	13.1%	7.4%	10.1%	6.7%	10.0%	18.6%	23.6%
KLIN	2.5%	1.3%	0.0%	0.6%	1.6%	3.4%	0.0%	0.3%	16.4%	9.8%	2.2%	4.5%
MAER	0.2%	2.5%	7.8%	5.7%	4.1%	5.2%	6.8%	6.4%	6.5%	7.0%	4.6%	5.1%
MEXI	0.8%	3.2%	4.8%	0.2%	2.3%	2.3%	0.1%	2.0%	3.8%	0.0%	1.0%	0.8%
MWHL	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.6%	0.0%	0.0%	0.0%	0.0%
NEPT	0.1%	0.2%	0.6%	0.3%	0.0%	0.0%	3.5%	0.2%	0.4%	1.6%	1.2%	0.1%
NSCP	0.5%	0.6%	1.1%	0.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	2.0%	2.3%	2.0%	8.9%	5.3%	4.6%	19.2%	6.9%	4.4%	11.3%	12.0%	17.8%
OOCL	3.4%	0.5%	0.0%	0.0%	0.4%	0.0%	0.0%	0.3%	0.0%	0.0%	0.0%	0.0%
OSKL	0.0%	0.0%	0.0%	0.0%	0.3%	0.0%	0.0%	0.0%	0.4%	0.2%	0.0%	0.0%
POCL	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SEAL	0.8%	1.4%	1.7%	1.1%	0.8%	0.4%	0.4%	0.0%	0.5%	1.2%	1.5%	1.0%
SLNG	2.2%	3.1%	1.8%	0.8%	0.5%	0.8%	0.7%	1.2%	1.2%	1.1%	0.8%	0.6%
WEST	0.6%	1.3%	0.9%	1.8%	3.7%	1.0%	0.7%	0.3%	0.0%	0.8%	0.4%	0.1%
WILL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.2%	0.9%	0.3%	0.1%	0.0%
YMAL	23.1%	24.9%	17.4%	26.0%	17.3%	29.3%	20.4%	23.1%	19.3%	22.4%	24.2%	10.6%
ZIML	1.5%	0.6%	1.7%	0.9%	1.8%	0.9%	0.4%	2.0%	0.4%	0.4%	0.6%	0.6%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

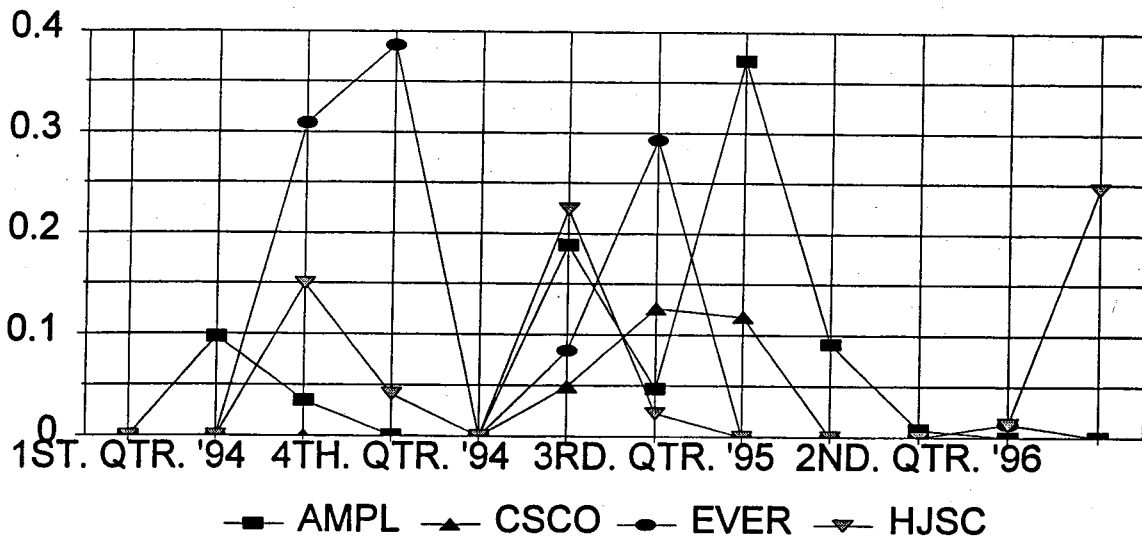
Toys

1994 - 1996 Korea



Christmas Decorations

1994 - 1996 Korea



TOYS 7379

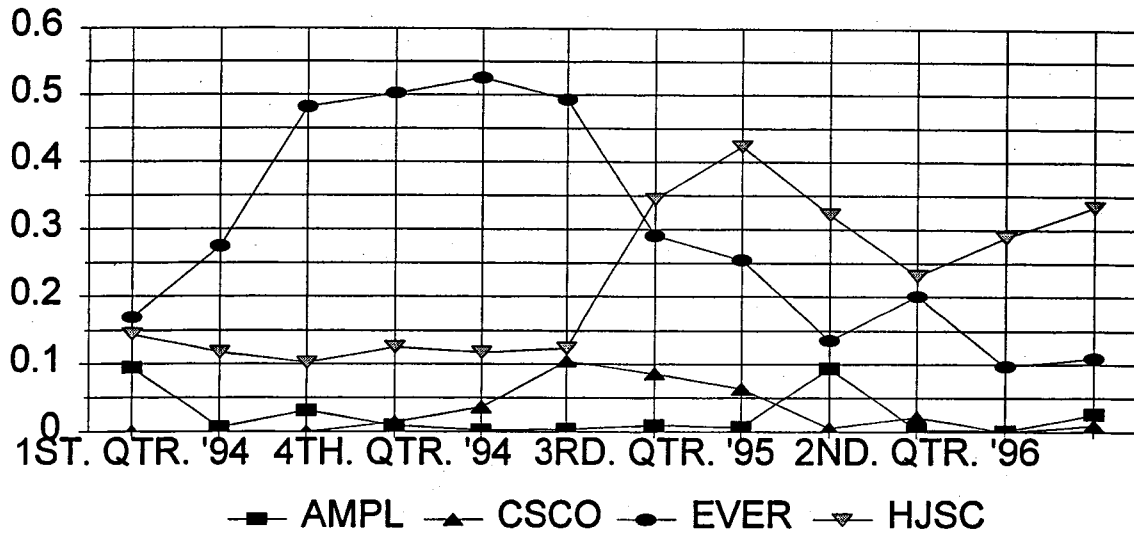
	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96	
AMPL	3.1%	2.1%	2.3%	2.7%	1.4%	0.5%	0.8%	2.0%	2.0%	1.3%	1.5%	0.6%	1.7%
CHYO	4.8%	7.9%	3.2%	1.4%	2.2%	0.2%	0.8%	6.4%	4.7%	2.1%	3.8%	5.7%	5.3%
CSCO	0.3%	0.4%	0.0%	0.6%	1.6%	5.8%	10.5%	4.7%	0.0%	0.0%	0.0%	0.9%	0.0%
EVER	13.0%	8.6%	8.5%	14.1%	11.4%	6.9%	2.1%	0.9%	3.4%	0.0%	0.0%	1.8%	0.8%
HAPL	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HJSC	23.0%	35.4%	41.9%	43.9%	45.7%	41.5%	44.1%	45.7%	35.2%	37.6%	14.8%	40.6%	0.0%
HYMM	16.2%	18.1%	15.6%	10.9%	12.3%	5.1%	6.4%	6.2%	2.8%	9.0%	6.6%	6.6%	6.6%
KLIN	0.8%	0.4%	2.0%	1.5%	1.1%	0.0%	0.5%	0.0%	0.8%	0.5%	3.9%	13.8%	0.9%
MAER	2.2%	2.8%	3.5%	1.9%	1.7%	5.1%	16.7%	7.2%	20.9%	6.4%	3.0%	3.0%	0.9%
MATS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.6%
MEXI	4.5%	3.0%	2.9%	9.6%	4.2%	15.4%	0.5%	6.5%	11.5%	1.6%	1.6%	0.7%	0.7%
MWHL	0.0%	0.0%	0.0%	0.0%	1.1%	0.0%	1.4%	3.4%	0.5%	1.4%	0.0%	0.0%	2.1%
NEPT	1.0%	3.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NSCP	0.2%	0.0%	0.0%	2.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	0.8%	0.4%	2.2%	0.5%	0.3%	0.0%	0.5%	0.0%	0.0%	0.0%	0.3%	1.8%	0.0%
OOCL	0.9%	1.0%	0.5%	0.8%	1.7%	0.6%	1.1%	1.3%	0.4%	0.0%	0.0%	1.3%	0.8%
OSKL	1.3%	0.4%	3.0%	0.0%	0.8%	0.7%	0.0%	0.4%	0.0%	0.0%	2.4%	3.3%	5.7%
POCL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SEAL	1.9%	3.1%	2.8%	2.1%	1.4%	4.9%	5.3%	3.3%	6.9%	1.4%	2.9%	2.9%	0.0%
SLNG	12.0%	8.2%	4.1%	0.3%	5.0%	3.0%	0.7%	3.3%	11.8%	0.3%	0.0%	0.0%	0.0%
WEST	4.2%	1.3%	1.0%	0.3%	3.7%	0.7%	0.0%	0.0%	1.0%	0.0%	0.0%	0.0%	3.2%
WILL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.7%	0.4%	1.0%	0.4%	0.4%	0.0%	0.8%
YMAL	9.7%	2.4%	2.3%	1.9%	2.7%	1.8%	3.2%	0.3%	0.0%	32.8%	52.9%	5.3%	5.3%
ZIML	0.0%	1.4%	4.2%	4.6%	1.8%	7.8%	1.4%	6.0%	1.5%	0.6%	0.4%	0.0%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

CHRISTMAS DECORATIONS 7481

	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96	
AMPL	0.0%	9.7%	3.5%	0.1%	0.0%	18.9%	4.7%	37.2%	9.1%	0.8%	0.0%	0.0%	0.0%
CHYO	0.0%	42.2%	10.6%	14.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	35.3%
CSCO	0.0%	0.0%	0.0%	0.0%	0.0%	4.9%	12.6%	11.8%	0.0%	0.0%	0.0%	0.0%	0.0%
EVER	0.0%	0.0%	30.9%	38.6%	0.0%	8.4%	29.3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HJSC	0.0%	0.0%	15.0%	4.1%	0.0%	22.4%	2.3%	0.0%	0.0%	0.0%	1.3%	0.0%	0.0%
HYMM	0.0%	0.0%	6.9%	0.0%	91.7%	0.0%	3.4%	23.5%	0.0%	0.0%	0.0%	24.6%	0.0%
KLIN	0.0%	0.0%	3.4%	3.5%	0.0%	0.4%	3.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MAER	0.0%	0.0%	5.2%	2.0%	0.0%	1.1%	1.0%	0.0%	0.0%	0.0%	0.0%	1.4%	0.0%
MWHL	0.0%	0.0%	0.0%	0.0%	0.0%	4.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MEXI	0.0%	0.0%	0.0%	6.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NEPT	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	2.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	0.0%	19.7%	0.0%	12.9%	0.0%	0.0%	0.0%	11.8%	0.0%	0.0%	0.0%	0.0%	0.0%
OOCL	0.0%	0.0%	0.0%	0.0%	0.0%	8.4%	6.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
OSKL	0.0%	0.0%	0.0%	11.8%	0.0%	0.0%	3.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SEAL	0.0%	2.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.0%	0.0%	0.0%
SLNG	100.0%	0.0%	5.2%	0.0%	0.0%	0.0%	0.0%	0.0%	90.9%	0.0%	0.0%	0.0%	0.0%
WEST	0.0%	13.0%	10.3%	6.3%	0.0%	8.4%	10.3%	0.0%	0.0%	0.0%	0.0%	1.7%	0.0%
WILL	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	6.9%	15.8%	0.0%	0.0%	0.0%	1.3%	0.0%
YMAL	0.0%	12.9%	9.1%	0.0%	8.3%	0.0%	0.0%	0.0%	0.0%	99.2%	89.8%	4.8%	0.0%
ZIML	100.0%	100.0%	100.0%	100.0%	0.0%	23.0%	13.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

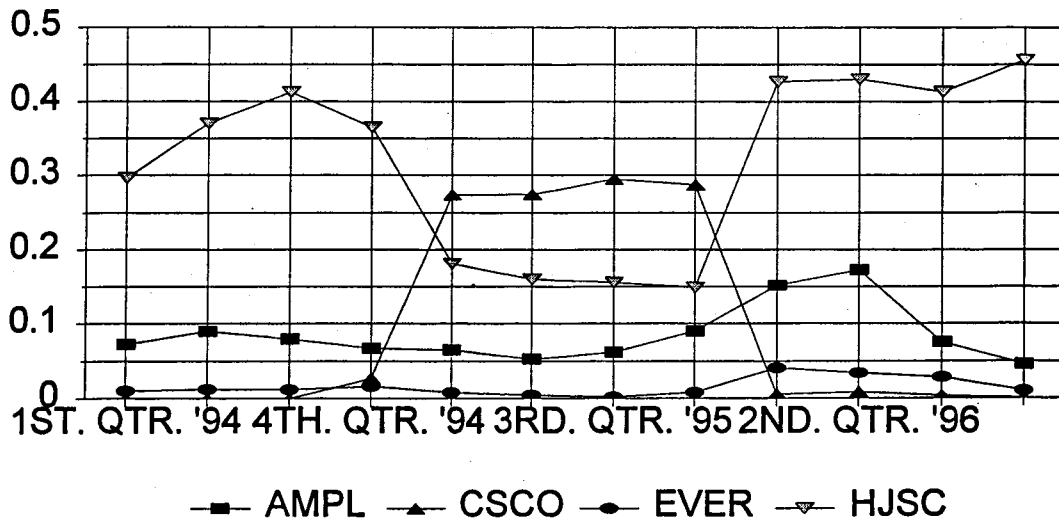
Plastic Goods

1994 - 1996 Korea



GDSM Cargo

1994 - 1996 Korea



PLASTIC GOODS 7746

	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96
AMPL	9.4%	0.7%	3.2%	0.9%	0.3%	0.4%	1.0%	0.7%	9.4%	0.3%	0.1%	2.6%
CHOY	2.1%	6.0%	4.9%	4.9%	5.6%	2.8%	4.2%	2.0%	4.0%	5.1%	3.1%	3.9%
CSCO	0.0%	0.0%	0.0%	1.5%	3.6%	10.5%	8.6%	6.4%	0.5%	2.2%	0.0%	0.9%
EVER	16.9%	27.4%	48.2%	50.2%	52.6%	49.3%	29.1%	25.5%	13.6%	20.1%	9.7%	10.9%
HAPL	0.3%	1.0%	0.2%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
HJSC	14.4%	11.8%	10.3%	12.6%	11.8%	12.4%	34.5%	42.4%	32.2%	23.1%	28.9%	33.4%
HYMM	30.4%	22.2%	8.9%	8.2%	11.0%	10.7%	8.1%	4.8%	7.0%	9.7%	20.7%	19.5%
KLIN	6.3%	0.3%	2.9%	0.8%	0.4%	0.1%	0.1%	1.8%	0.7%	2.6%	1.5%	4.7%
MAER	0.4%	1.1%	1.3%	1.8%	3.0%	0.6%	0.5%	1.0%	3.5%	8.6%	6.4%	5.2%
MEXI	1.2%	9.1%	1.2%	1.2%	0.3%	1.3%	0.3%	1.4%	3.7%	2.0%	1.7%	1.3%
MWHL	0.0%	0.0%	0.0%	0.0%	0.3%	1.1%	1.9%	1.8%	2.5%	1.1%	0.0%	0.7%
NEPT	0.9%	1.0%	0.5%	0.7%	0.3%	0.3%	0.0%	0.1%	0.7%	0.0%	0.2%	0.6%
NSCP	2.3%	2.9%	3.1%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	1.8%	3.5%	5.4%	1.1%	0.1%	0.9%	0.0%	0.1%	0.4%	0.0%	0.0%	0.0%
OOCL	0.9%	1.1%	1.2%	0.2%	0.9%	0.7%	0.1%	0.4%	0.9%	0.7%	0.3%	0.0%
OSKL	1.3%	1.7%	1.7%	1.4%	1.6%	0.8%	0.1%	0.6%	0.0%	0.0%	0.0%	0.0%
POCL	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SEAL	1.1%	0.7%	0.4%	1.8%	1.4%	1.9%	0.9%	0.2%	1.6%	3.0%	0.5%	0.9%
SLNG	3.4%	1.4%	1.5%	1.8%	1.0%	0.6%	0.5%	1.6%	2.5%	0.2%	0.7%	0.7%
WEST	2.4%	1.4%	1.5%	1.0%	1.1%	1.9%	1.9%	1.3%	1.8%	0.0%	0.2%	0.9%
WILL	0.1%	0.2%	0.0%	0.0%	0.0%	0.0%	0.1%	1.0%	5.1%	1.1%	0.0%	0.5%
YMAL	2.6%	5.5%	1.5%	2.2%	2.5%	1.5%	2.1%	0.7%	3.1%	14.2%	19.2%	7.5%
ZIML	1.6%	1.1%	2.3%	6.8%	1.9%	2.3%	6.0%	6.2%	6.8%	6.0%	6.8%	5.8%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

GENERAL CARGO, MISC. 7985 + MIXED COMMODITIES/GDSM 9669

	1ST. QTR. '94	2ND. QTR. '94	3RD. QTR. '94	4TH. QTR. '94	1ST. QTR. '95	2ND. QTR. '95	3RD. QTR. '95	4TH. QTR. '95	1ST. QTR. '96	2ND. QTR. '96	3RD. QTR. '96	4TH. QTR. '96
AMPL	7.3%	9.0%	8.0%	6.7%	6.5%	5.3%	6.2%	9.0%	17.3%	3.8%	7.5%	4.6%
CHOY	1.3%	4.1%	2.8%	2.0%	1.5%	3.0%	3.4%	2.7%	3.6%	0.9%	3.9%	4.6%
CSCO	0.0%	0.0%	0.0%	2.7%	27.4%	27.4%	29.5%	28.7%	0.6%	0.9%	0.4%	0.0%
EVER	1.1%	1.3%	1.2%	1.7%	0.8%	0.5%	0.3%	0.8%	4.1%	3.4%	2.9%	1.1%
HAPL	0.3%	0.3%	0.1%	0.1%	0.1%	0.1%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%
HJSC	29.7%	37.1%	41.3%	36.5%	18.1%	16.0%	15.6%	14.9%	42.7%	43.1%	41.4%	45.7%
HYMM	28.1%	5.9%	16.8%	19.1%	16.5%	15.0%	13.7%	8.2%	9.0%	10.1%	18.7%	19.8%
KLIN	1.0%	0.8%	1.2%	1.1%	1.3%	1.9%	1.9%	2.3%	2.2%	1.8%	3.1%	3.2%
MAER	2.9%	4.9%	4.5%	4.3%	2.3%	5.5%	5.0%	5.0%	3.7%	3.6%	7.0%	6.2%
MATS	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.5%
MEXI	1.0%	2.0%	2.3%	0.7%	0.8%	2.8%	1.2%	3.0%	1.3%	1.1%	0.5%	1.3%
MWHL	0.0%	0.0%	0.0%	0.0%	0.5%	0.3%	0.3%	1.5%	0.7%	0.5%	0.3%	0.1%
NEPT	4.6%	8.1%	1.6%	1.0%	2.4%	0.2%	0.5%	0.3%	0.4%	0.2%	0.3%	0.1%
NSCP	0.7%	1.3%	0.7%	0.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NYKL	1.9%	1.4%	1.2%	1.2%	2.2%	2.4%	2.5%	5.5%	2.3%	1.3%	0.6%	0.9%
OOCL	2.4%	2.5%	2.8%	2.8%	0.8%	1.0%	0.1%	0.5%	0.9%	0.6%	0.8%	1.1%
OSKL	1.3%	1.2%	0.9%	1.8%	0.2%	0.7%	0.6%	0.4%	1.8%	1.0%	1.0%	0.6%
POCL	0.0%	0.0%	0.0%	0.0%	0.1%	0.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
SEAL	5.5%	8.2%	6.7%	6.7%	7.6%	5.9%	8.1%	6.0%	2.8%	3.6%	4.4%	2.3%
SLNG	1.8%	0.4%	0.4%	0.5%	0.8%	1.3%	1.0%	1.0%	0.5%	0.3%	0.4%	0.6%
WEST	3.2%	3.8%	3.4%	4.8%	4.6%	4.2%	4.7%	1.3%	1.2%	1.2%	1.0%	1.1%
WILL	0.3%	0.2%	0.2%	0.1%	0.7%	0.0%	0.2%	1.2%	0.4%	0.2%	0.2%	0.0%
YMAL	3.5%	3.5%	2.1%	4.0%	2.6%	2.0%	2.5%	1.6%	3.7%	4.0%	4.0%	4.9%
ZIML	2.4%	4.0%	1.7%	1.6%	2.4%	3.9%	2.6%	4.9%	2.7%	2.0%	1.6%	1.4%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%