

HANJIN SHIPPING CO., LTD.

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OFFICE OF THE SECRETARY
FEDERAL MARITIME COMMISSION

December 19, 2011

Ms. Karen V. Gregory
Secretary
Federal Maritime Commission
800 North Capitol Street, NW
Washington, DC 20573-0001

Subject: Docket No. 11-19, *U.S. Containerized Cargo Flows – Response to NOI*

Dear Madam Secretary:

Hanjin Shipping Co. is submitting these comments in response to the Federal Maritime Commission's Notice of Inquiry on factors that may cause or contribute to the shift of cargo destined for the U.S. inland from U.S. to Canadian and Mexican seaports.

The ability to choose from among a variety of North American ports is essential to the success of our company. As noted, while we import/export via U.S. seaport on all U.S. Coasts, we also use seaports in Canada and our ability to utilize these seaports for our U.S.-destined/U.S.-originated cargo strengthens our ability to compete in the global marketplace.

With respect to Hanjin's utilization of Canadian seaports, we do so for a number of business reasons, including transit time, reliability, efficiency, risk management practices, etc. These same reasons apply when we decide to use U.S. seaports for our Canada-destined/Canada-originated cargo.

Thank you for the opportunity to comment on this important issue. Please include this letter in the public docket for this proceeding.

Sincerely,



Michael J. Radak
Senior Vice President
Hanjin Shipping Co., Ltd.