

**From:** [Rachel Dickon](#) on behalf of [Secretary](#)  
**To:** [Tiffney Payton](#); [Magdalene Grant](#)  
**Subject:** FW: US Containerized Cargo Flows - Response to N.O. I.  
**Date:** Tuesday, December 20, 2011 1:16:12 PM

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**From:** John Pound [mailto:jpound@fqigroup.com]  
**Sent:** Wednesday, November 16, 2011 11:20 AM  
**To:** Secretary  
**Subject:** US Containerized Cargo Flows - Response to N.O. I.

One suspects that containers are flowing to Prince Rupert & Mexico for two main reasons:

- 1) Cost savings overall vs. west coast US (all in)
- 2) No offsetting degradation in logistics to US destinations vs. US west coast, or enhanced transit times achievable.

In the case of FQI, we are testing Prince Rupert for the above reasons. Mexico is not currently being evaluated, but maybe in the future if cost reductions (not offset by logistics degradations) can be achieved.

John Pound  
Operations Controller  
Fitness Quest Inc.  
1400 Raff Rd. S.W.  
Canton, OH 44750  
330-478-0755 x 4478

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